
California Higher Education Undergraduate Capacity Assessment

*Analysis prepared by McKinsey & Company
and commissioned by College Futures Foundation*

OCTOBER 2019

Executive summary

- **In 2030, 144k students eligible for 4-year degrees may be unable to enroll in a Bachelor's degree program.** This is largely due to capacity gaps in the UC/CSU system.
- **The surplus of 44k seats at 2-year institutions, plus capacity at private 4-year institutions, could be leveraged to reduce the 4-year program capacity gap.**
- **There will be a capacity gap for 4-year degrees across the Los Angeles (16k), Central Valley (14k), and Inland Empire (20k) regions.** LA's 2-year degree granting institutions will have a sufficient surplus of seats to absorb excess demand for 4-year degrees. This is not true for the Central Valley or the Inland Empire.

Methodology

Statewide capacity

Regional capacity

Objectives and content for this capacity assessment

Objective: This assessment lays the foundation for intersegmental collaboration based on an **understanding of demand and capacity for higher education in California**

What this capacity assessment is ...



- A **directional estimate of demand for undergraduate programs** using available data at the state and regional level
- A perspective on **key factors driving undergraduate demand**, e.g. how demographic changes affect high school graduation rates
- A perspective on **how capacity affects the distribution of students across systems** at the state level
- A perspective **on how capacity may change over time** and **drivers of the capacity gap** over the next 10+ years

...and what it is not



- A **precise projection of demand for undergraduate programs** for every system
- An **assessment of degree completion and educational outcomes** for undergraduate programs
- A **predictor of budget allocation and funding needs across systems**
- A **full regional assessment** for all metropolitan statistical areas (MSA) in California

The capacity assessment includes a statewide view and a deep dive on three prioritized regions

- 1** **Statewide capacity**
- 2** **Regional capacity**
 - a** **Los Angeles-Long Beach-Anaheim**
 - b** **Central Valley**
 - c** **Inland Empire**

The undergraduate capacity assessment is predicated on 6 methodological choices and 3 key beliefs about higher education in California

■ Details to follow

Methodological choices

- 1 Demand projections are expressed in **headcounts, which can be converted to FTE** using ratios of part-time to full-time students in each system
- 2 Demand projections **do not include extension programs for adult learners**
- 3 Capacity assessment **focuses on new students** and does not incorporate outcomes or degree production
- 4 **Capacity projections are based on historical enrollment patterns for new students** and do not rely on the utilization formula for available physical facilities
- 5 Labor market supply and demand for employees is based on **historical patterns for graduates with relevant degrees and new job openings compounded arithmetically**
- 6 Regional demand for undergraduate degrees includes demand from high school graduates, transfer students, and adults residing in that MSA. **Demand from other regions in CA is not included in projections or calculations of the capacity gap**

Key beliefs

- 1 **There will be no meaningful migration into or out of the state nor into or out of the prioritized regions between today and 2030**, therefore today's K-12 enrollment is an accurate estimate of high school seniors through 2030
- 2 **True demand for 4-year programs equals all UC/CSU eligible graduates from high schools, all transfer-ready community college enrollees**, and non-eligible high school graduates and adults seeking 4-year programs
- 3 If adult learners demand higher education in CA, **they will demand degrees from institutions in their region of residence**

The capacity assessment uses a 2-step methodology for projecting demand for 2- and 4-year degrees in California through 2030

	<u>Methodology</u>	<u>State assessment</u>	<u>Regional assessment</u>
Demand	<ul style="list-style-type: none"> ▪ Step 1 – Demand as function of eligibility <ul style="list-style-type: none"> – Demand for 4-year programs is based on UC/CSU eligibility, transfer readiness and students joining 4-year private programs – Demand for 2-year programs is based on historical enrollment patterns for non-UC/CSU eligible high school students and adult learners ▪ Step 2 – Demand redistribution due to capacity constraints <ul style="list-style-type: none"> – Demand for 4-year programs at UC/CSU is capped by capacity – Students who do not attend UC/CSU are redistributed across other systems based on historical enrollment 	<p style="text-align: center;">✓</p> <p style="text-align: center;">✓</p>	<p style="text-align: center;">✓</p> <ul style="list-style-type: none"> ▪ No demand redistribution due to lack of information
Capacity	<ul style="list-style-type: none"> ▪ Baseline capacity assumes current maximum capacity with no additional growth <ul style="list-style-type: none"> – Current maximum capacity is the 5-year peak of enrollment¹ – UC/CSU are analyzed at the campus level – CCCs and private institutions are analyzed at the system level 	<p style="text-align: center;">✓</p>	<p style="text-align: center;">✓</p>

¹ For CCC capacity was calculated based on the enrollment peak on 2010 as a proxy for maximum capacity. Total enrollment has declined since then and community colleges report operating under capacity.

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Methodology

Statewide capacity

Regional capacity

There is a projected gap of ~100k undergraduate seats in the baseline scenario

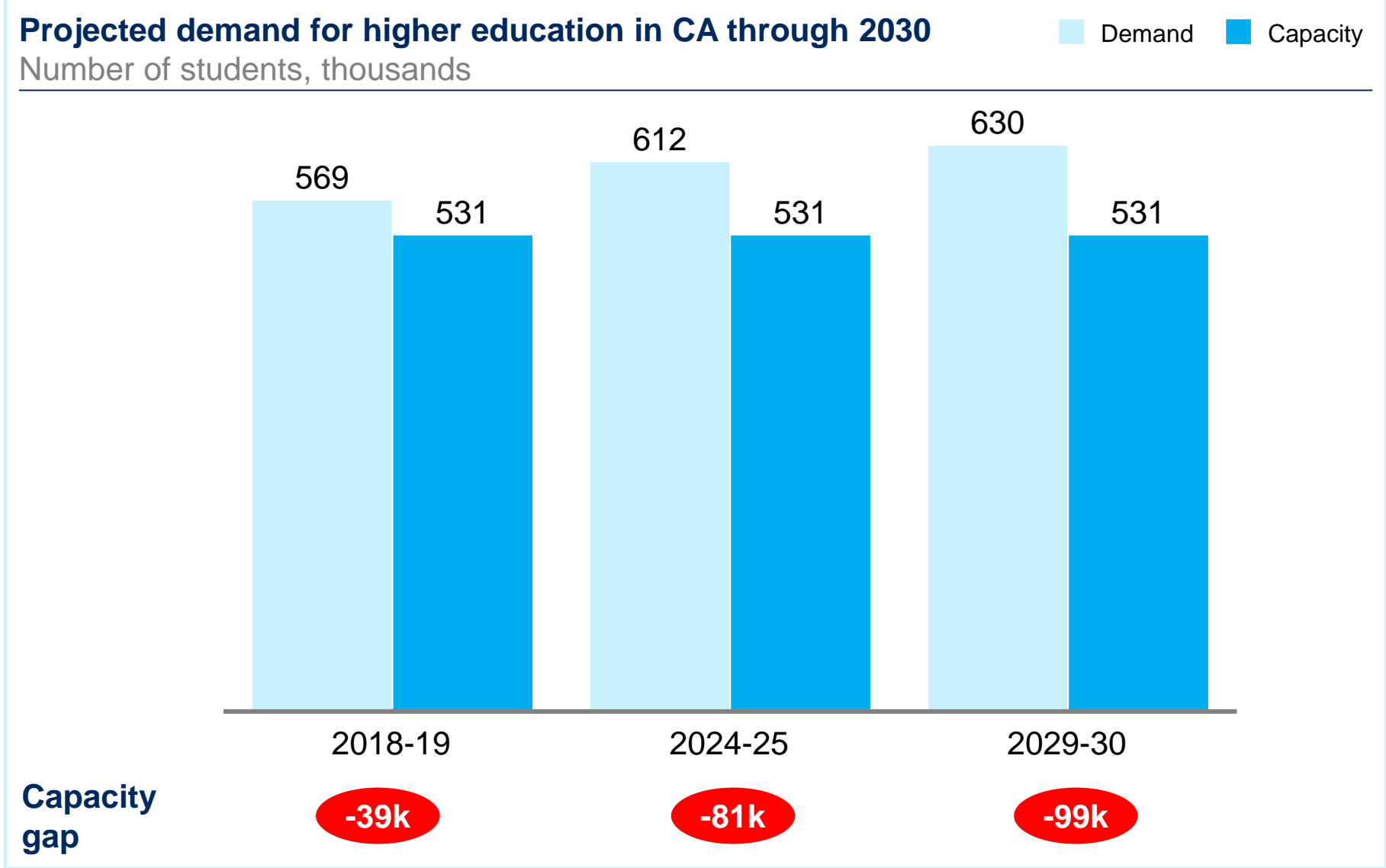
■ Focus for this document

Scenarios	Rationale	Demand 2029-30 # of students, thousands	Capacity 2029-30 # of students, thousands	Gap 2029-30 # of students, thousands
Low demand	<ul style="list-style-type: none"> Decreased demand driven by stagnant student outcomes and low unemployment rates, meaning fewer adults return to school and more high school graduates enter the labor market Maximization of current capacity based on 5-year historical enrollment peak or reported current utilization. Additional increases in capacity are based on past 5-year average annual increase in enrollment across systems 	552	531	-21
Baseline scenario	<ul style="list-style-type: none"> Increased demand driven by improved high school student outcomes and increased transfers from ADT and guided pathways Same as above 	630	531	-99
High demand	<ul style="list-style-type: none"> Increased demand driven by improved high school student outcomes and adult learners returning for upskilling/ reskilling in a recession scenario Same as above 	678	531	-147

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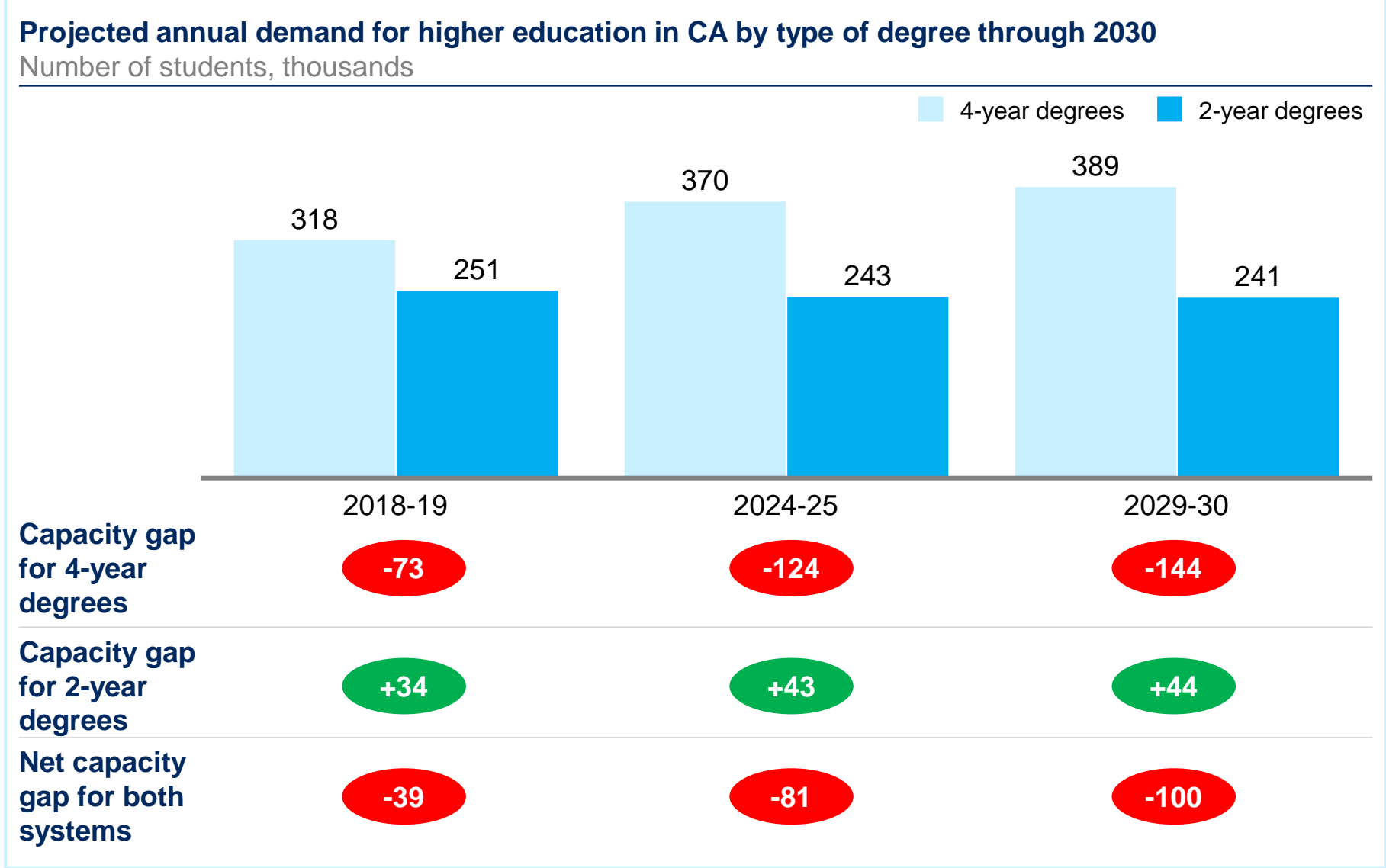
There is already an undergraduate capacity gap today and this gap will grow by 2030



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This capacity gap is driven by demand for 4-year degrees from UC/CSU eligible students



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Student and labor market demand for 4-year degrees (relative to a 2-year degree) will closely align in 2030, but capacity will not

Capacity and demand ratios, 4-year to 2-year degrees



Carnevale estimate of US labor, 2020

4:3

EDD estimate of California job openings, 2027

2:1

McKinsey estimate of California job openings, 2030

2:1

Student demand for degrees in California, 2030

389:241
(3:2)

Capacity for degrees in California, 2030

245:278
(1:1)

- **Student and labor market demand for a 4-year degree will closely align in 2030, but capacity will not**
- **144k students in California** who will be qualified to pursue a Bachelor's degree that could fill skilled jobs in the state **may not reach their potential because of limited 4-year capacity**

The statewide capacity assessment includes 2 key analyses

- 1 Capacity for higher education in CA
- 2 Demand of higher education in CA

1 In the baseline scenario, capacity is ~530k for new students

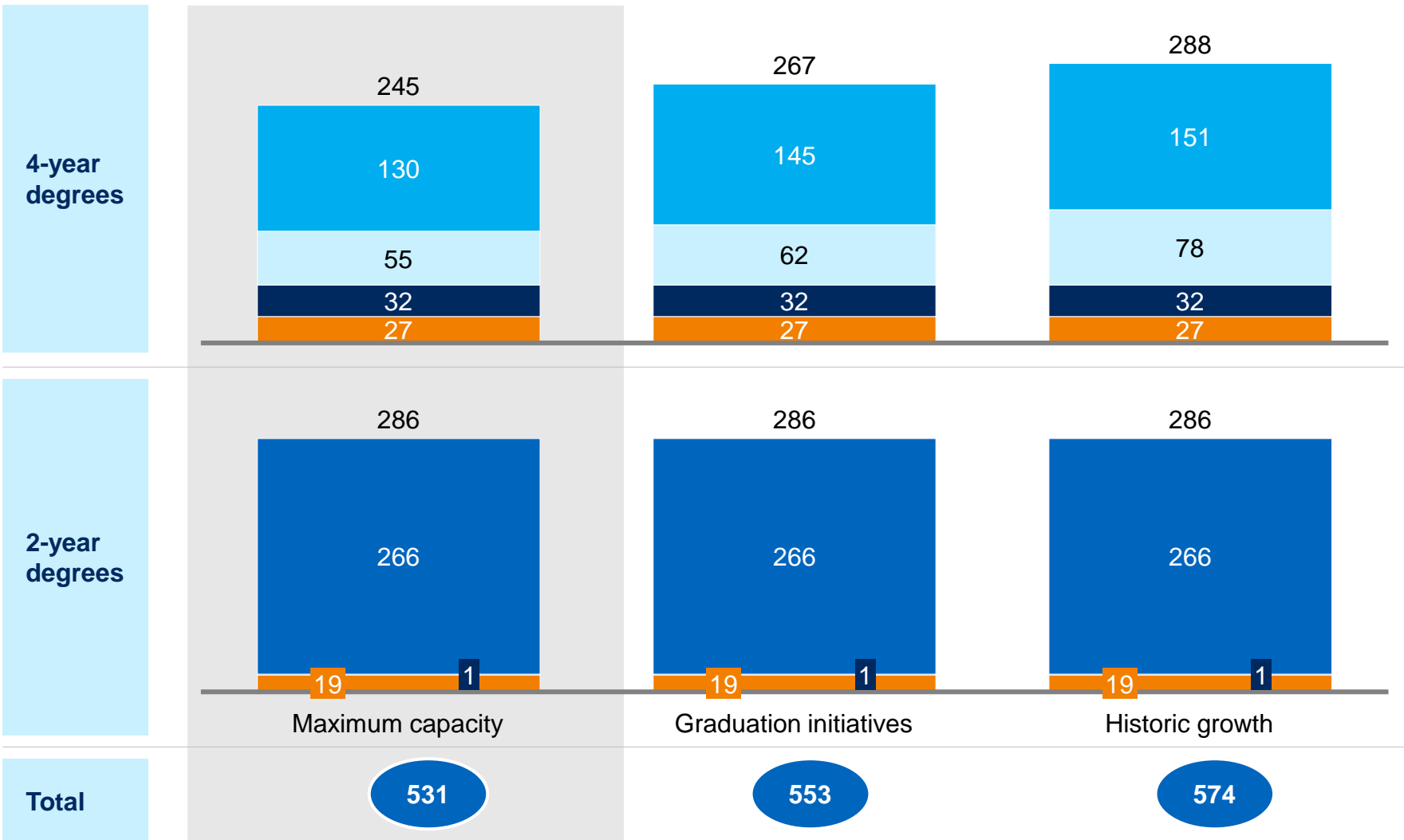
Baseline scenario

New in-state student enrollment capacity, 2029-30

Number of students, thousands

Degree

CSU UC CCC Private nonprofit Private for profit

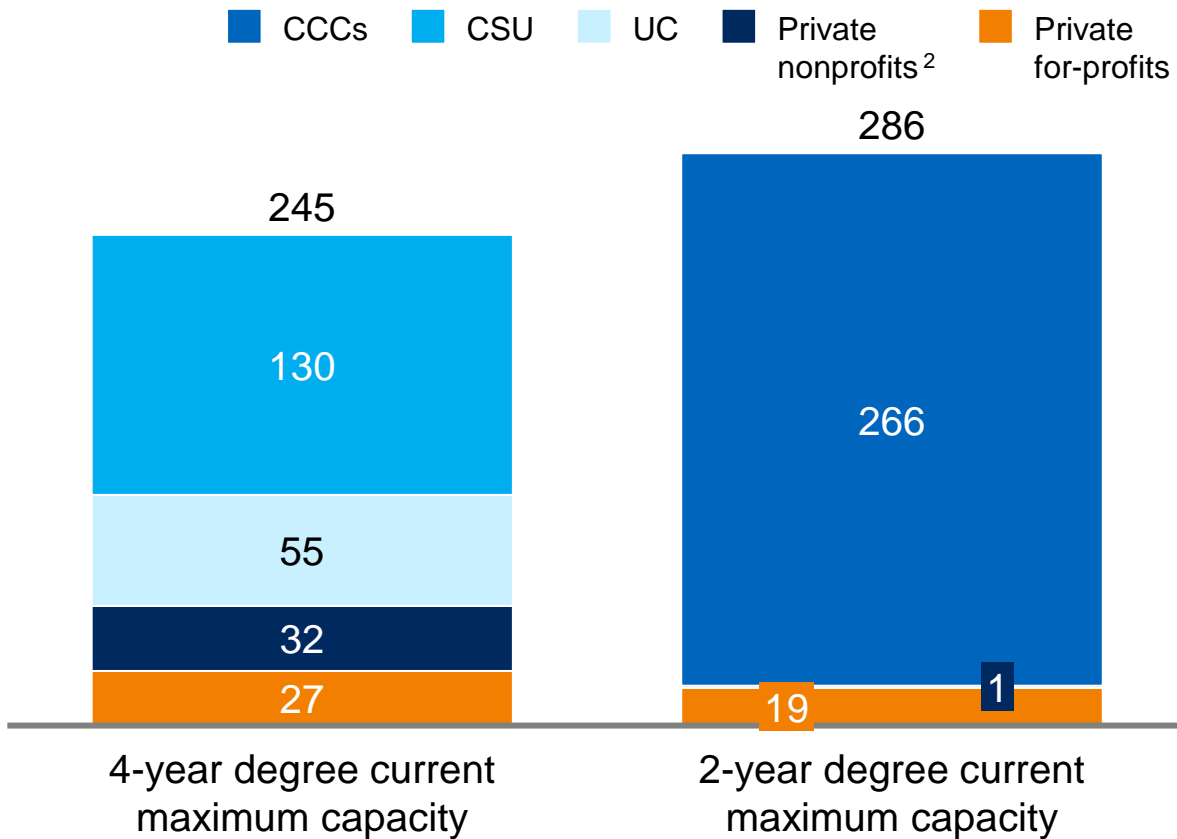


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1 Current maximum capacity of 245k seats for 4-year degrees and 286k seats for 2-year degrees is assumed to remain constant through 2030

New in-state student capacity, 2029-30

Number of students (headcount), thousands



- **Baseline scenario assumes the current maximum capacity**, calculated from the 5-year peak in enrollment¹. No additional seats are included given uncertainty about budget allocation in coming years
- **For UC and CSU institutions, a ~13% capacity increase could come from graduation initiatives based on CSU analyses.** This will decrease the 4-year capacity gap from 144k to 122k

¹ For CCC capacity was calculated based on the enrollment peak on 2010 as a proxy for maximum capacity. Total enrollment has declined since then and community colleges report operating under capacity | ² Independent institutions

1 Baseline capacity projections for new in-state students are based on the past 5-year peak of enrollment

■ Baseline scenario

Description	Current maximum capacity	Graduation initiatives growth scenario	Historical growth scenario
A UC	<ul style="list-style-type: none"> Maximum capacity defined as the peak of in-state enrollment in the past 5 years 	<ul style="list-style-type: none"> Increase in capacity driven by successful implementation of graduation initiatives 	<ul style="list-style-type: none"> Increase in capacity driven by 5-year average annual increase in enrollment
B CSU	<ul style="list-style-type: none"> Capacity based on fall term freshmen and 12 month transfer enrollment by campus 	<ul style="list-style-type: none"> Increase of 1% of new student enrollment in 2016-17¹ per year 	<ul style="list-style-type: none"> Average growth over 5 years, 2012-17
C CCC	<ul style="list-style-type: none"> Capacity based on fall term freshmen system-wide enrollment since 2010² 	<ul style="list-style-type: none"> No increase given no graduation initiatives being implemented 	<ul style="list-style-type: none"> No increase given that 5-year average annual enrollment change was negative (-3k)
D Private non-profits	<ul style="list-style-type: none"> Capacity based on fall term freshmen and fall transfer enrollment system-wide 	<ul style="list-style-type: none"> No increase given no graduation initiatives being implemented 	<ul style="list-style-type: none"> No increase given that 5-year average annual enrollment change was negative (-1k)
E Private for-profits	<ul style="list-style-type: none"> Capacity based on fall term freshmen and fall transfer enrollment system-wide 	<ul style="list-style-type: none"> No increase given no graduation initiatives being implemented 	<ul style="list-style-type: none"> No increase given that 5-year average annual enrollment change was negative (-2k)

¹ 2016-17 enrollment figures were used as 2017-18 were preliminary | ² Given that enrollment has declined in the past 5 years and CCC are reporting being underutilized, current maximum capacity was calculated based on 2010 freshman enrollment figures

1A Baseline capacity for new in-state students at UC is ~55k

<u>Maximum capacity by campus 2016-17</u> Number of students, thousands	<u>Year of maximum capacity, Year</u>	<u>Annual growth based on graduation initiatives</u> Number of students, thousands
Berkeley	2016-17	0.9
Davis	2016-17	0.9
Irvine	2016-17	0.8
Los Angeles	2016-17	0.9
Merced	2016-17	0.3
Riverside	2016-17	0.8
San Diego	2016-17	0.8
Santa Barbara	2016-17	0.7
Santa Cruz	2012-13	0.6
Total		~7k

■ Successful graduation initiatives can grow capacity by 1% per year, adding ~7k additional seats up to a total of ~62k seats by 2030

1B Baseline capacity for new in-state new students at CSU is ~130k (1/2)

Maximum capacity by campus 2017-18 Number of students, thousands	Year of maximum capacity, Year	Annual growth based on graduation initiatives Number of students, thousands	Enrollment as % of funded target, 2017-18
Bakersfield	2017-18	0.3	9.7%
Channel Islands	2017-18	0.3	3.3%
Chico	2017-18	0.6	3.5%
Dominguez Hills	2017-18	0.6	5.5%
East Bay	2017-18	0.6	-0.8%
Fresno	2016-17	0.7	6.9%
Fullerton	2016-17	1.2	7.1%
Humboldt	2016-17	0.3	-5.2%
Long Beach	2016-17	1.0	0.6%
Los Angeles	2016-17	0.8	22.2%
Maritime Academy	2016-17	0.03	-13.7%
Monterey Bay	2017-18	0.3	7.2%
Northridge	2017-18	1.2	8.9%

1B Baseline capacity for new in-state new students at CSU is ~130k (1/2)

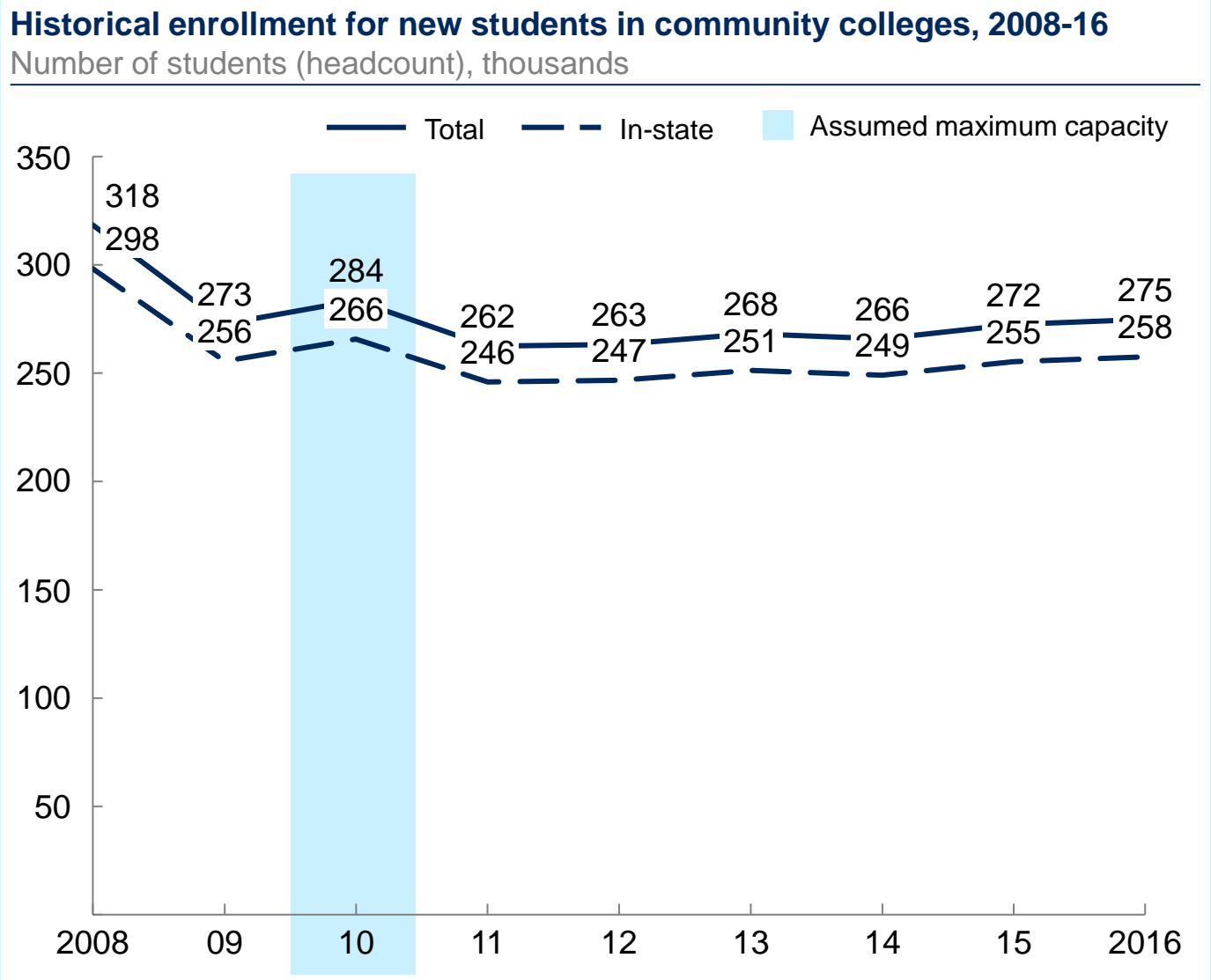
Maximum capacity by campus 2017-18 Number of students, thousands	Year of maximum capacity, Year	Annual growth based on graduation initiatives Number of students, thousands	Enrollment as % of funded target, 2017-18
Pomona	2016-17	0.8	13.8%
Sacramento	2016-17	1.0	8.6%
San Bernardino	2016-17	0.6	4.8%
San Diego	2016-17	0.9	0.7%
San Francisco	2017-18	1.0	-0.2%
San Jose	2017-18	1.0	6.6%
San Luis Obispo	2017-18	0.6	4.0%
San Marcos	2017-18	0.5	16.3%
Sonoma	2016-17	0.5	0.9%
Stanislaus	2017-18	0.4	8.7%
Total		~15k	

Successful **graduation initiatives can grow capacity by 1% per year**, adding ~15k additional seats up to a total of **~145k seats by 2030**

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1C Maximum in-state capacity for community colleges is ~260k based on the enrollment peak over the past 5 years



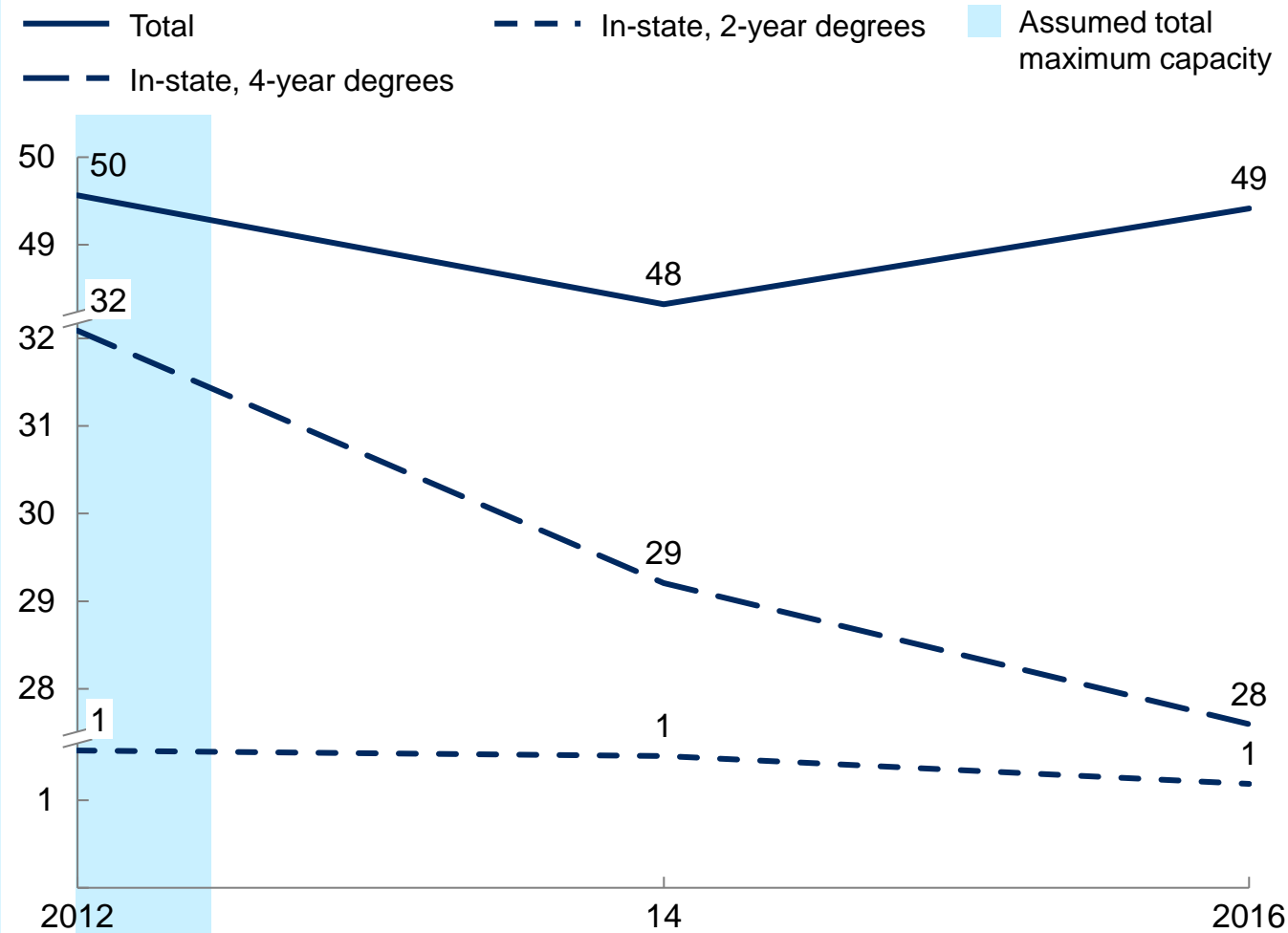
- Maximum capacity is the peak of total new student enrollment over the past 5 years (~275k) with ~258k in-state seats**
- There are no known initiatives to increase capacity.** The online community college will add ~95k seats for short-term classes and will target adult learners

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1D Maximum in-state capacity for private nonprofit institutions is ~33k based on the enrollment peak over the past 5 years

Historical enrollment for new students in private nonprofit institutions, 2012-16

Number of students (headcount), thousands

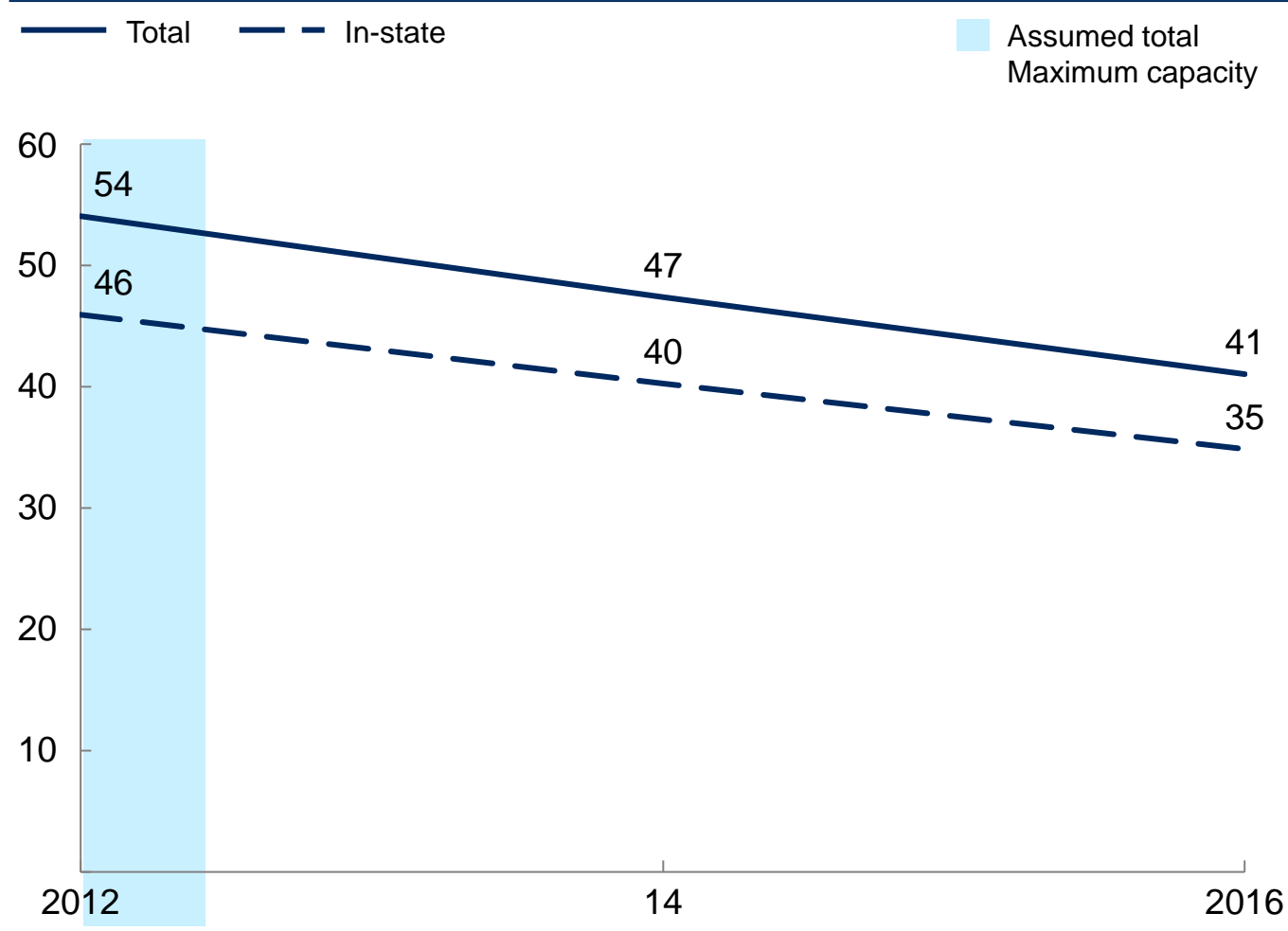


- Maximum capacity is the peak of total new student enrollment over the past 5 years (~50k) with 33k in-state seats based on 2016 in-state student ratio (~66%)**
- There are no known initiatives to increase capacity**

1E Maximum in-state capacity for private for-profit institutions is ~45k based on the enrollment peak over the past 5 years

Historical enrollment for new students in private for-profit institutions, 2012-16

Number of students (headcount), thousands



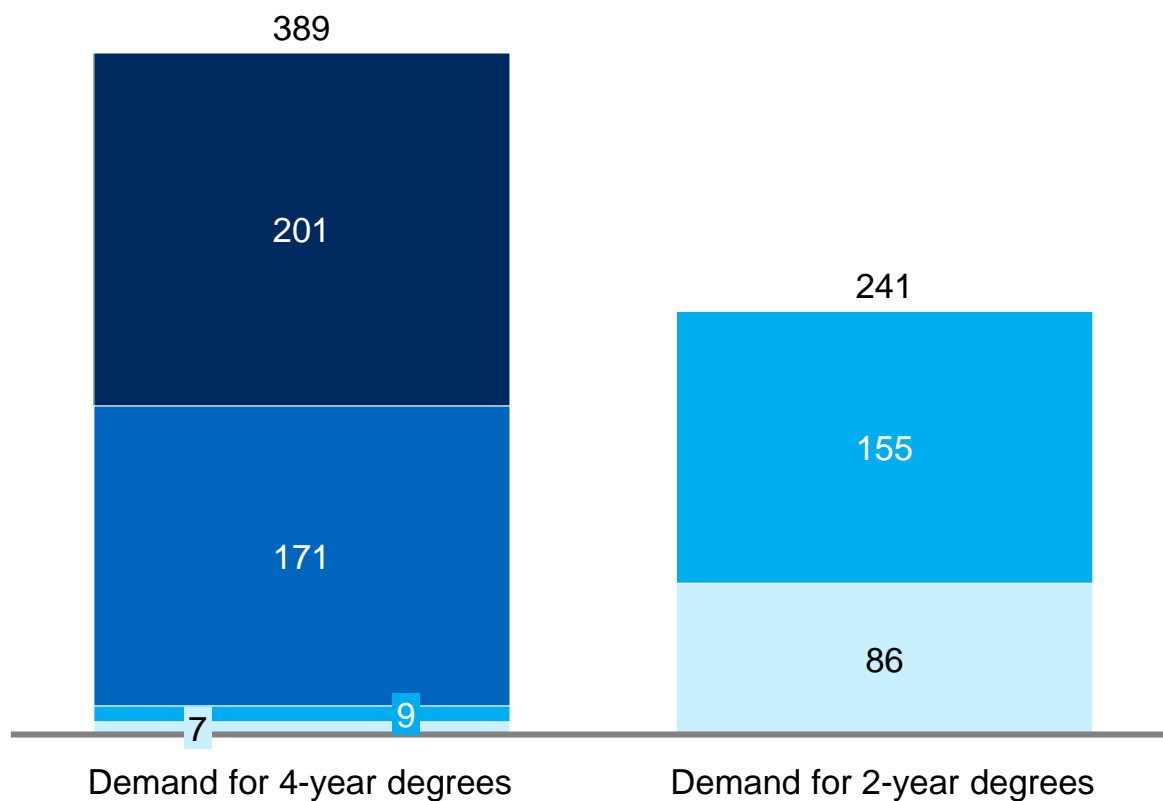
- Maximum capacity is the peak of total new student enrollment over the past 5 years (~54k) with 46k in-state seats based on 2016 in-state students ratio (~85%)**
- There are no known initiatives to increase capacity**

2 True demand for 4-year degrees is driven by recent high school graduates and transfer students from community colleges

- UC/CSU eligible high school graduates
- Adult learners
- Transfers
- Non-eligible high school graduates

Annual demand for undergraduate degrees by type of degree and learner, 2030²

Number of students, thousands



▪ **“True demand” for 4-year programs** is defined as the combination of **demand from A-G eligible recent high school graduates, transfer-ready students at community colleges¹, and other high school graduates and adult learners** who want to pursue a Bachelor’s degree

¹ Transfer-ready is defined as completing at least 12 units and attempting either transfer-level math or English

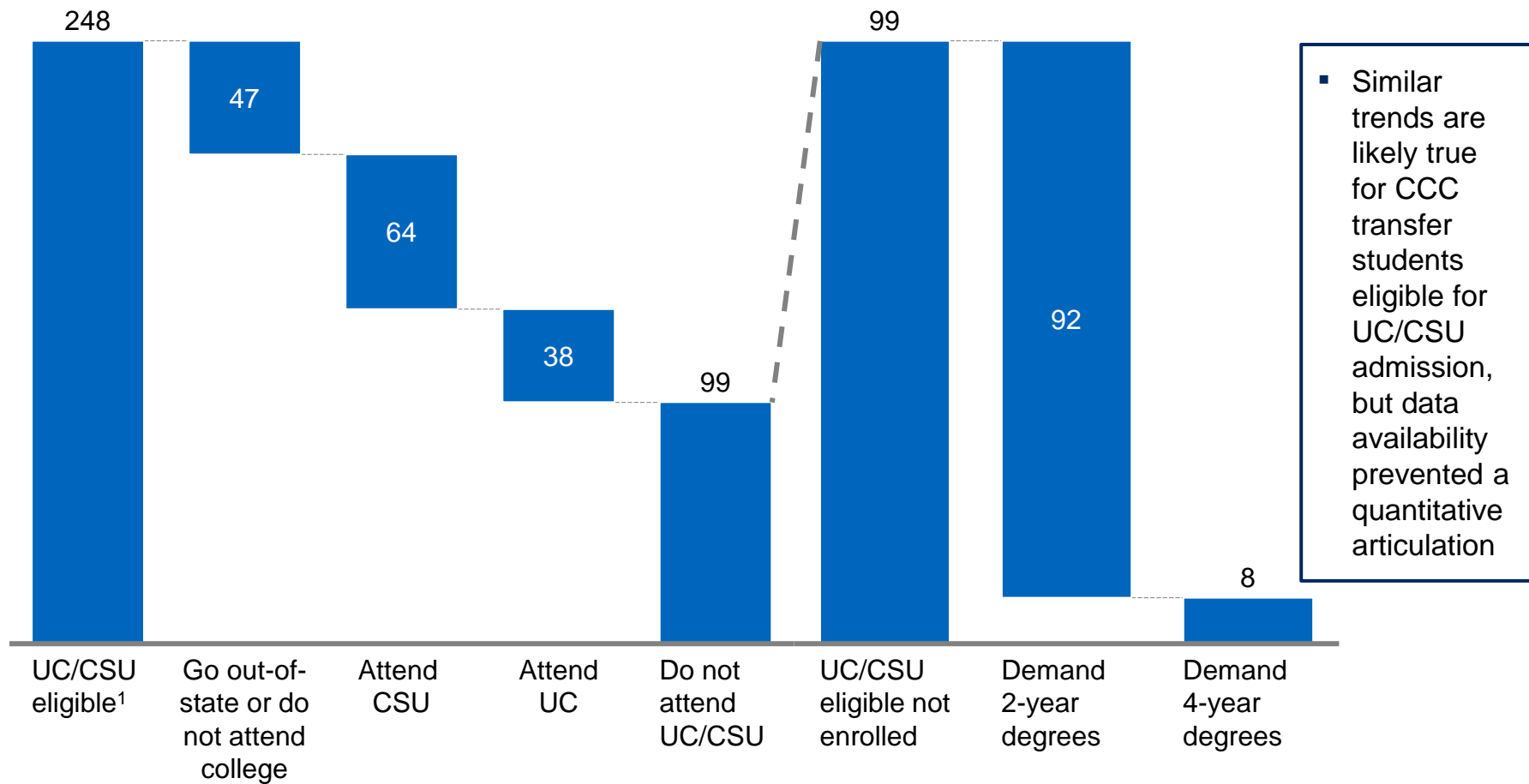
² Baseline scenario shown

SOURCE: IPEDS, DataMart, CSU, UC InfoCenter, CA Department of Education, CA Department of Finance

2 In reality UC/CSU eligible students attend schools in other systems if they are not admitted or cannot attend a UC/CSU institution

Higher education attendance for UC/CSU eligible high school graduates, 2030

Number of students, thousands



¹ Includes only students that pursue higher education in California

SOURCE: California Department of Education, UC InfoCenter, IPEDS, CSU, NCHEMS

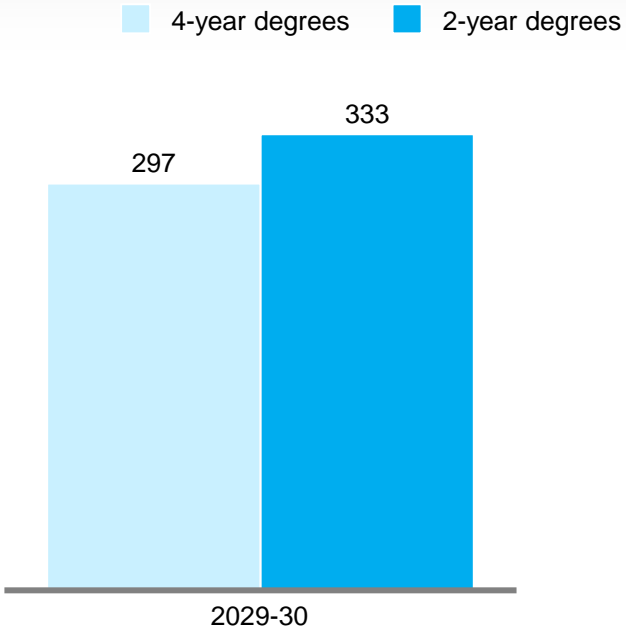
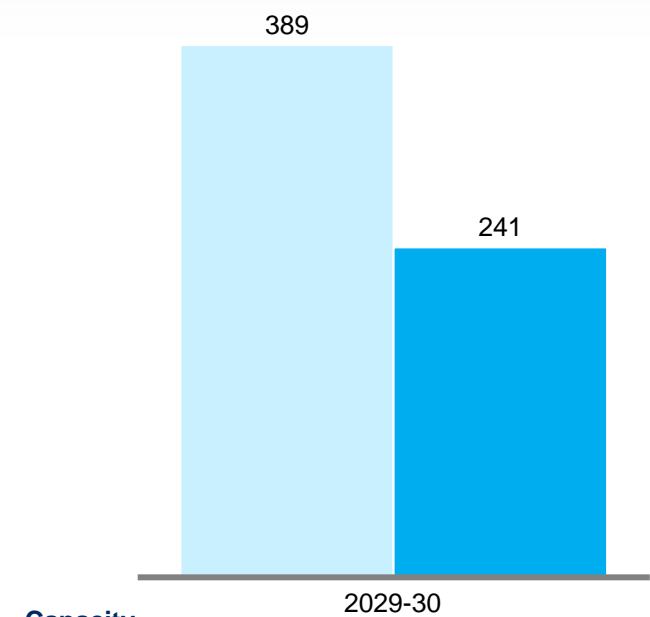
2 Whether considering 'true demand' or redistributing students across systems there will be a capacity gap for both 2- and 4-year degrees

True demand for 4-year degrees includes demand from UC/CSU eligible students as well as demand for 4-year private institutions...

...However, barriers prevent many students from enrolling in UC/CSU. Some may demand 2-year or private 4-year degrees, leading to the below projection

2030 projected true demand for higher education
Number of students, thousands

2030 projected observed demand for higher education
Number of students, thousands



Capacity gap for 4-year degrees: -144

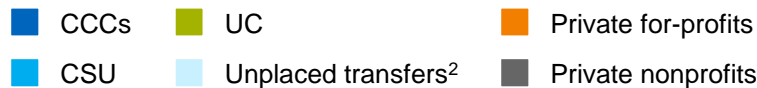
Capacity gap for 2-year degrees: +44

Capacity gap for 4-year degrees: -52

Capacity gap for 2-year degrees: -48

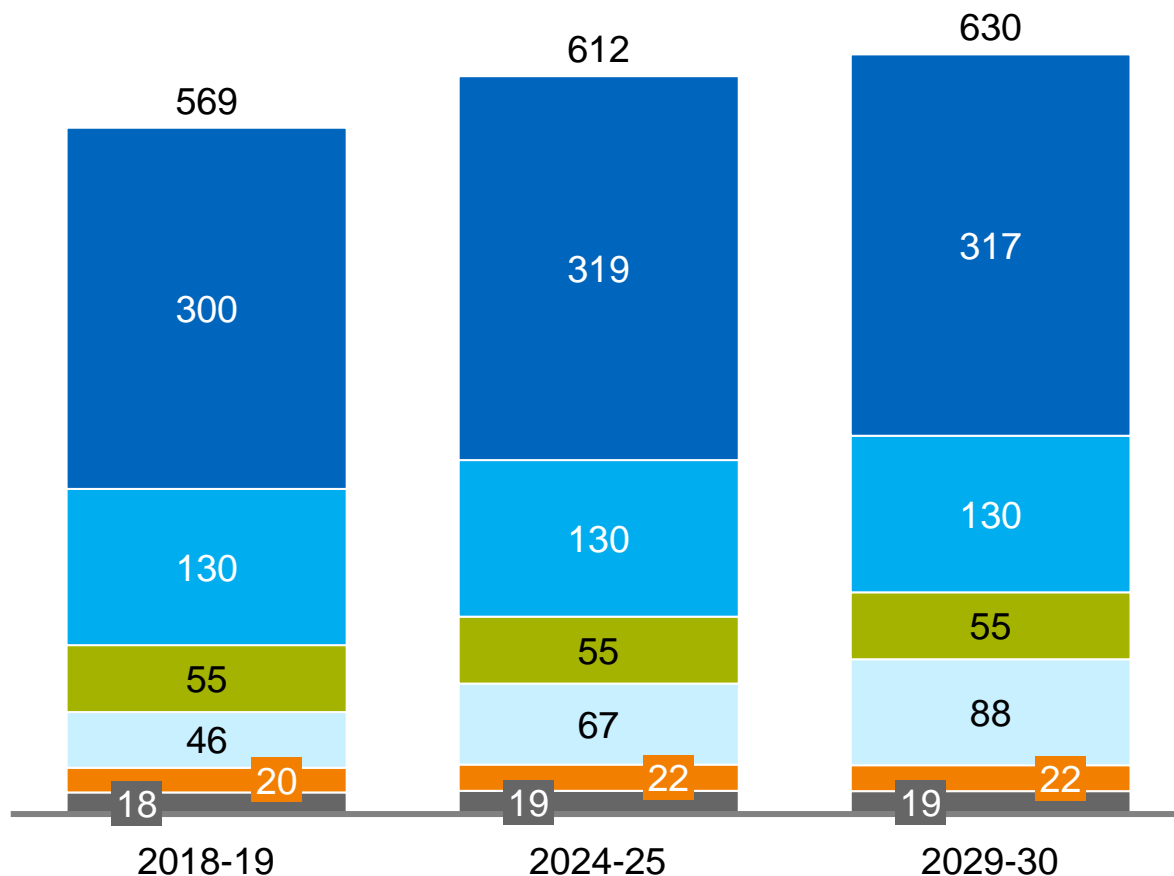
Whether the demand for higher education across 2- and 4-year degrees is distributed by true demand (i.e. UC/CSU eligibility) or students are redistributed across systems to reflect capacity constraints, the state of California will be short 100k seats in 2030

2 Half of demand will be for community colleges assuming some of the true demand for 4-year programs redistributes across systems



Undergraduate demand by system in CA through 2030¹

Number of students, thousands



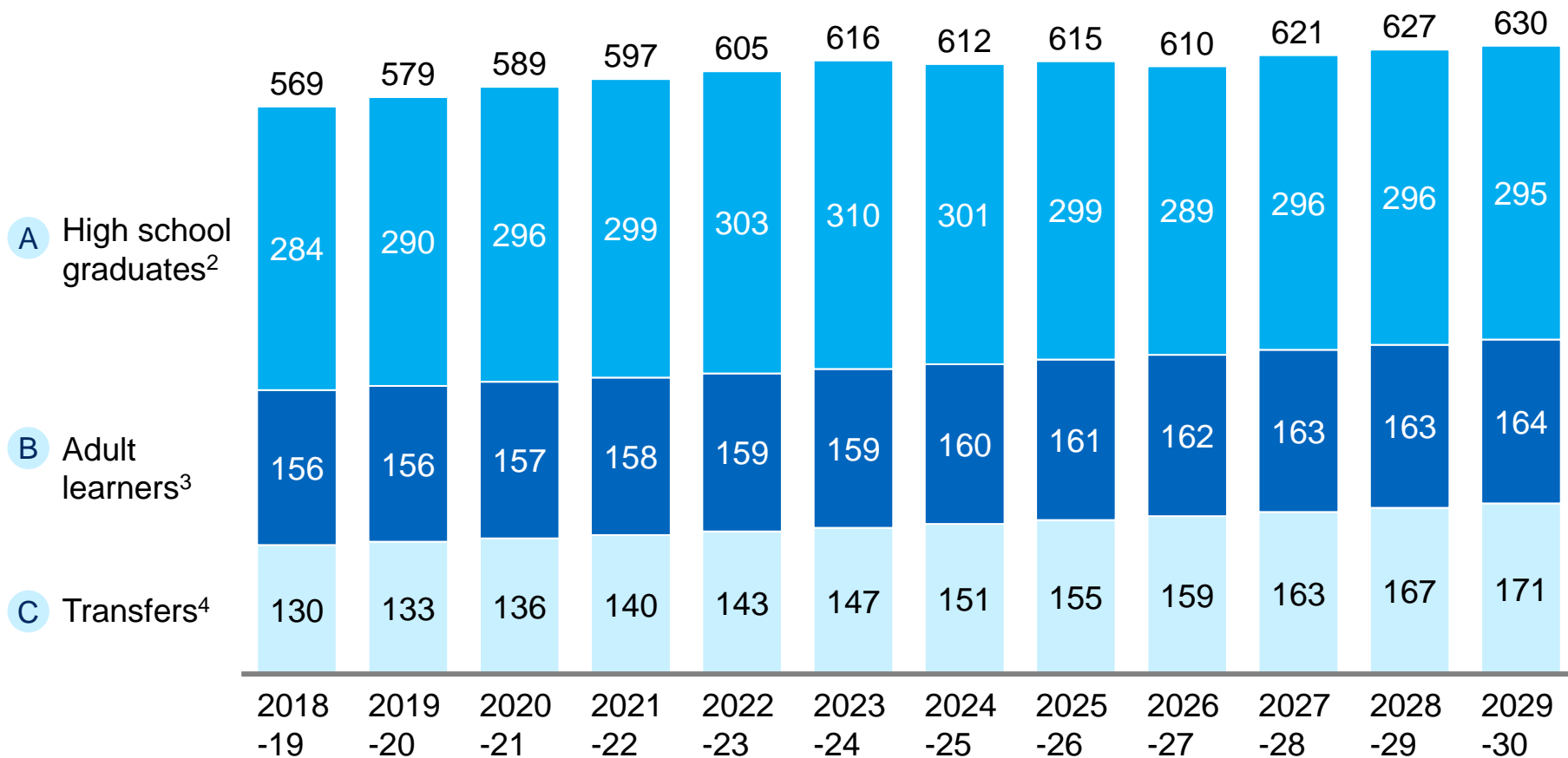
- Demand for community colleges will be >50% of total demand in 2030
- Demand for UC/CSU combined will be ~30% of total demand, though more than twice the number of students will be eligible than will be able to attend based on current capacity

¹ Baseline scenario shown | ² The share of transfer students each year who do not attend UC/CSU or go out of state. They may attend private institutions or they may not transfer

2 The largest share of demand will come from recent high school graduates and the remaining half will be split between adult learners and transfer students

Demand for new undergraduate seats in CA through 2030¹

Number of students, thousands



¹ Baseline scenario shown ² High school graduates refer to recent graduates from high school, including UC/CSU eligible students and non-eligible students. A college-going rate is applied to each cohort of high school graduates. ³ Adult learners refer to people ages 25+ who return to higher education with either some or no college prior ⁴ Transfer students refer to community college enrollees who "demonstrate intent to transfer" by taking at least 12 credit units and attempting transfer-level English and/or math

2A Two key assumptions drive projections for demand from high school graduates

Critical assumptions

Assumption	Low demand	Baseline	High demand
Number of 12 th graders	Enrollment patterns constant based on current K-12 enrollment, no significant migration	Enrollment patterns constant based on current K-12 enrollment, no significant migration	Enrollment patterns constant based on current K-12 enrollment, no significant migration
High school graduation rates³	High school graduation rates remain constant at current rates (88%)	Graduation rates grow based on a weighted average by racial/ethnic group until plateauing at the highest rate in US ¹ (91%)	Graduation rates grow based on a weighted average by racial/ethnic group until plateauing at the average of 2017 rate for CORE districts ² (94%)
UC/CSU eligibility rates³	UC/CSU eligibility rates remain constant at current rates (47%)	UC/CSU eligibility rate for lower-performing racial/ethnic groups improves such that each group reaches the average eligibility rate of the next-highest quartile (56% overall)	UC/CSU eligibility rate for lower-performing racial/ethnic groups improves such that each group reaches the average eligibility rate of the next-highest quartile (56% overall)
College-going rates for UC/CSU eligible students who do not attend UC/CSU ⁴	College-going rates for UC/CSU eligible students are higher than state average (85%)	College-going rates for UC/CSU eligible students are higher than state average (85%)	College-going rates for UC/CSU eligible students are higher than state average (85%)
College-going rates for non-UC/CSU eligible students ⁴	College-going rates for non-eligible students are lower than average (50%)	College-going rates for non-eligible students are lower than average (50%)	College-going rates for non-eligible students are lower than average (50%)
Out-of-state enrollment rates for UC/CSU eligible students ⁴	UC/CSU eligible students who do not enroll in UC or CSU attend higher education out-of-state at higher rates than average (20%)	UC/CSU eligible students who do not enroll in UC or CSU attend higher education out-of-state at higher rates than average (20%)	UC/CSU eligible students who do not enroll in UC or CSU attend higher education out-of-state at higher rates than average (20%)
Out-of-state enrollment rates for non-UC/CSU eligible students ⁴	Non-eligible students attend higher education out-of-state at rates lower than average (5%)	Non-eligible students attend higher education out-of-state at rates lower than average (5%)	Non-eligible students attend higher education out-of-state at rates lower than average (5%)

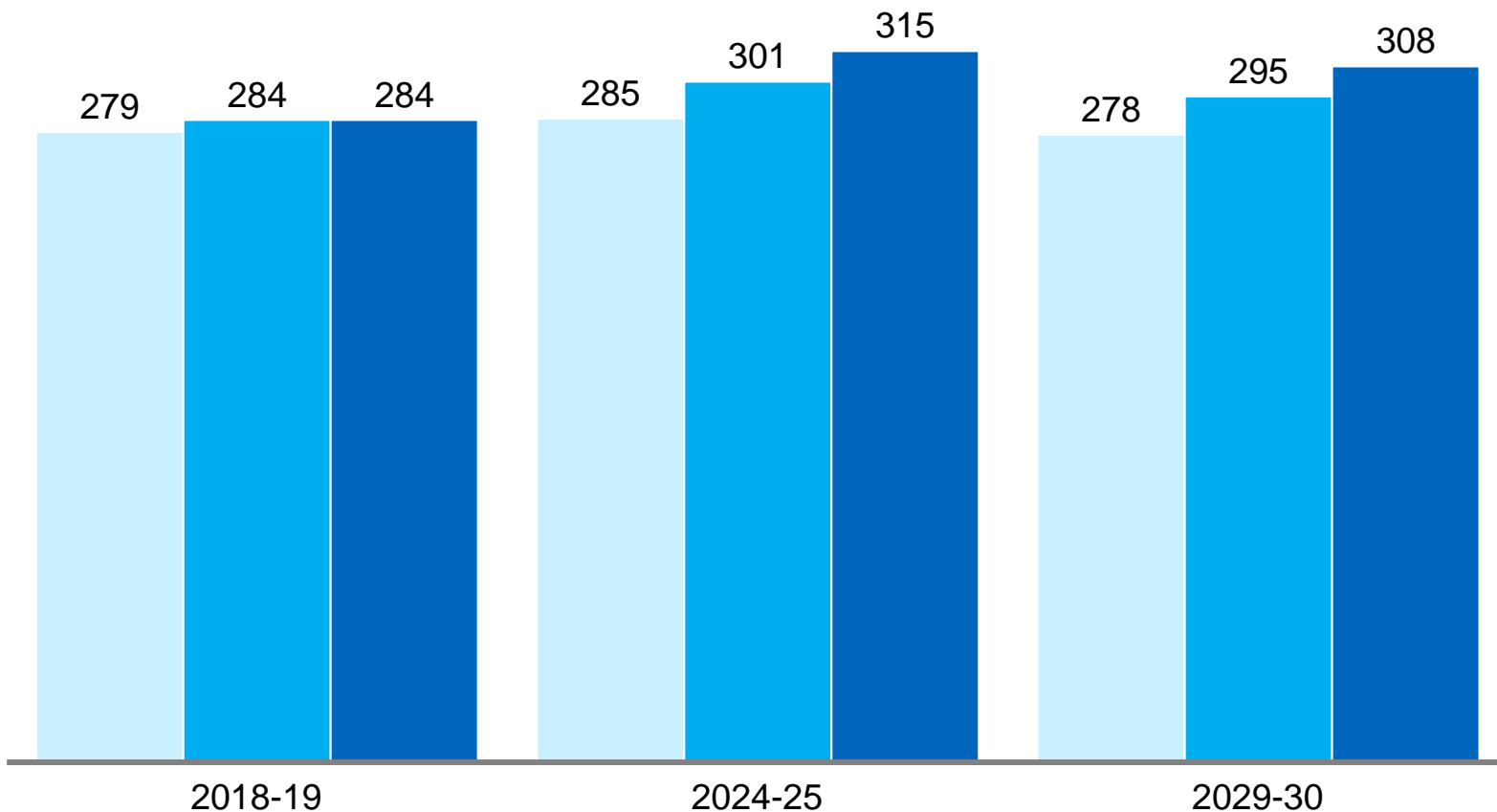
1 Iowa had the highest US high school graduation rate of 91% in 2017 2 CORE includes Fresno and Los Angeles school districts 3 Calculated based on a blended average of graduation/eligibility rates by race/ethnicity 4 Based on average college-going rate for US (70%) and average in-state enrollment rate for CA (70%), modified based on assumptions about college-going rates and in-state enrollment rates for UC/CSU eligible students. Validated assumption through interviews

2A High school graduate demand for undergraduate programs will be ~278-308k by 2030

Decreased demand Baseline Increased demand

Annual high school graduate demand for higher education in CA through 2030

Number of students, thousands



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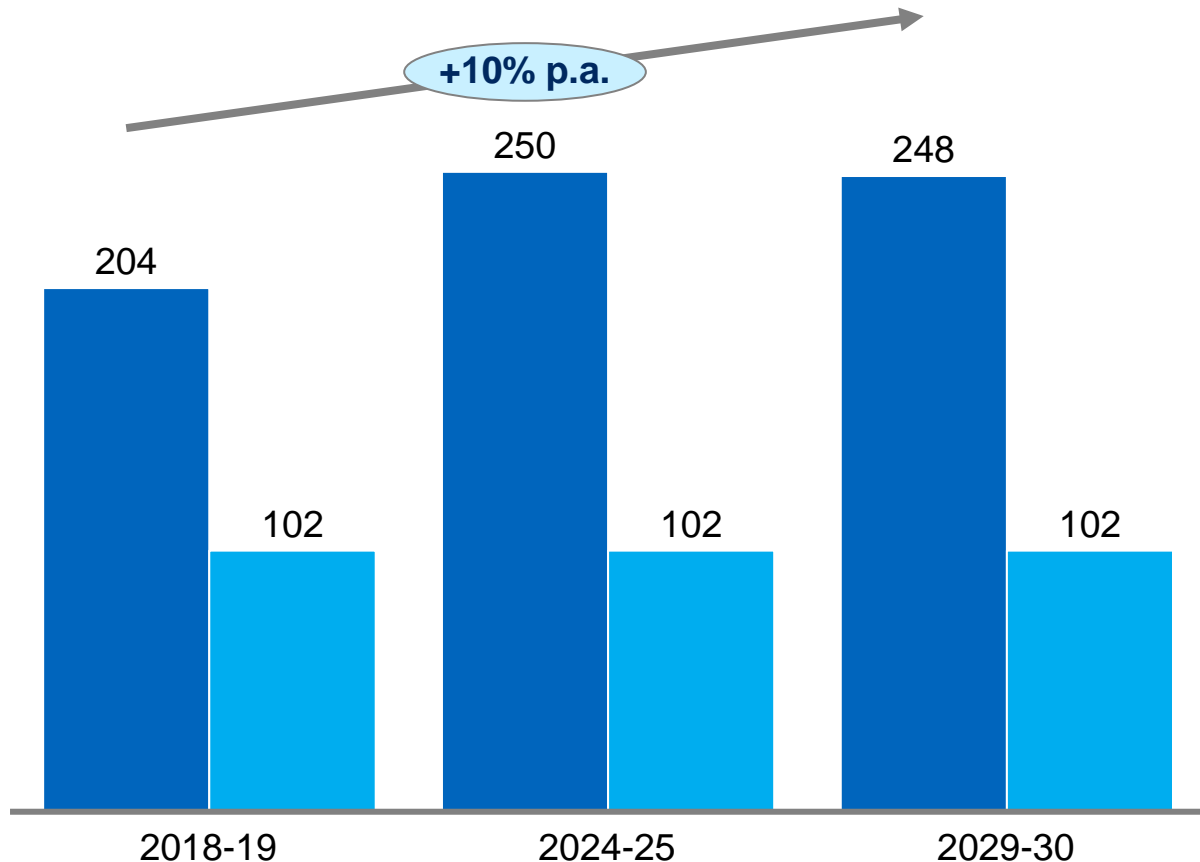
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2A High school graduate eligibility for UC/CSU far surpasses available seats today and the trend will continue through 2030

■ Eligible
■ Attend UC/CSU

UC/CSU eligible students² vs. UC/CSU attendees through 2030¹

Number of students, thousands



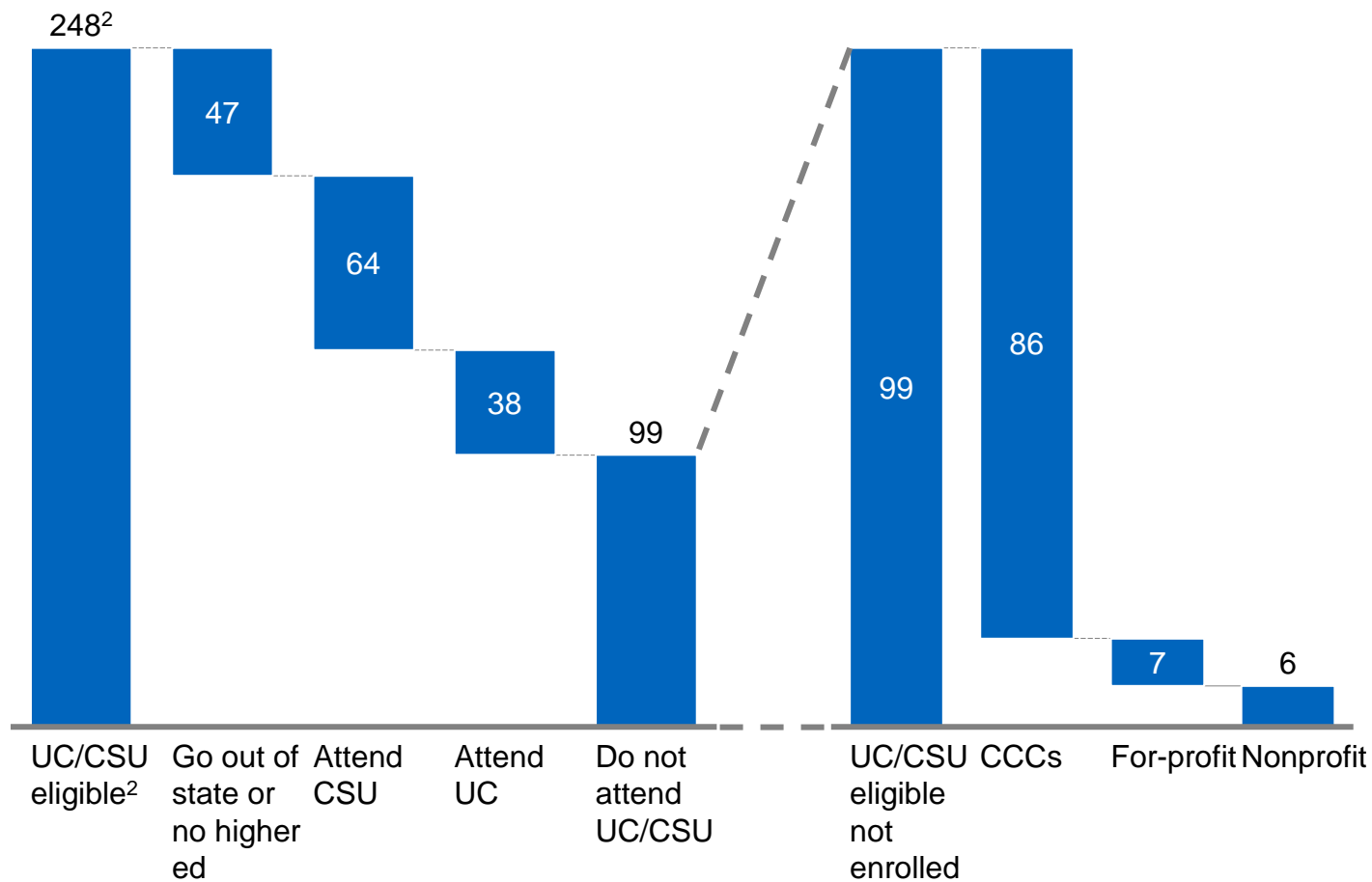
■ Without significant changes in capacity, **UC/CSU will have <40% of the capacity needed to educate all eligible learners in 2030**

¹ Projections for attendance are capped based on projected maximum capacity ² Eligibility refers to high school graduates who completed the A-G requirements

2A 40% or more of UC/CSU eligible students may not pursue a 4-year degree

Higher education attendance for UC/CSU eligible students, 2030¹

Number of students, thousands

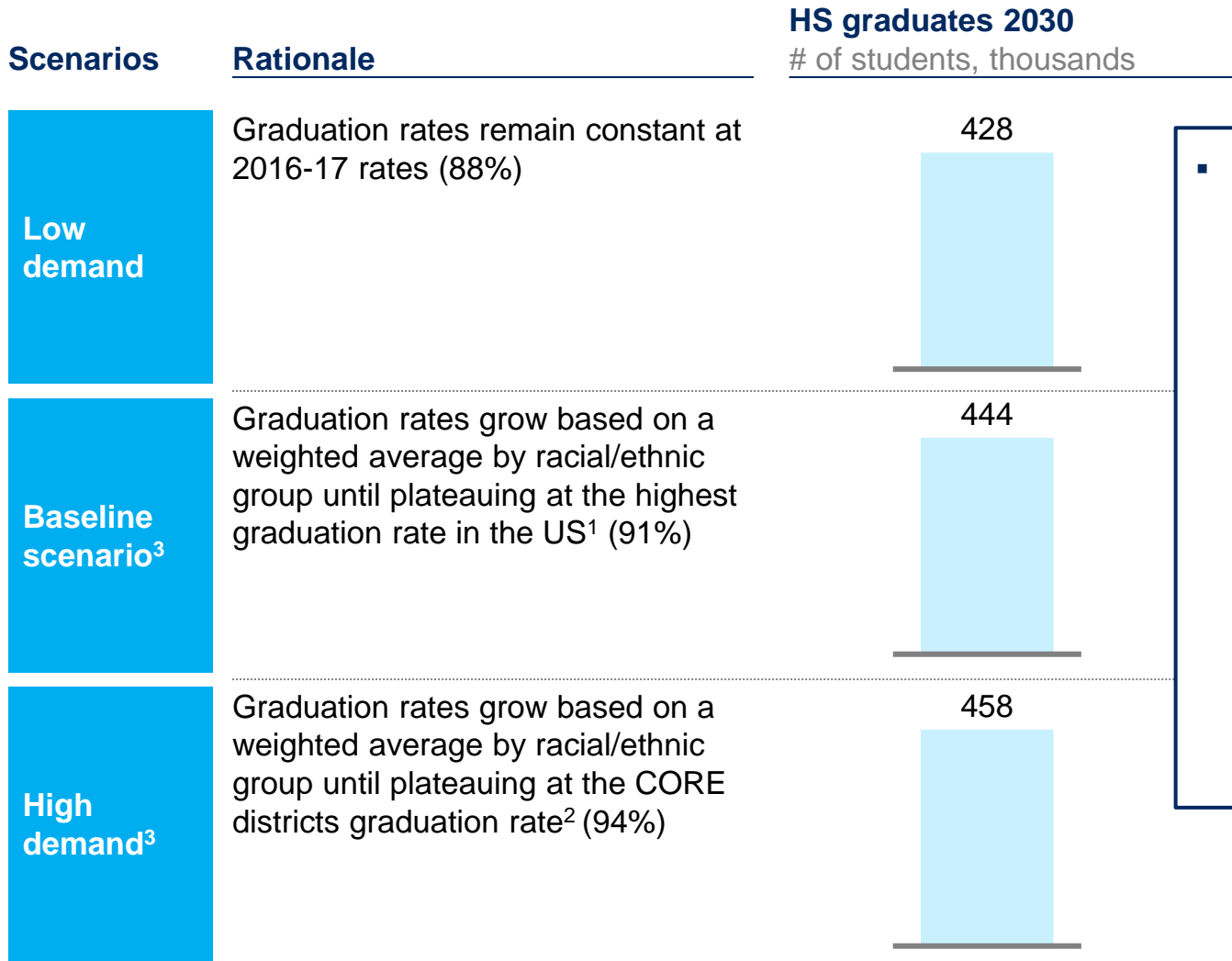


▪ ~90% of UC/CSU eligible students who stay in state may go to community colleges, some because they cannot access 4-year institutions for geographic, financial, and/or personal reasons

¹ Baseline scenario shown | This number includes ONLY UC/CSU eligible high school graduates

SOURCE: California Department of Education, UC InfoCenter, IPEDS, CSU, NCHEMS

2A Changes in the high school graduation rate drive 7% variability in the number of high school graduates



▪ Graduation rates are likely to increase:

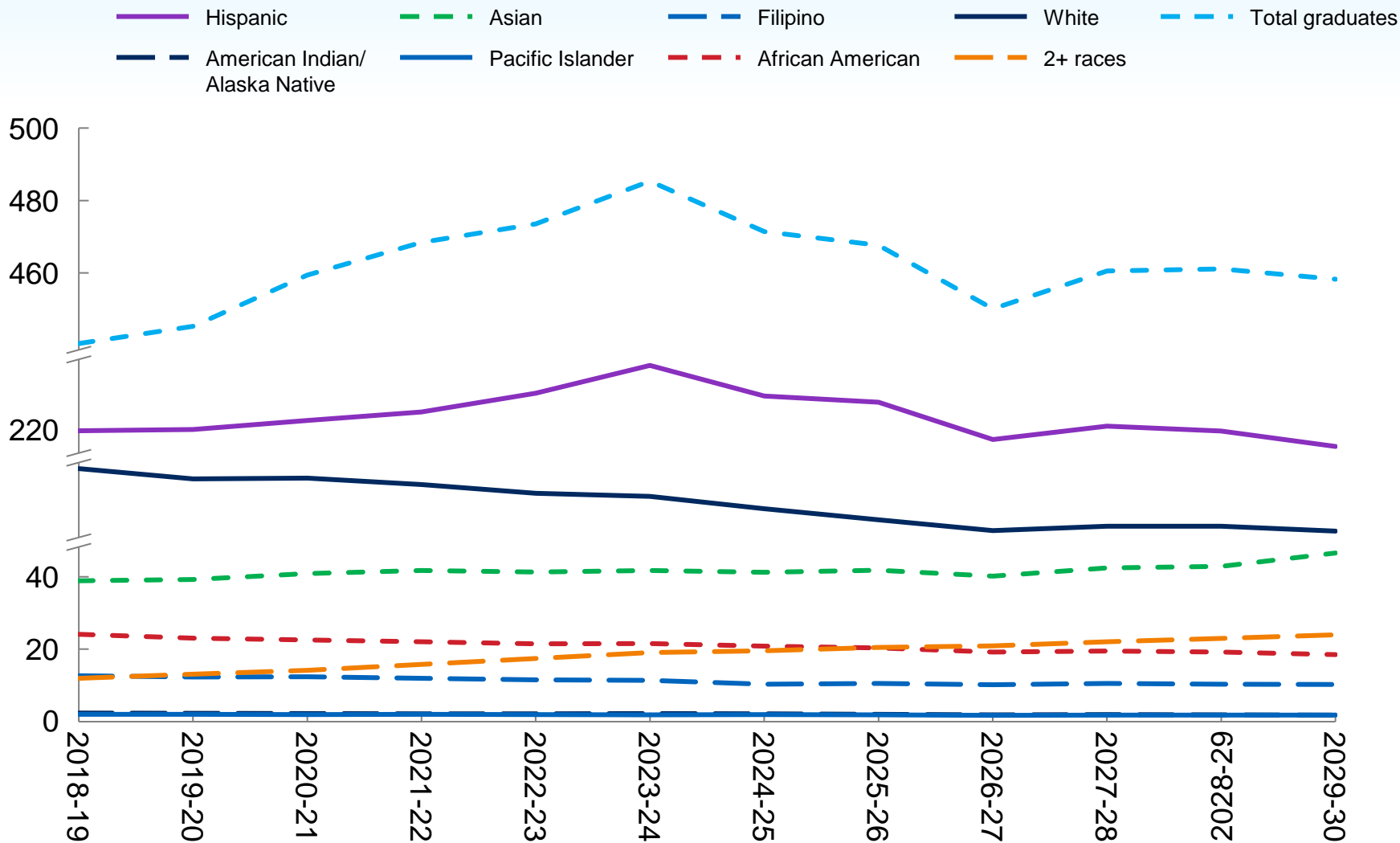
- **Graduation rates have been increasing 2% annually for the last 5 years, and have been increasing most rapidly for the fastest growing racial/ethnic groups** (e.g. Hispanic students)
- **There are multiple graduation initiatives underway** that are likely to improve student success

1 Iowa had the highest US high school graduation rate of 91% in 2017 | 2 CORE includes Fresno and Los Angeles school districts | 3 Calculated based on a blended average of high school graduation rates by race/ethnicity

2A Hispanic students will make up 50%+ of high school graduates through 2030

High school graduates by race/ethnicity through 2030

Number of students, thousands



2A Changes in UC/CSU eligibility rates drive 19% variability in the number of UC/CSU eligible high school graduates

UC/CSU eligible HS graduates, 2030

of students, thousands

Scenarios

Rationale

Low demand

UC/CSU eligibility rates remain constant at current rates (47%)

201



Baseline scenario¹

UC/CSU eligibility rate for lower-performing racial/ethnic groups improves such that each group reaches the average rate of the next-highest quartile, e.g. Hispanic/Latino students move from 3rd to 2nd quartile rate (56% overall)

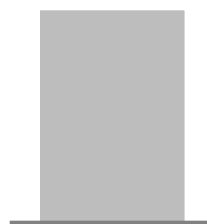
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High demand¹

UC/CSU eligibility rate for lower-performing racial/ethnic groups improves the such that each group reaches average rate of the next-highest quartile, e.g. Hispanic/Latino students move from 3rd to 2nd quartile rate (56% overall)

256



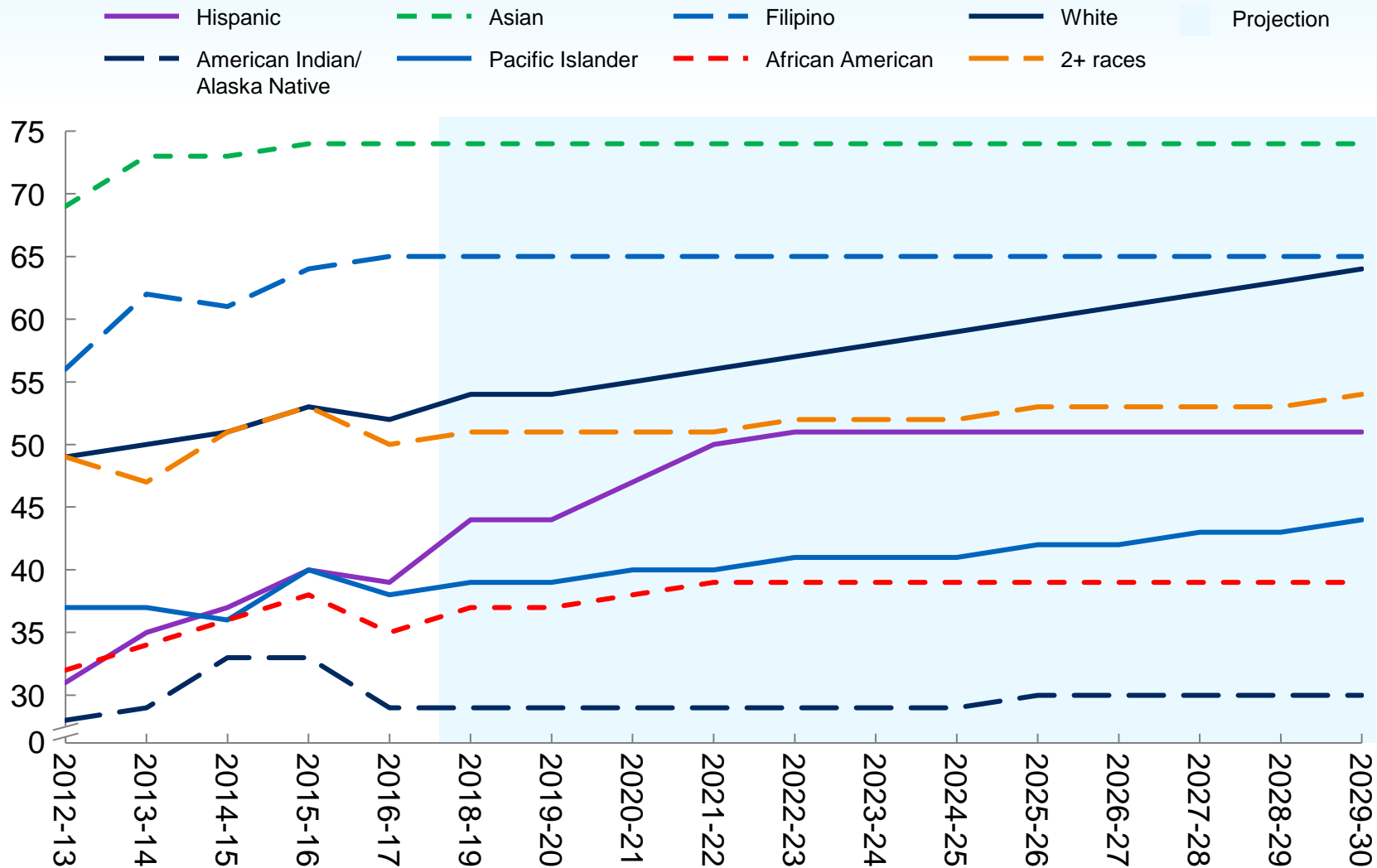
- UC/CSU eligibility rates are likely to increase for some groups:
 - Eligibility rates have been **increasing at 5% for the last 5 years**, and have been **increasing most rapidly for the fastest growing racial/ethnic groups** (e.g. Hispanic students)
 - Despite growth, eligibility rates plateaued between 2015-16 and 2016-17 and **may continue plateauing**

¹ Calculated based on a blended average of high school graduation rates by race/ethnicity

2A UC/CSU eligibility rates are projected to increase and then plateau for nearly all racial/ethnic groups

UC/CSU eligibility rates by race/ethnicity, 2030

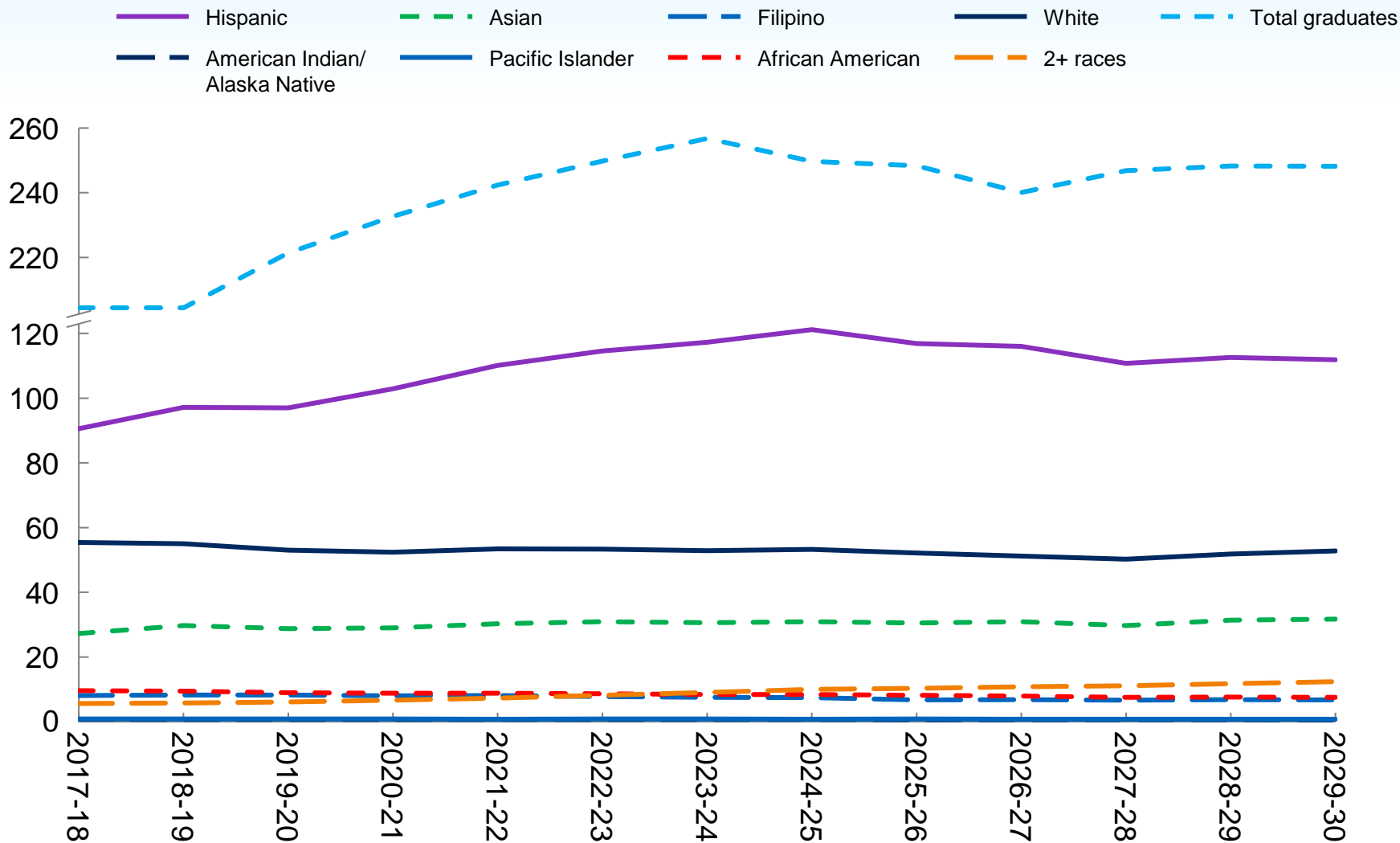
% eligible



2A Increases in the number of UC/CSU eligible students will be driven by growing eligibility rates for Hispanic students

UC/CSU eligible high school graduates by race/ethnicity, 2030

Number of students, thousands



2B One key assumption drives projections for demand from transfer students

Details to follow

Assumption

Low demand

Baseline

High demand

Community college enrollment

First-time community college enrollment will plateau based on historically flat enrollment (507k)

First-time community college enrollment will plateau based on historically flat enrollment (507k)

First-time community college enrollment will plateau based on historically flat enrollment (507k)

Size of transfer cohort

Share of community college enrollees who pursue transfer will grow at 4-year CAGR through 2030 due to improvements in ADT and guided pathways (36%)

Share of community college enrollees who pursue transfer will grow faster than 4-year CAGR through 2030 due to improvements in ADT and guided pathways (41%)

Share of community college enrollees who pursue transfer will grow at 4-year CAGR through 2030 due to improvements in ADT and guided pathways (41%)

Share of transfers who transfer to out-of-state institutions

25% of transfers who do not transfer to UC or CSU go out-of-state

25% of transfers who do not transfer to UC or CSU go out-of-state

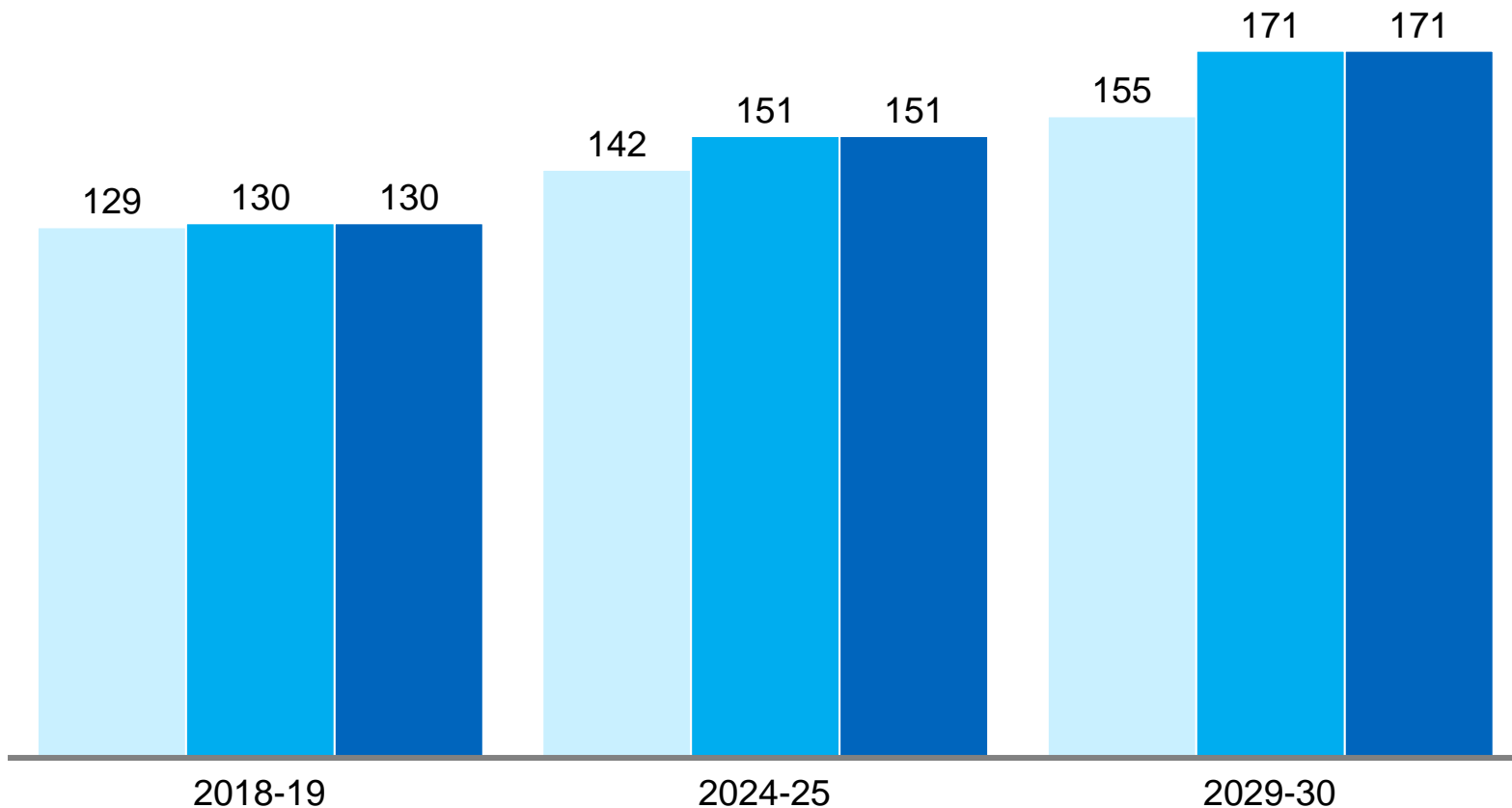
25% of transfers who do not transfer to UC or CSU go out-of-state

2B Transfer student demand for undergraduate programs will be 155-170k by 2030

Decreased demand Baseline Increased demand

Annual transfer student demand for higher education in CA through 2030

Number of students, thousands



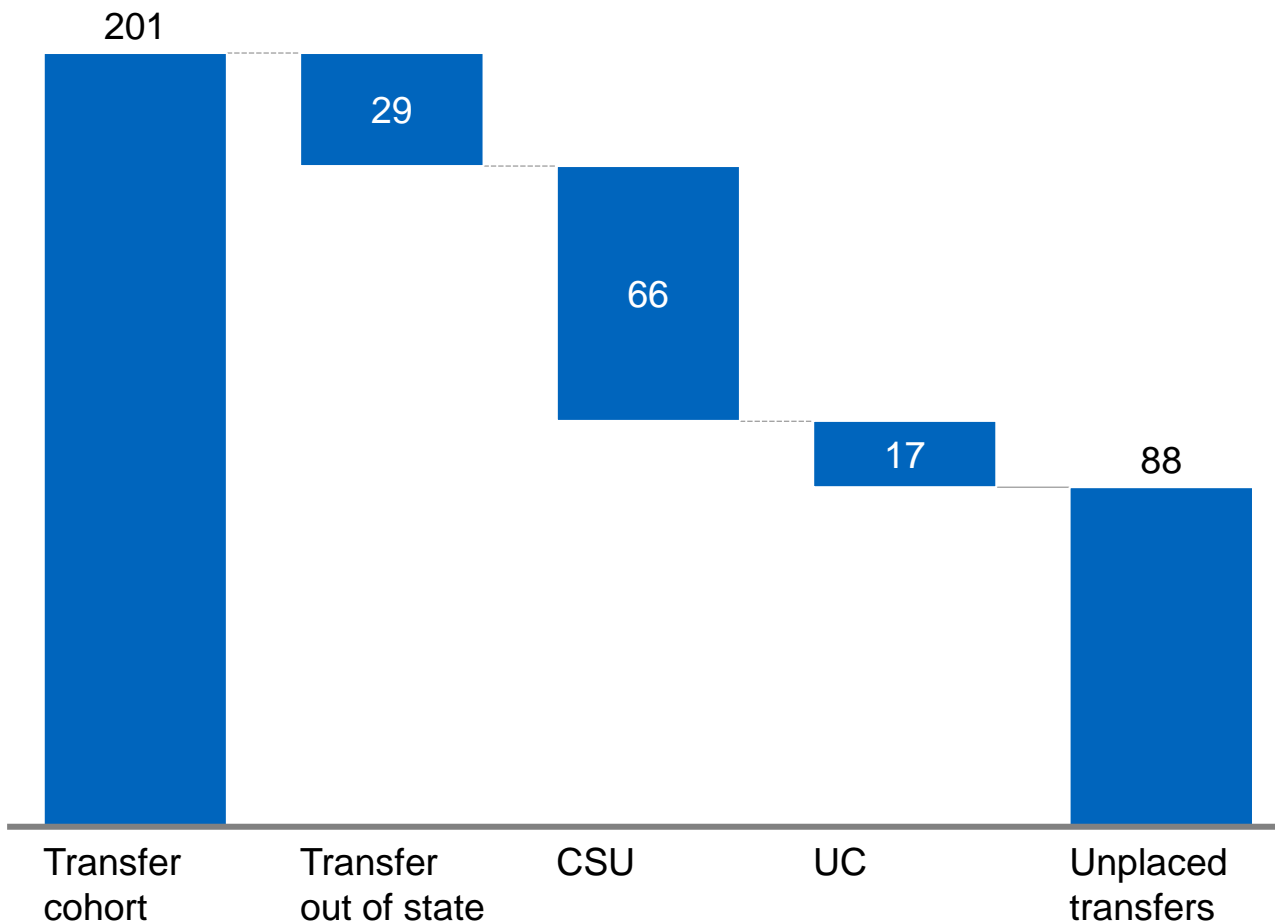
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2B ~60% of in-state transfer students in 2030 will go to UC or CSU, while the rest may transfer to other institutions or remain in community college

Destination of transfer students who do not attend UC/CSU, 2030¹

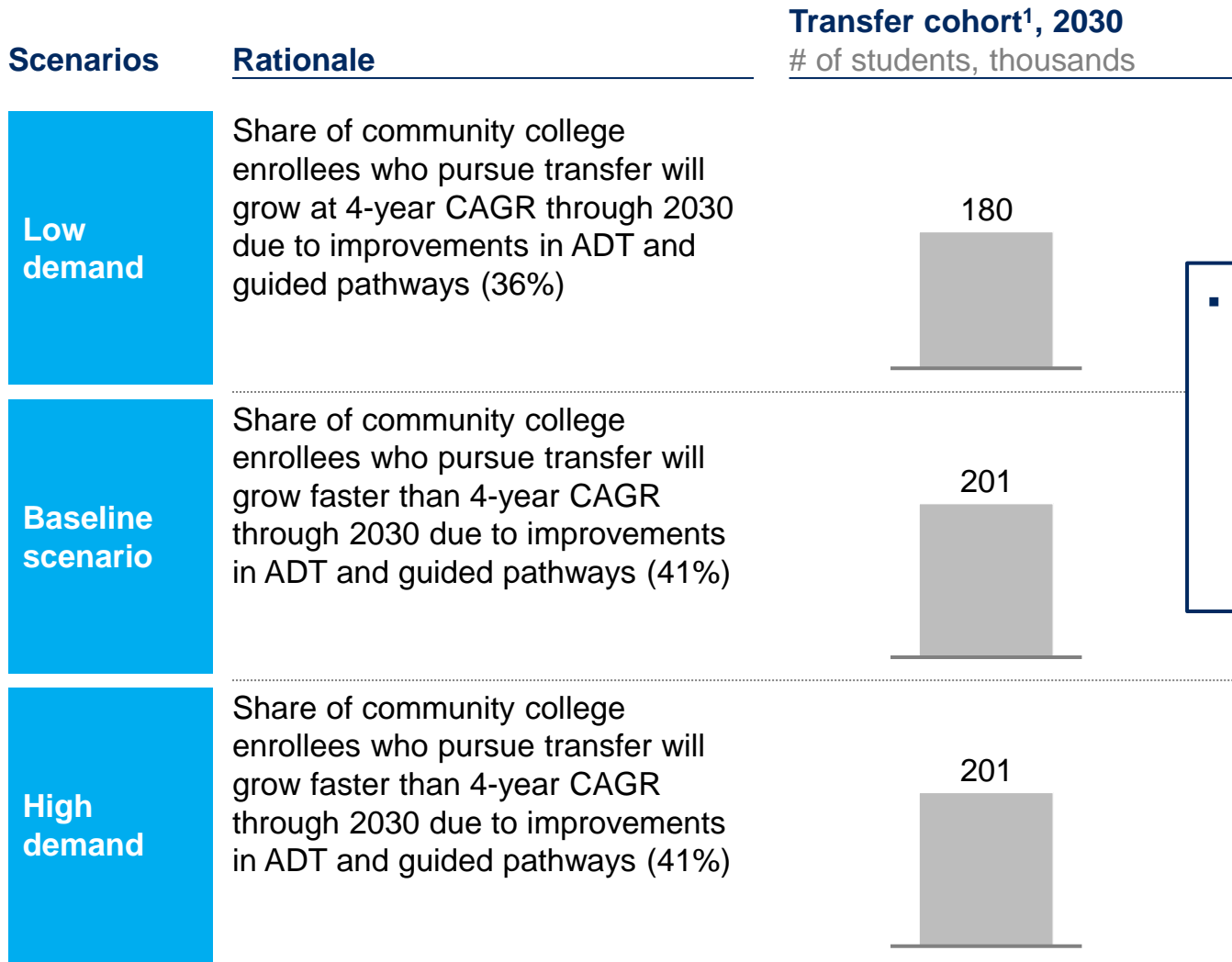
Number of students, thousands



- **UC and CSU will only have space for ~40% of students in the transfer cohort in 2030 unless there are changes in capacity**
- **Students who do not transfer to UC or CSU may transfer to out-of-state or to in-state private institutions, if they transfer at all**
- **A share of students may also remain in the community college system despite intent to transfer, meaning they will not access a 4-year degree**

¹ Baseline scenario shown

2B Changes in the share of enrollees who demonstrate intent to transfer drive 10% variability in the size of the transfer cohort




▪ **The number of students who are transfer-ready is likely to increase** due to the **roll out of Associate’s Degrees for Transfer** and the launch of the **California Guided Pathways program**

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¹ The transfer cohort is defined by the California Community College system as a student who has completed 12 credit units and attempted transfer-level math or English
 SOURCE: DataMart, UC InfoCenter, CSU, AICCU

2C One key assumption drives projections for demand from adult learners

 Critical assumption

Assumption

Low demand

Baseline

High demand

▪ **Number of adults ages 25+**

▪ The population remains stagnant at 2016 figures

▪ The population grows at 5-year CAGR through 2030 (1% CAGR)

▪ The population grows at 5-year CAGR through 2030 (1% CAGR)

▪ **Share of adult population returning to school annually**

▪ The share of the adult population returning to school will decrease faster than current rates through 2030 (-3% CAGR)

▪ The share of the adult population returning to school will decrease at current rates through 2030 (-2% CAGR)

▪ The share of the adult population returning to school will increase, likely due to a recession scenario (0.5% CAGR)

▪ Share of adult learners who study in-state

▪ The share of adult learners who in-state is higher than average rates for undergraduates (95%)

▪ The share of adult learners who in-state is higher than average rates for undergraduates (95%)

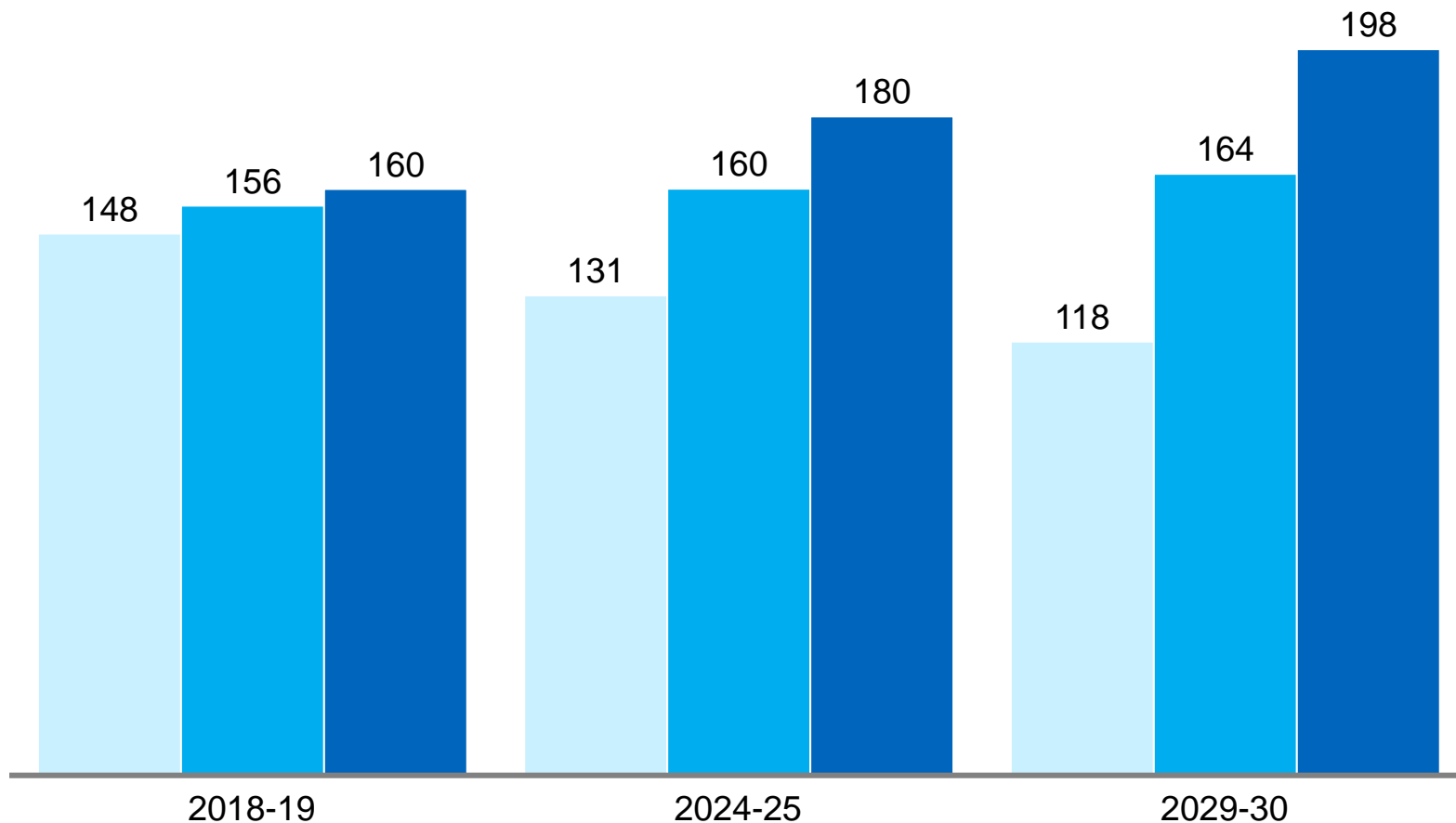
▪ The share of adult learners who in-state is higher than average rates for undergraduates (95%)

2C Adult learner demand for undergraduate programs will be ~115-225k by 2030

Decreased demand Baseline Increased demand

Annual adult learner demand for higher education in CA through 2030

Number of students, thousands



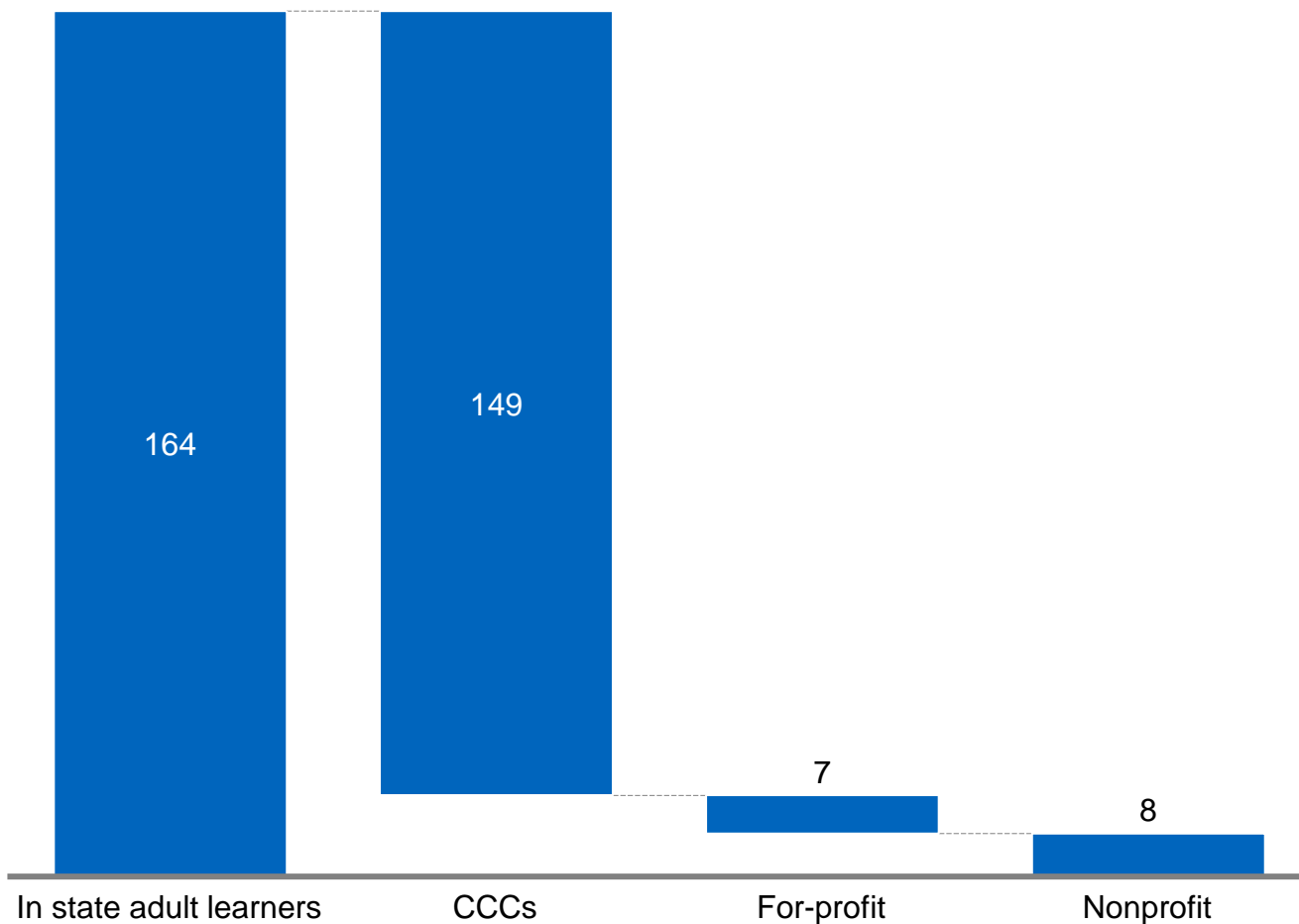
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2C More than three quarters of adult learners will demand 2-year degrees

Adult learner enrollment in CA through 2030¹

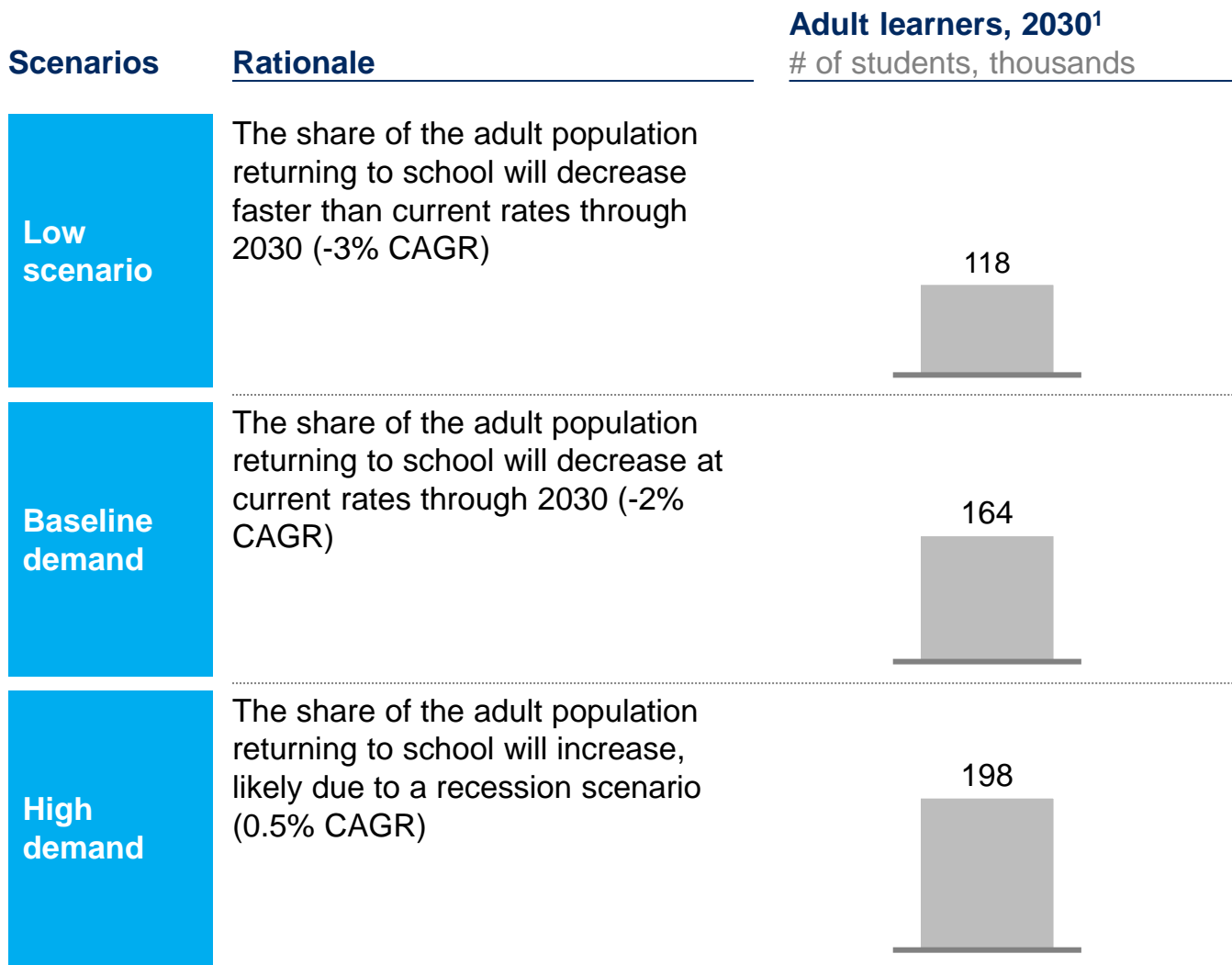
Number of students, thousands



- ~90% of in-state adult learners will return to community colleges
- Adults who return to UC/CSU are assumed to return with some college credit or to continuing education programs rather than starting as first-time freshmen for traditional 4-year degrees
- Adults who attend **out-of-state institutions** may be attracted to the growing number of **flexible, distance or blended offerings**, making the new online community college especially attractive to this cohort

¹ Baseline scenario shown
SOURCE: US Census, IPEDS, NCES

2C Changes in the share of adults who return to school drive 50% variability in the number of adult learners



- Today, the **share of adult learners returning to school has been decreasing** (-2% 5 yr. CAGR), likely due to **low unemployment**
- Given the **likelihood of a recession** in the next ~10 years, **more adults may return to school after being laid off to reskill and retrain.** This being reflected in a high demand scenario

¹ Shows only adult learners who will demand education in and outside of CA

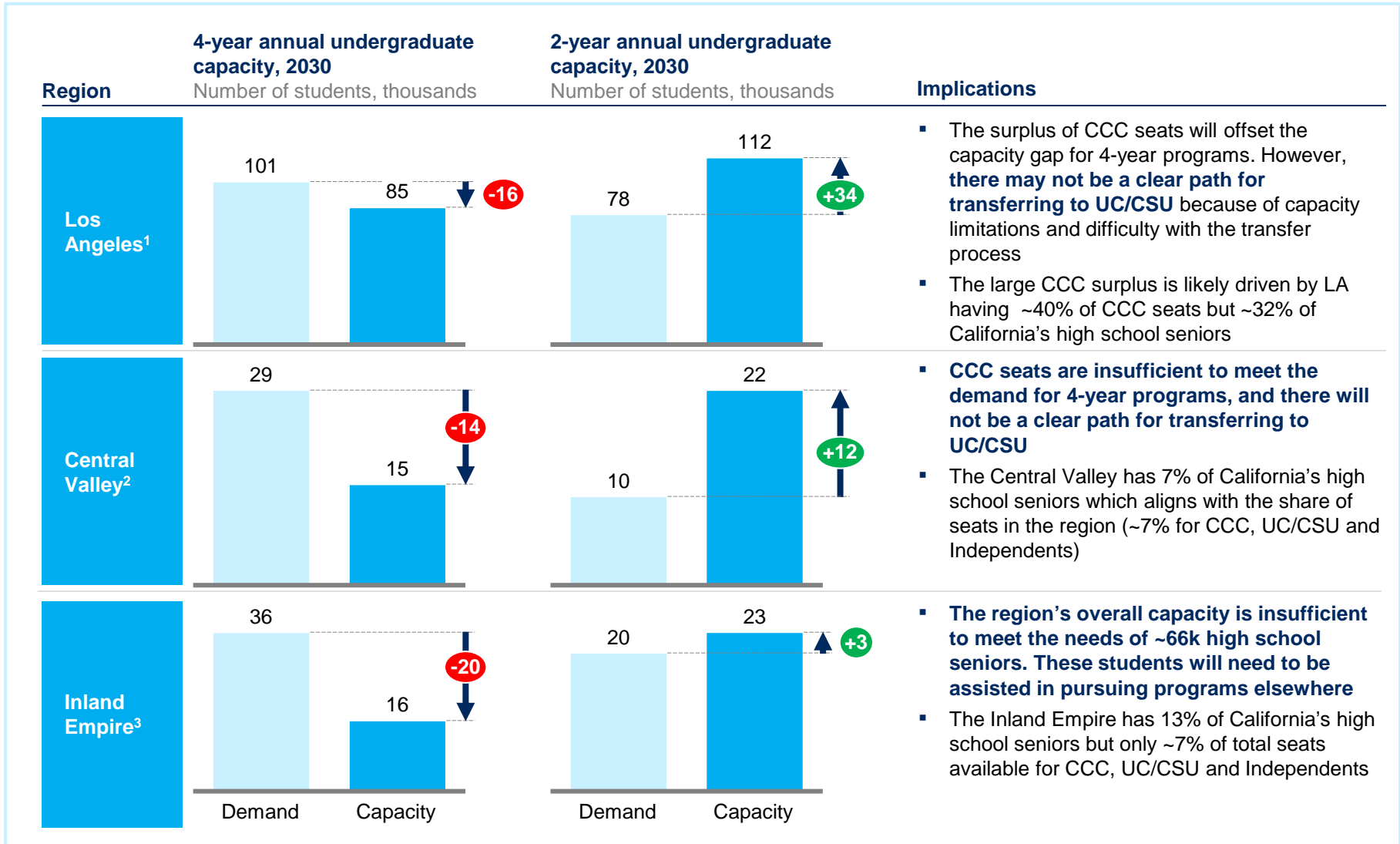
Methodology

Statewide capacity

Regional capacity

- Los Angeles capacity assessment
- Central Valley capacity assessment
- Inland Empire capacity assessment

Three priority regions are projected to have annual capacity gaps for 4-year degrees and surpluses for 2-year degrees



1 Los Angeles includes Los Angeles and Orange Counties
 2 Central Valley includes Fresno, Kern, Merced, and Stanislaus Counties
 3 Inland Empire includes San Bernardino and Riverside Counties

The number of higher education seats in the Inland Empire is disproportionately low compared to the high school population

Share of seats compared to share of students

- Low share of seats
- High share of seats
- Focus for this document

	12 th graders, 2017		Current maximum capacity in higher education institutions in CA ⁶					
	Students 000s	Share of 12 th graders, %	CCC		UC/CSU		UC/CSU and Independents	
			Seats 000s	Share of total, %	Seats 000s	Share of total, %	Seats 000s	Share of total, %
Los Angeles	157	32%	103	39%	64	34%	79	36%
Central Valley	41	8%	20	7%	14	8%	15	7%
Inland Empire	66	13%	20	7%	12	6%	15	7%
San Diego	42	9%	27	10%	18	10%	24	11%
San Francisco	46	9%	25	9%	20	11%	24	11%
Sacramento - Chico	32	7%	25	7%	20	12%	24	10%
Total prioritized regions	352	79%	194	80%	128	81%	157	82%

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Methodology

Statewide capacity

Regional capacity

- Los Angeles capacity assessment
- Central Valley capacity assessment
- Inland Empire capacity assessment

The capacity assessment for Los Angeles includes 3 key analyses

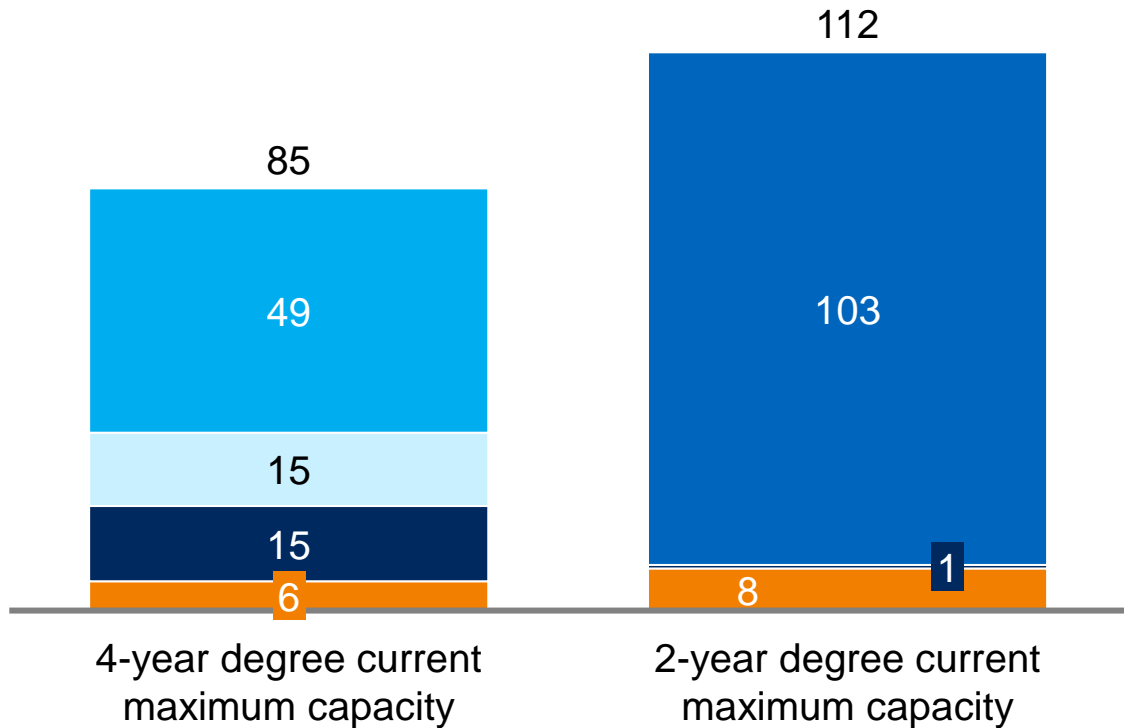
- 1 Capacity for higher education in LA
- 2 Demand for higher education in LA
- 3 Labor market assessment in LA

1 LA baseline undergraduate capacity will be 118k for 2-year degrees and 86k for 4-year degrees

2030 LA undergraduate capacity

Number of students (headcount), thousands

■ CCCs
 ■ CSU
 ■ UC
 ■ Private nonprofits
 ■ Private for-profits



- Baseline scenario assumes the current maximum capacity**, calculated from the 5-year peak in enrollment. No additional seats are included given uncertainty about budget allocation in coming years
- For UC and CSU institutions, a ~13% capacity increase could come from graduation initiatives based on CSU analyses.** This would decrease the capacity gap from 16k to 8k

1 Baseline capacity in LA was projected based on historical enrollment

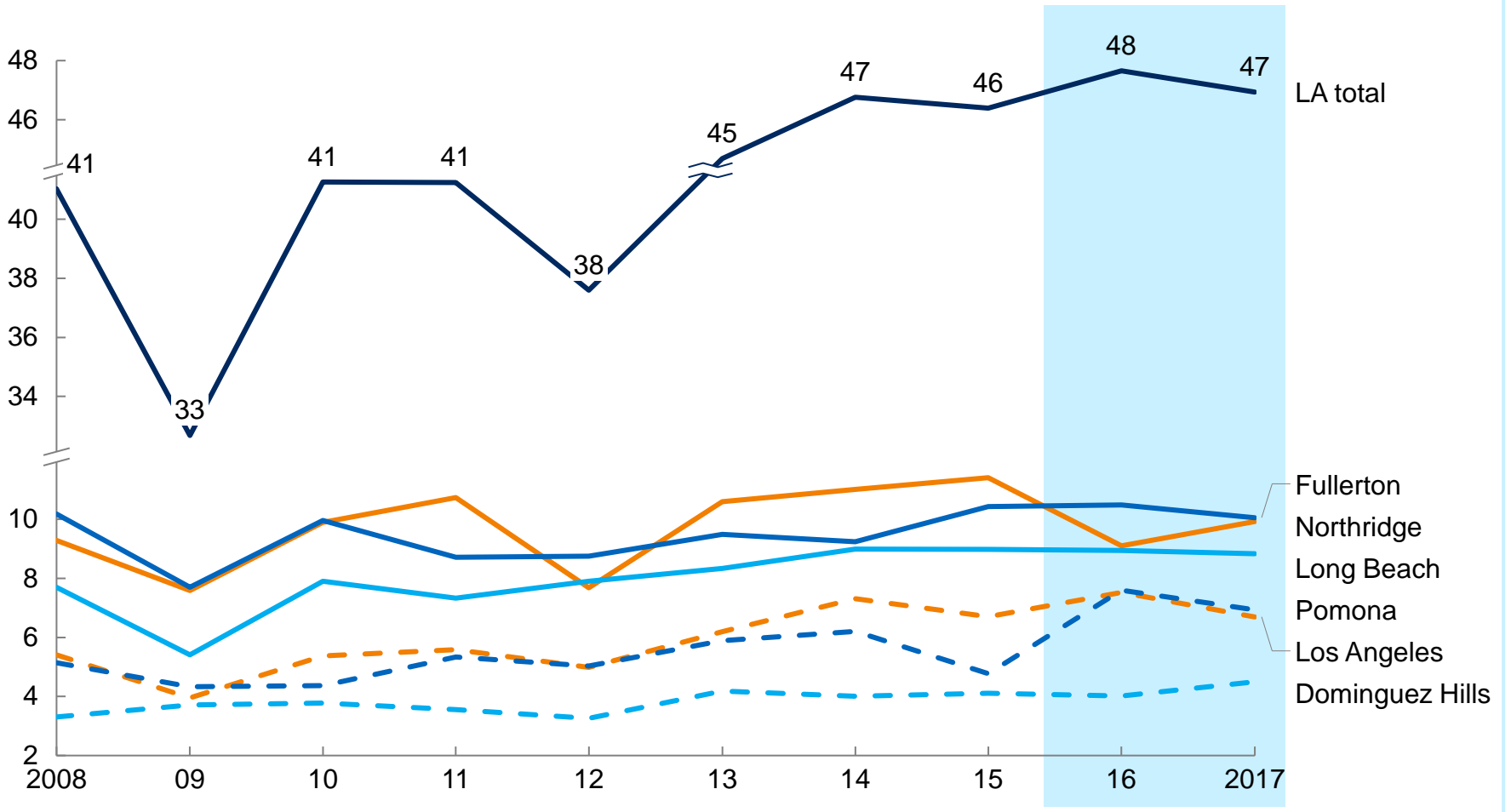
	<u>Baseline capacity</u>	<u>Increased capacity due to graduation initiatives</u>
CSU	<ul style="list-style-type: none"> ▪ 2-year¹ peak of in-state new student enrollment at the campus level gives total seats ▪ Following guidance from the working group, we use fall term freshmen and 12-month transfer enrollment 	<ul style="list-style-type: none"> ▪ Based on CSU analyses on new graduation initiatives, we increase new student enrollment by 1% per year. Following guidance from CSU this is not included in the baseline scenario
UC	<ul style="list-style-type: none"> ▪ 5-year peak of in-state new student enrollment at the campus level gives total seats ▪ Following guidance from the working group, we use fall term freshmen and 12-month transfer enrollment 	<ul style="list-style-type: none"> ▪ Based on CSU analyses on new graduation initiatives, we increase new student enrollment by 1% per year. Following guidance from UC this is not included in the baseline scenario
CCC	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2010 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Los Angeles is in-state new student enrollment in 2010 ▪ Only freshmen fall term enrollment is used as transfers mainly come from within the CC system or are dually enrolled in a 4-year institution 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity
Private non-profits	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Los Angeles is in-state new student enrollment in 2012 ▪ Fall enrollment is also used for transfers due to lack of 12-month data 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity
Private for-profits	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Los Angeles is in-state new student enrollment in 2012 ▪ Fall enrollment is also used for transfers due to lack of 12-month data 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity

¹ Following suggestion from CSU as campuses are recovering from budget fall in 2011

1 CSU growth over the past five years was driven by a recovery from 2011-12 budget cuts and is not sustainable in the long run

Historical enrollment for new resident students in CSU campuses, 2008-17
 Number of students (headcount), thousands

Time frame considered to calculate maximum capacity¹



¹ Based on conversations with CSU, given high variability in the past 5 years

1 Baseline capacity for CSU campuses in Los Angeles region is projected to be ~50k seats

Maximum capacity 2017-18 Number of students, thousands	Total growth based on graduation initiatives # of students, thousands	Enrollment as % of funded target 2017-18
Dominguez Hills 5	0.5	5.5
Fullerton 10	1.2	7.1
Long Beach 9	1.0	0.6
Los Angeles 8	0.8	22.2
Northridge 10	1.2	8.9
Pomona 8	0.8	13.8
Total 49	~6k	

- Maximum capacity is the 2-year¹ peak of in-state new student enrollment by campus
- No growth is assumed for the baseline scenario given that:
 - Growth over the past five years was driven by a recovery from 2011-12 budget cuts and is not sustainable in the long run
 - All campuses are currently enrolling above their funded target, which limits resources (e.g. faculty) for capacity growth
- However, successful graduation initiatives can grow capacity by 1% per year adding a total ~6k seats by 2030

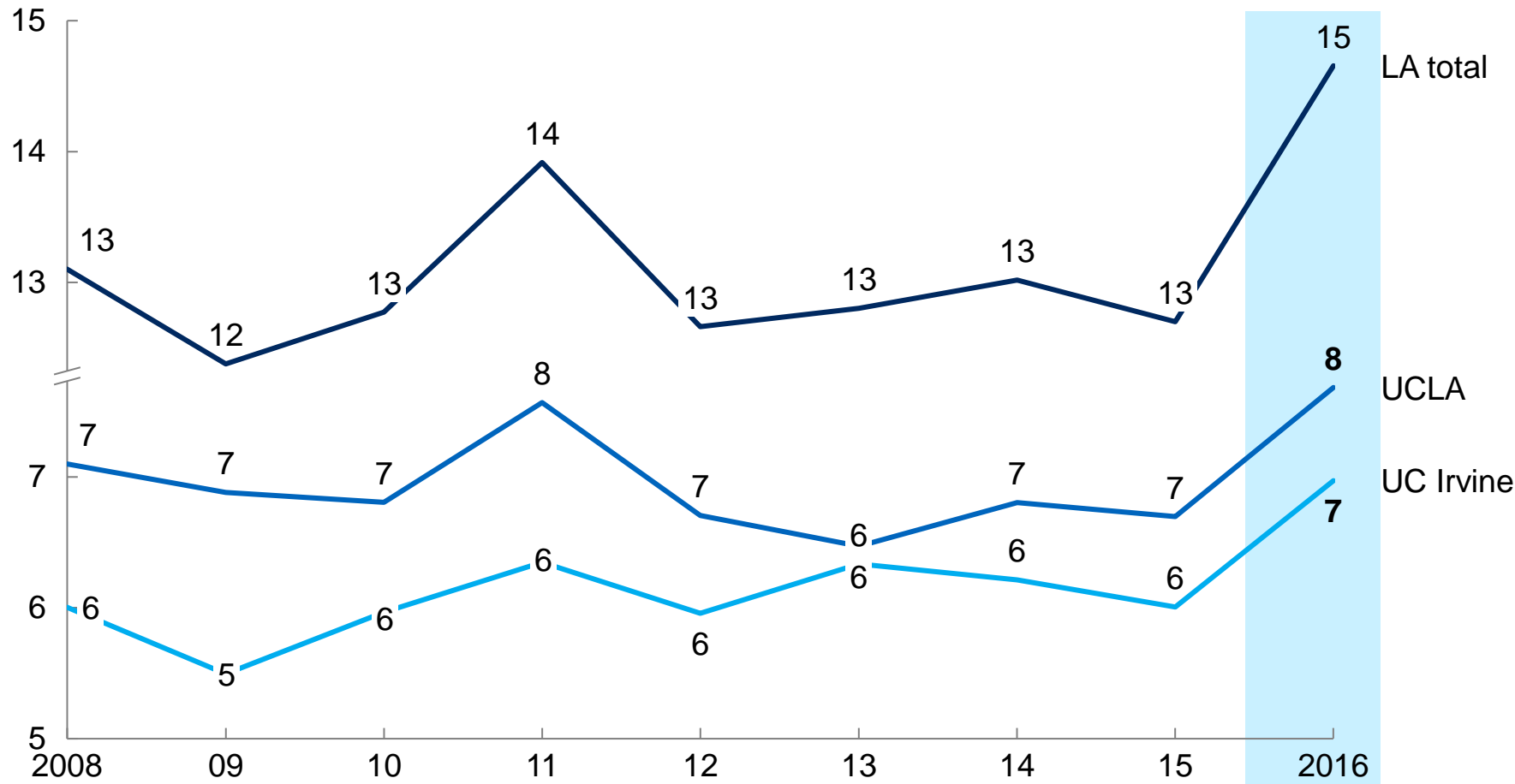
1 Following guidance from CSU as campuses are recovering from budget fall in 2011

1 Maximum in-state capacity for UC is based on the enrollment peak over the past 5 years

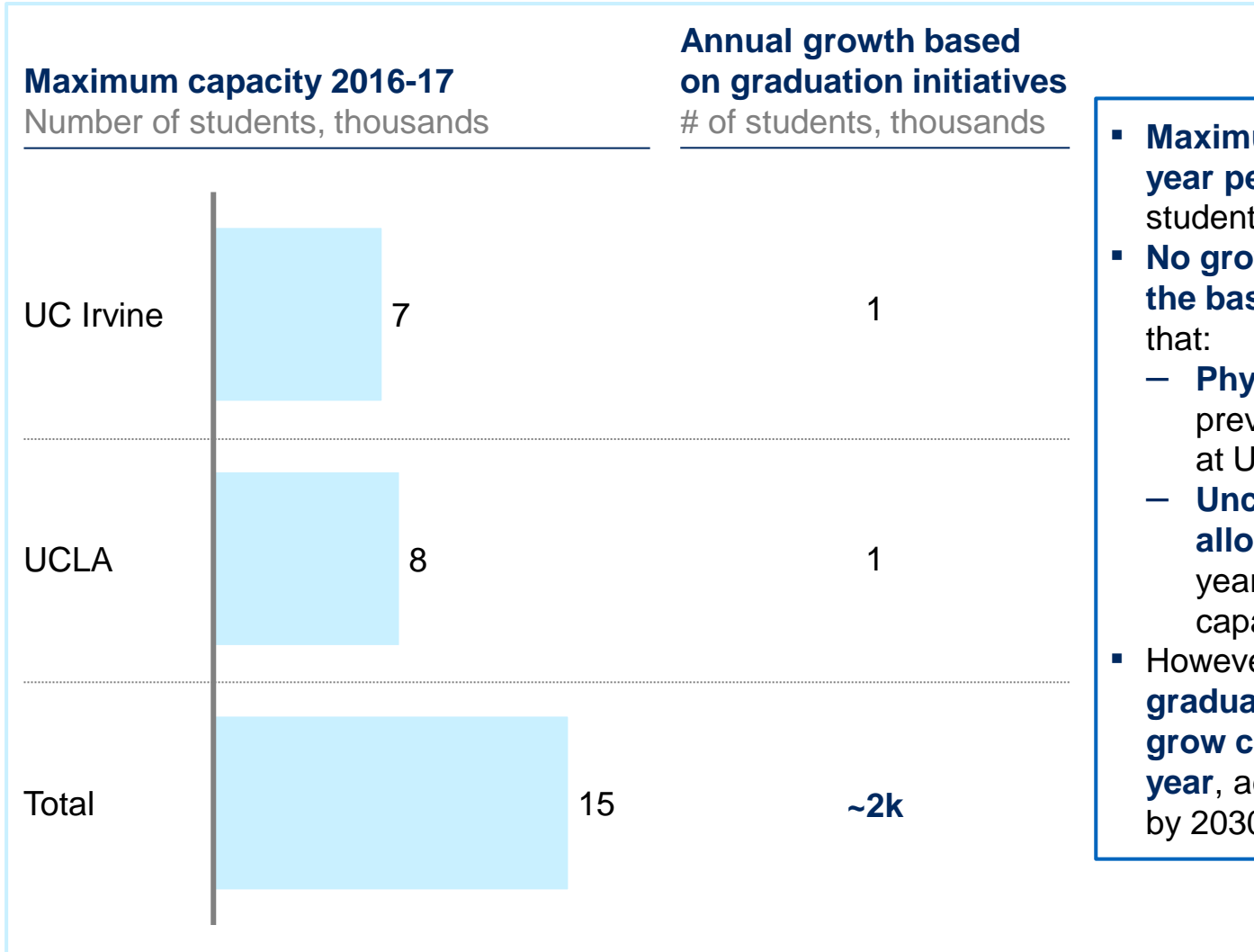
Historical enrollment for new resident students in UC campuses

Number of students (headcount), thousands

Assumed maximum capacity



1 Baseline capacity for UC campuses in Los Angeles is projected to be ~15k seats

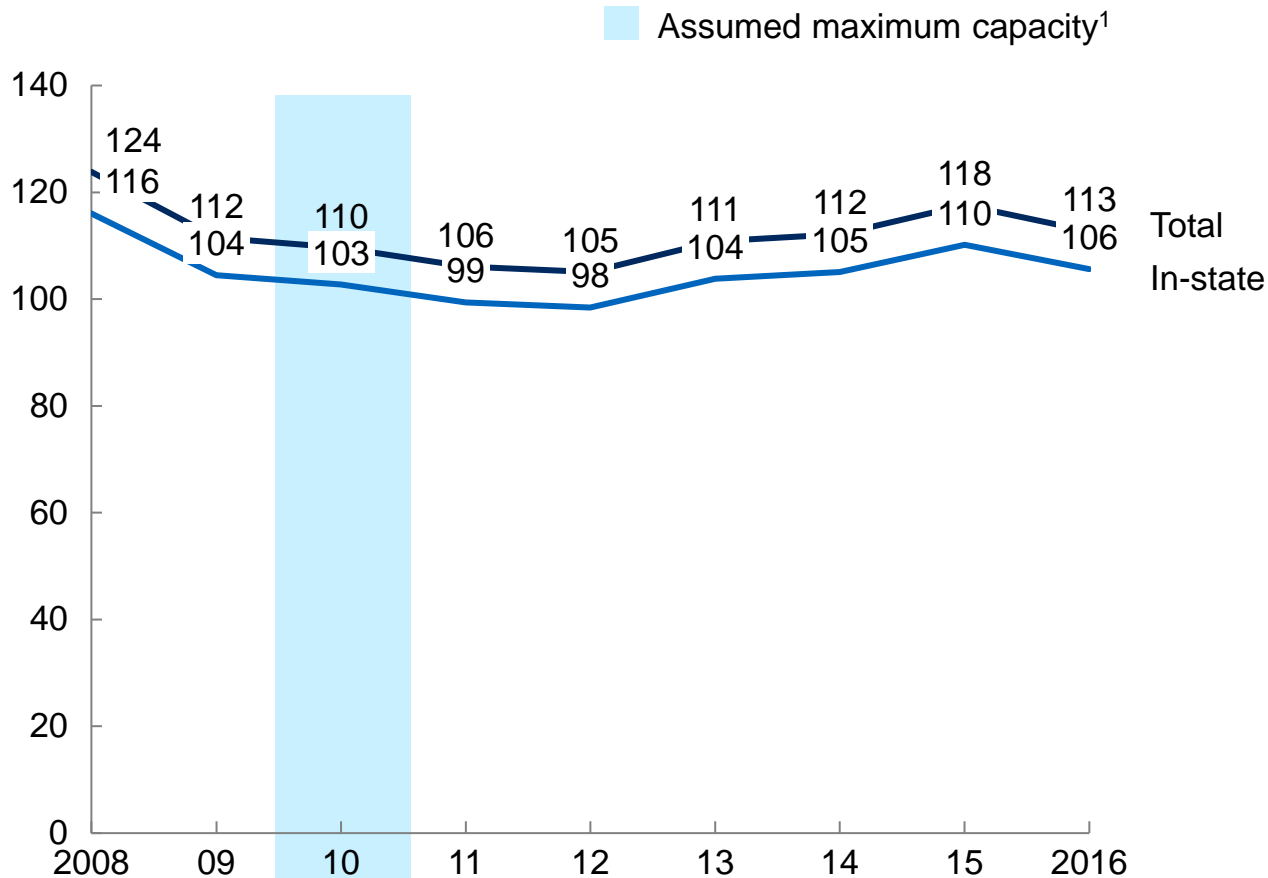


- **Maximum capacity is the 5-year peak** of in-state new student enrollment by campus
- **No growth is assumed for the baseline scenario** given that:
 - **Physical limitations** prevent increasing capacity at UCLA
 - **Uncertainty about budget allocation** for coming years prevents long-term capacity increase plans
- However, **successful graduation initiatives can grow capacity by 1% per year**, adding a total ~2k seats by 2030

1 Maximum in-state capacity for community colleges is based on the enrollment peak over the past 5 years

Historical enrollment for new students in community colleges, 2008-16

Number of students (headcount), thousands

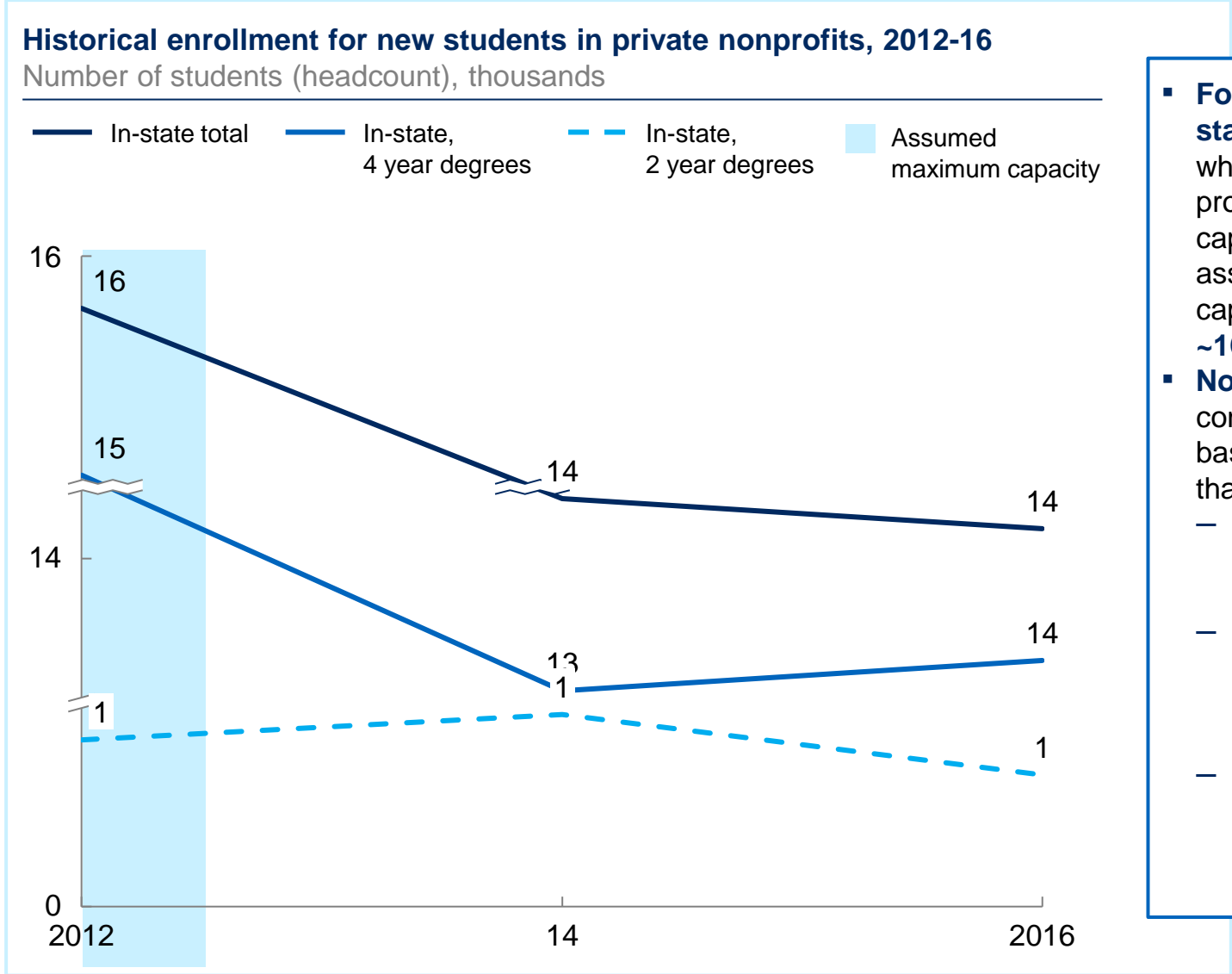


- **For consistency with the statewide** assessment in which 2010 enrollment provided the maximum capacity statewide, the assumed maximum capacity for Los Angeles is **~103k in-state seats**

- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives to increase capacity** for all types of learners
 - Current maximum **capacity can meet projected future demand (~78k)**

¹ Consistent with statewide assumed maximum capacity

1 Maximum in-state capacity for private nonprofit institutions is based on the enrollment peak over the past 5 years

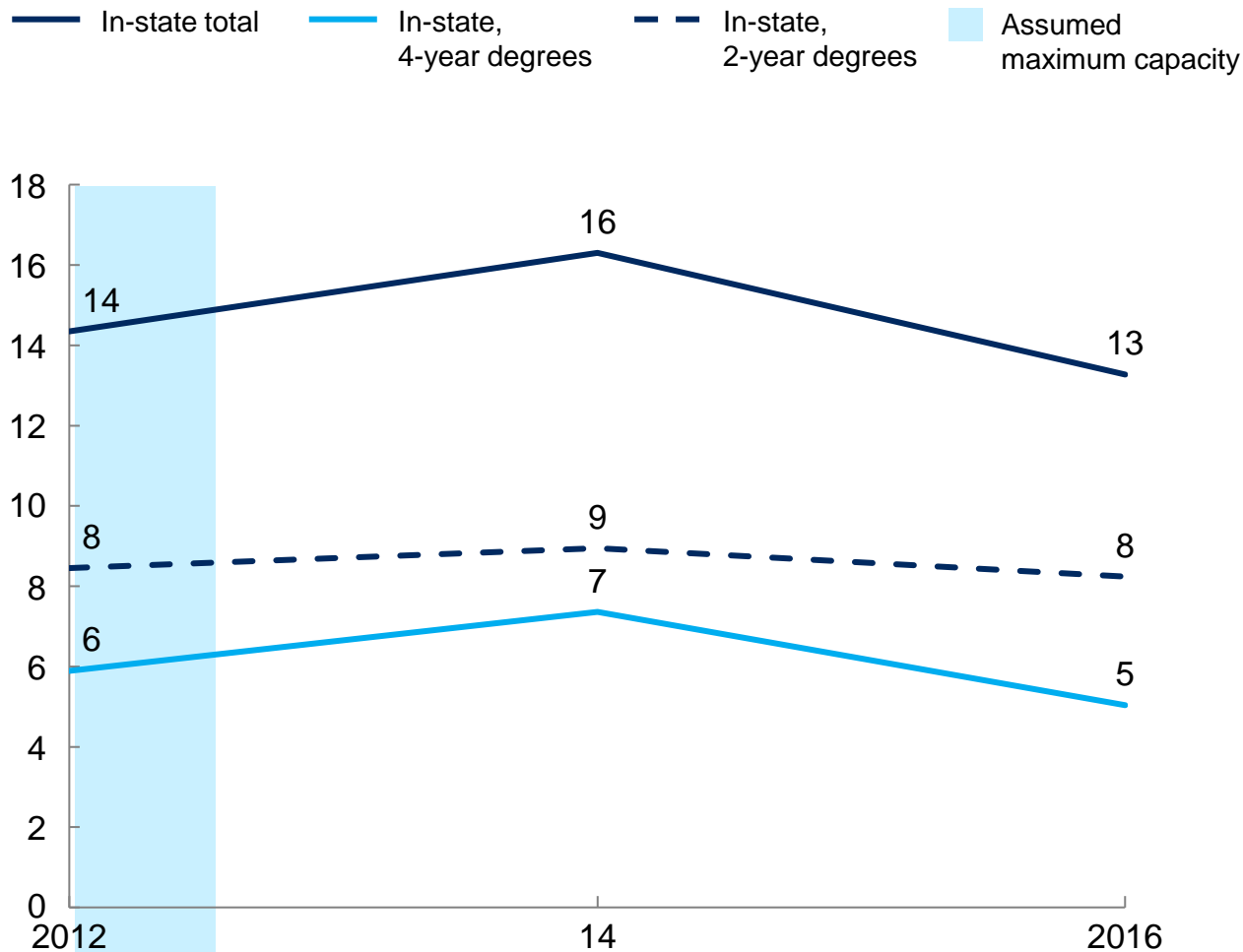


- **For consistency with the statewide assessment** in which 2012 enrollment provided the maximum capacity statewide, the assumed maximum capacity for Los Angeles is **~16k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives** to increase capacity
 - **In-state new student enrollment** has declined over the past 2 years
 - AICCU members report they are **operating under capacity**

1 Maximum in-state capacity for private for-profit institutions is based on the enrollment peak over the past 5 years

Historical enrollment for new students in private for-profits, 2012-16

Number of students (headcount), thousands



- **For consistency with the statewide assessment** in which 2012 enrollment provided the maximum capacity statewide, the assumed maximum capacity in Los Angeles is **~14k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives** to increase capacity
 - **In-state new student enrollment** has declined over the past 2 years

2 Three key assumptions drive demand projections for Los Angeles

Assumption	Baseline scenario
Number of 12th graders	<ul style="list-style-type: none"> Projected number of 12th graders is based on current K-12 enrollment with no significant migration
High school graduation rates	<ul style="list-style-type: none"> Graduation rates are a blended average by race/ethnicity, with each group growing at 5-year CAGR until reaching a 'ceiling' at the average rate of the next-highest quartile (from 90% to 93%)
UC/CSU eligibility rates	<ul style="list-style-type: none"> UC/CSU eligibility is defined as A-G course completion Eligibility rates are a blended average by race/ethnicity, with each group growing at 5-year CAGR until reaching a 'ceiling' at the average rate of the next-highest quartile (from 52% to 57%)
College-going rates for UC/CSU eligible students who do not attend UC/CSU	<ul style="list-style-type: none"> College-going rates for UC/CSU eligible students are higher than state average (85% vs. 70% state average)
College-going rates for non-UC/CSU eligible students	<ul style="list-style-type: none"> College-going rates for non-eligible students are lower than average (50% vs. 70% state average)
Demand for 2-year programs	<ul style="list-style-type: none"> Share of non-UC/CSU eligible students demanding 2-year degrees reflects historical enrollment in Los Angeles and Orange counties (78%)
Demand for 4-year programs	<ul style="list-style-type: none"> Share of non-UC/CSU eligible students demanding 4-year degrees reflects historical enrollment in Los Angeles and Orange counties (22%)
Transfer cohort ¹	<ul style="list-style-type: none"> Demand for 4-year programs from community college transfers reflects historic rates for 'transfer cohorts'¹ as a share of annual first-time enrollment for <25-years-old in CCCs in the region The transfer cohort as a share of annual first-time enrollment grows at 1% annually through 2030 as a result of ADT and Guided Pathways

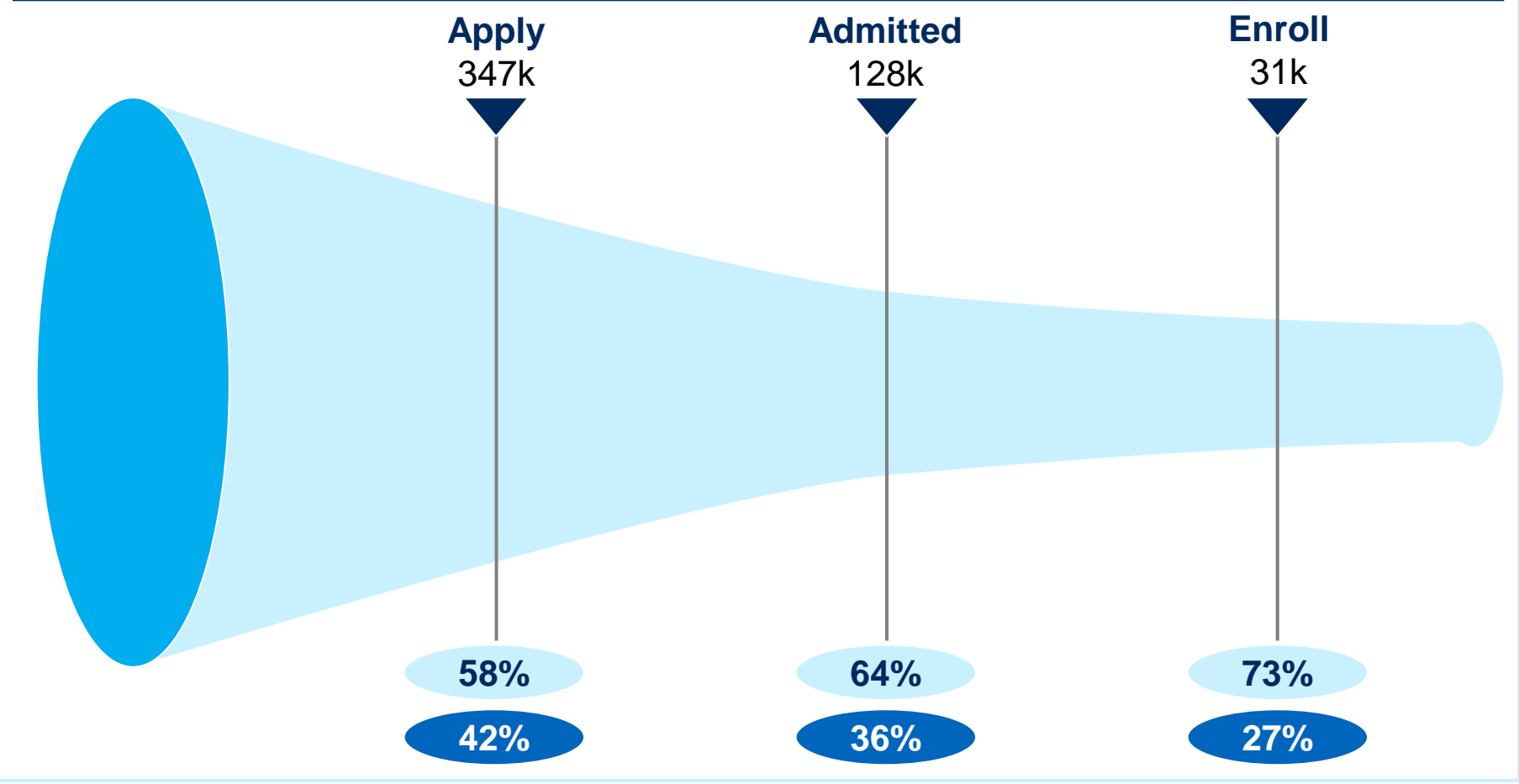
¹ Transfer cohort is defined as students who complete at least 12 credits and attempt transfer-level English or math

2 LA's 4-year public institutions enroll ~75% of first-time students from the region, suggesting many students prefer studying close to home

XX Demand from LA XX Demand from outside LA

Applicants, admits, and enrollees to UC/CSU institutions in LA¹, Fall 2017

Number of students and % of students by origin

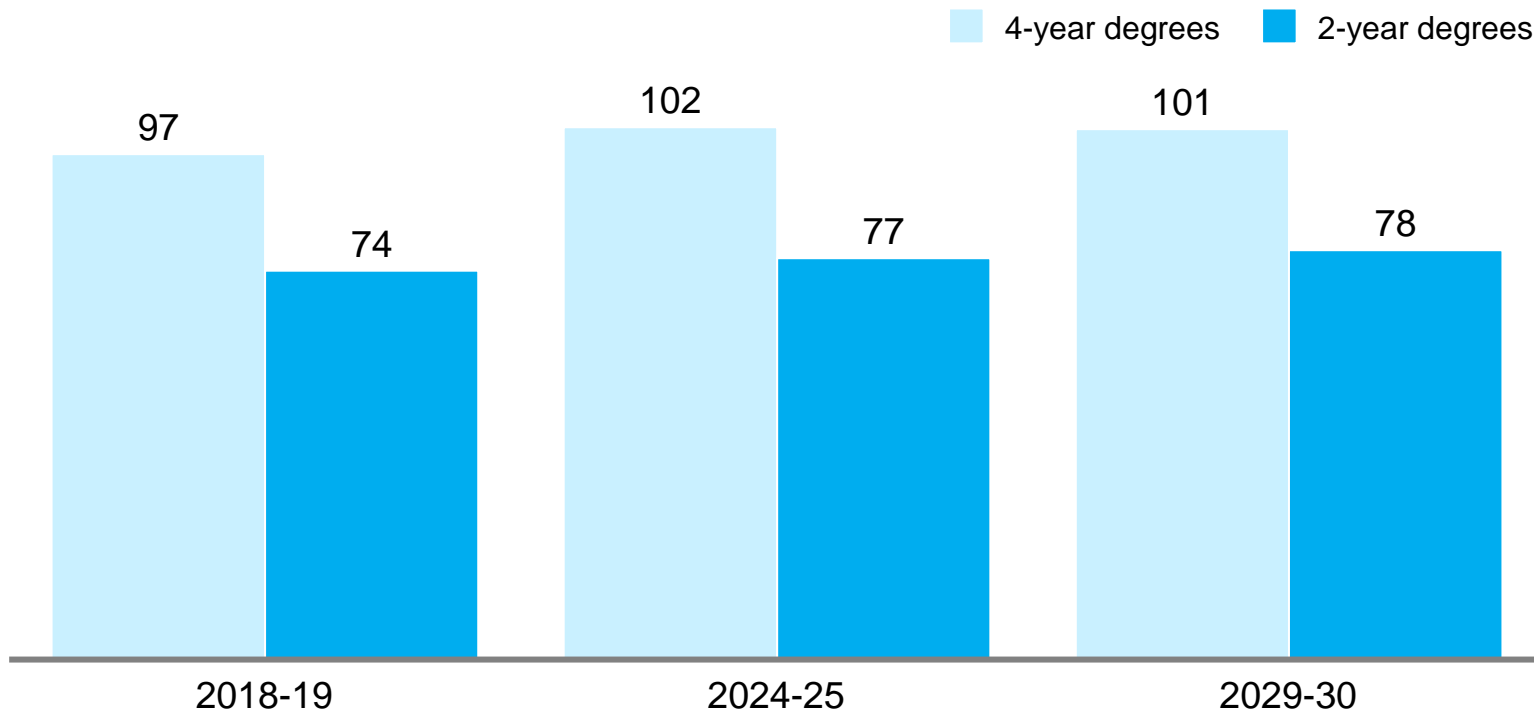


¹ Includes UCLA, UC Irvine, CSU Dominguez, CSU Fullerton, CSU Los Angeles, CSU Long Beach, CSU Northridge, CSU Pomona

2 Today there is a capacity gap for 4-year degrees in Los Angeles that will grow by 2030, as well as a capacity surplus for 2-year degrees

Projected annual demand for higher education in Los Angeles by type of degree through 2030

Number of students, thousands



Capacity gap for 4-year degrees

-12

-17

-16

Capacity gap for 2-year degrees

+38

+35

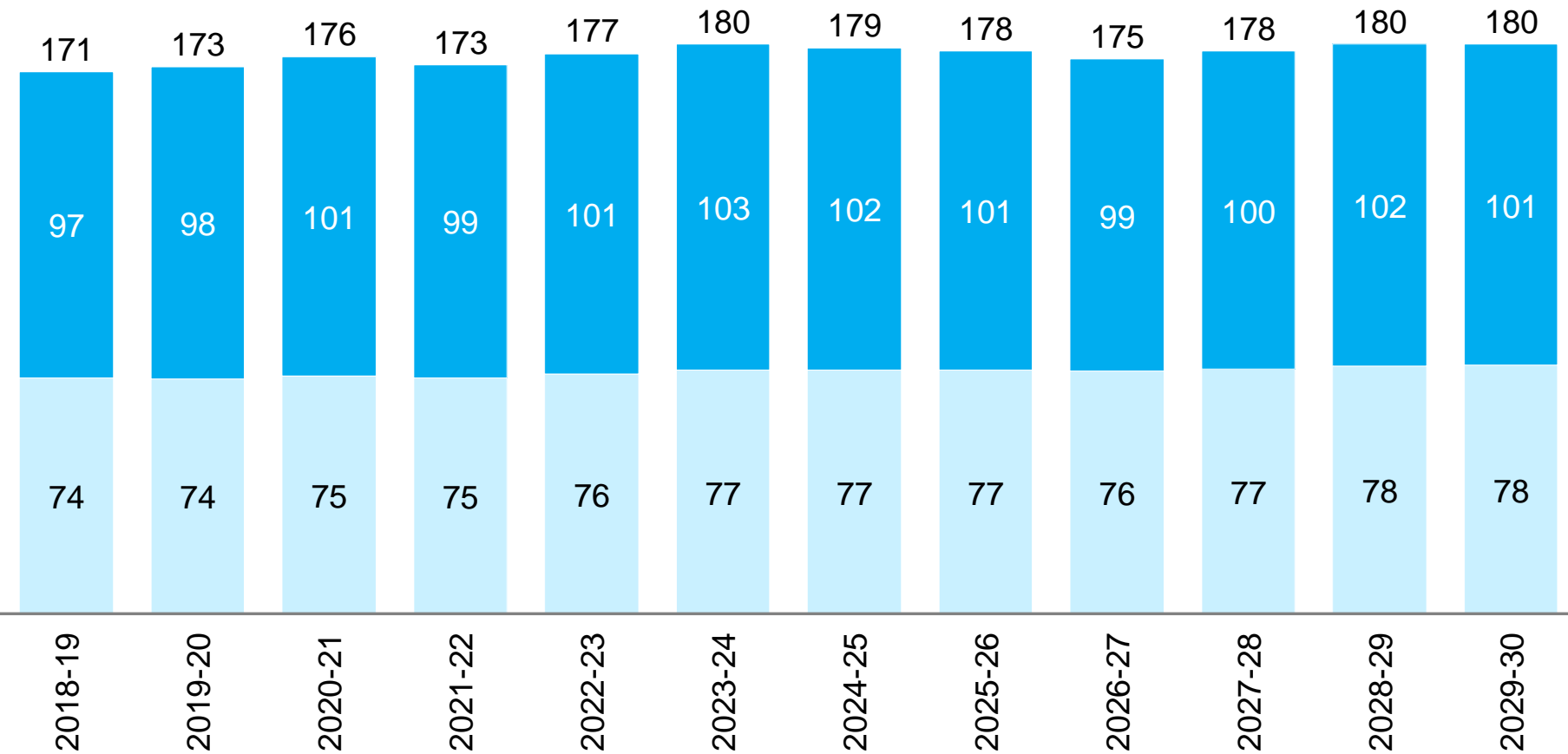
+34

2 Demand for undergraduate degrees in LA will increase modestly through 2030 driven by growing demand for both 4- and 2-year degrees

Annual undergraduate demand¹ for 4- and 2-year degrees in LA, 2018-19 to 2029-30²

Number of students, thousands

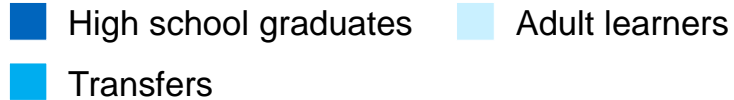
- 4-year degrees
- 2-year degrees



¹ Demand for 4-year degrees is inclusive of demand from graduates from LA high schools, transfer students at LA community colleges, and adults residing in LA

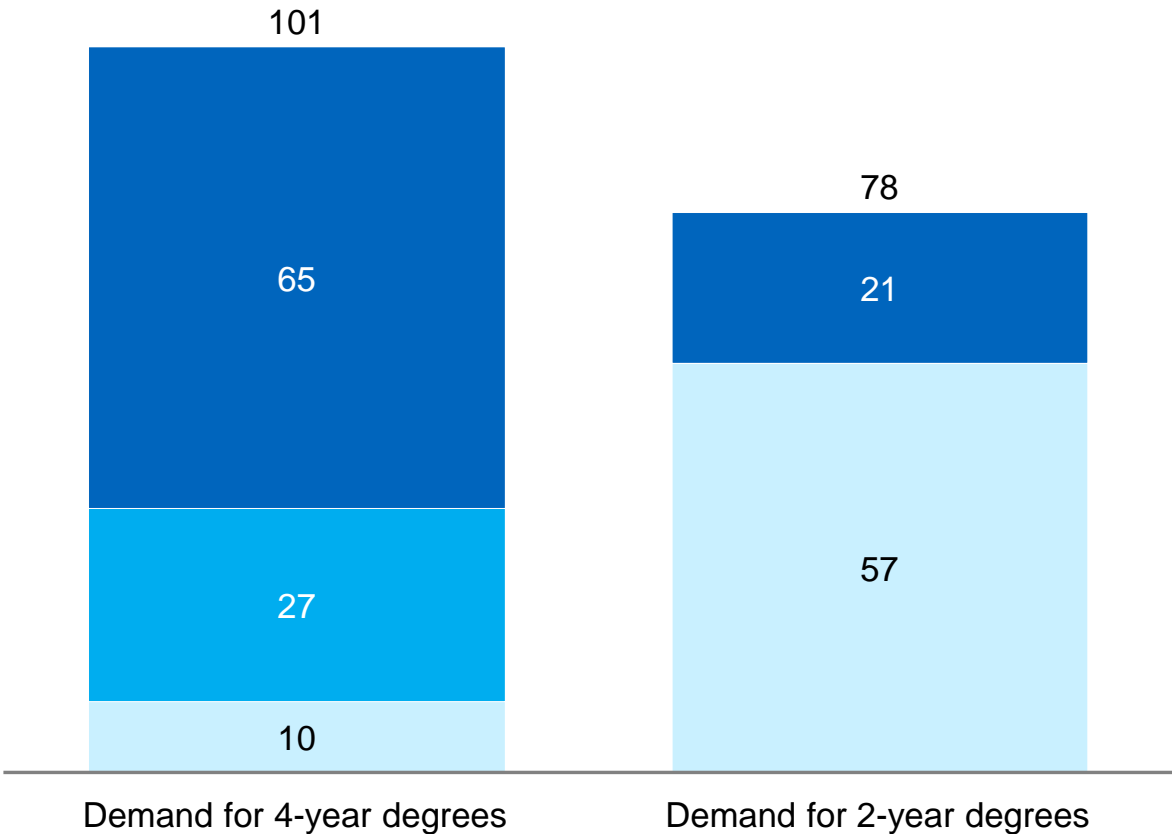
² Baseline scenario shown

2 Demand for 4-year degrees will be driven by recent high school graduates and demand for 2-year degrees will be driven by adult learners



Annual demand for undergraduate degrees in LA by type of degree and learner, 2030¹

Number of students, thousands



▪ **Transfer demand comes largely from individuals who could not access 4-year programs right out of high school, and therefore demand 2-year programs at the start of their higher education journey. If counted in 2-year demand, the capacity surplus would decrease to +13k**

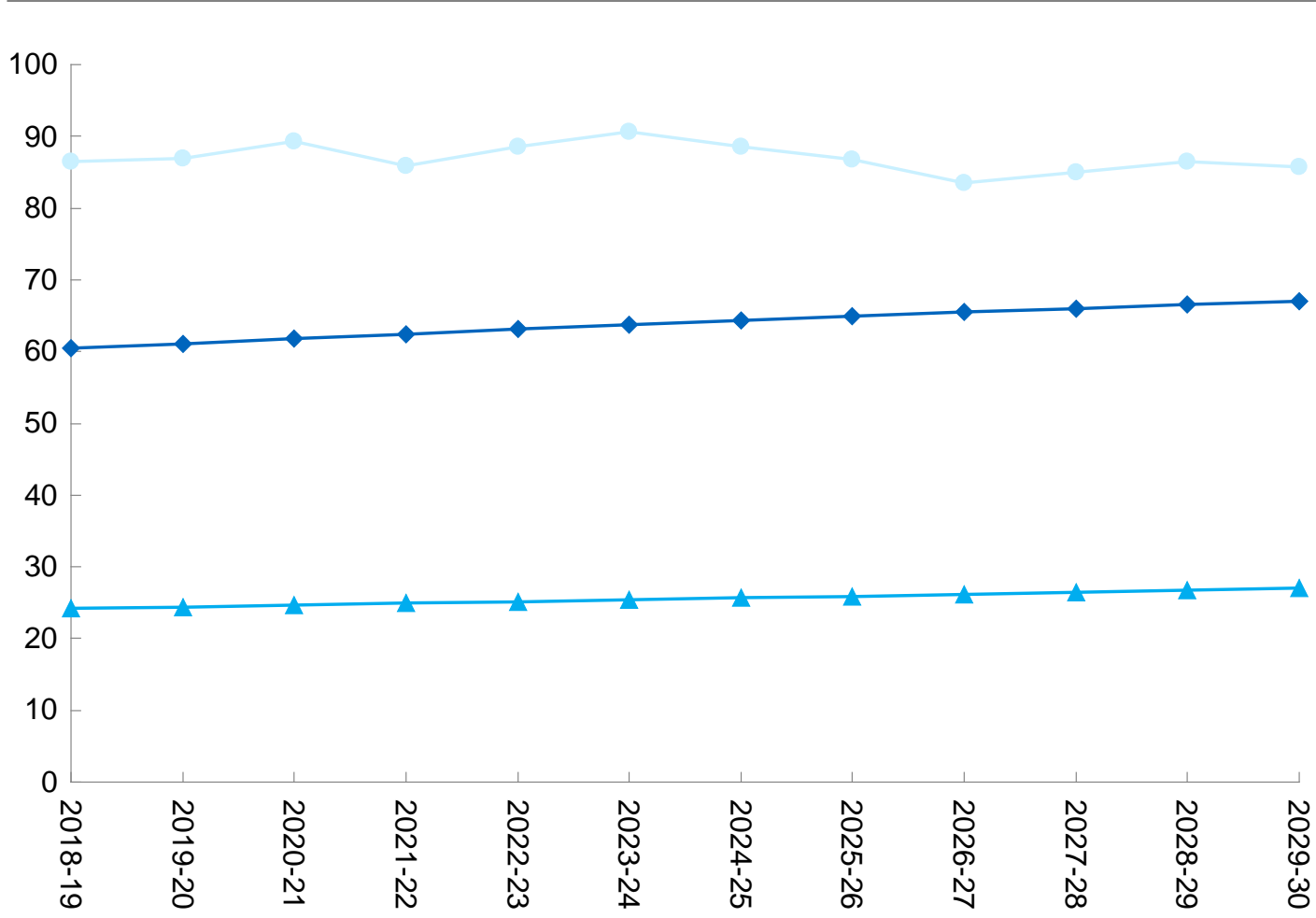
¹ Baseline scenario shown

2 Demand from recent high school graduates will decrease modestly while demand from transfer students and adult learners will grow

—●— High school graduates —▲— Transfer students —◆— Adult learners

Demand for higher education in LA by learner segment, 2018-19 to 2029-30

Number of students, thousands



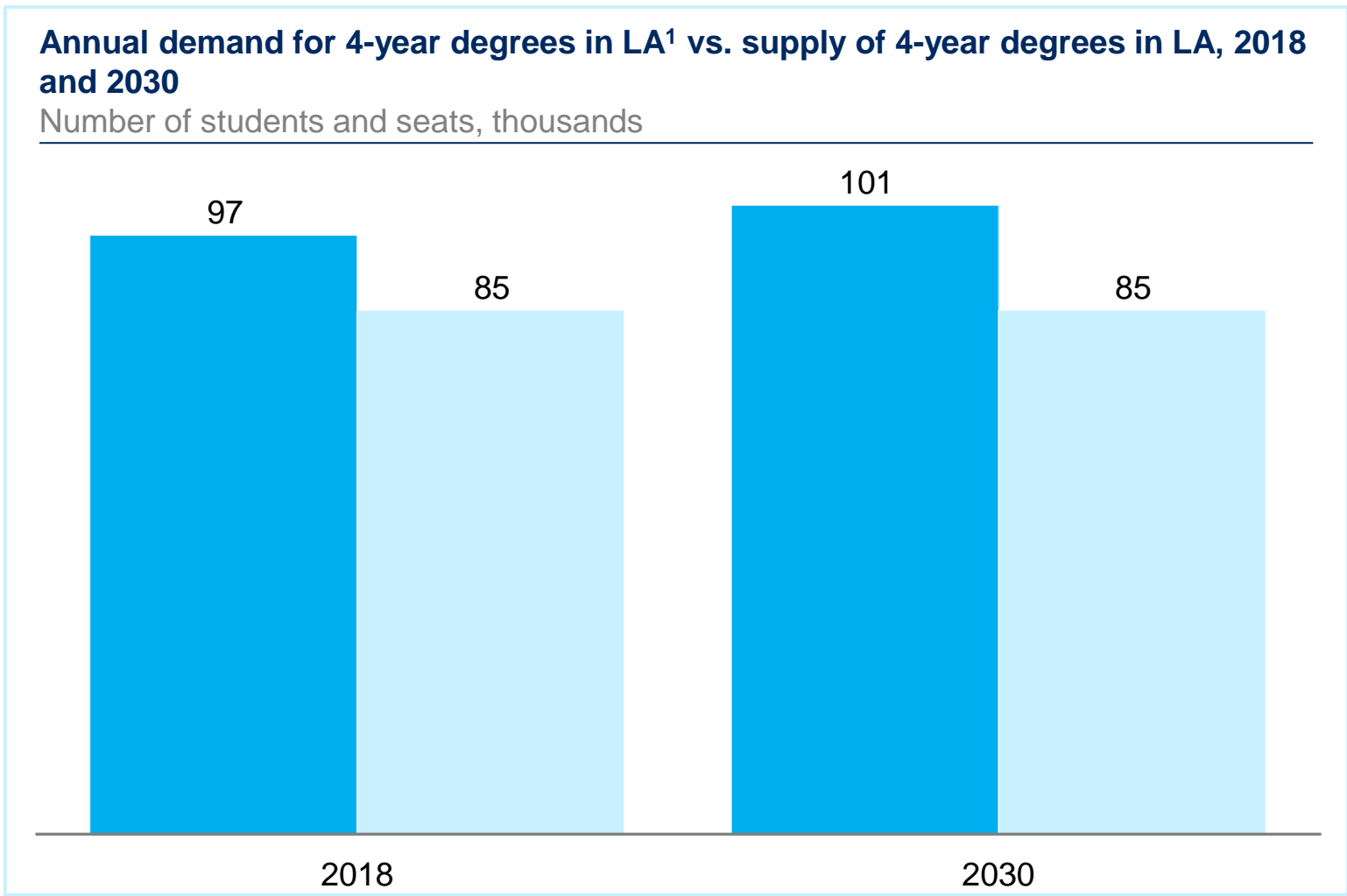
- **Demand from high school graduates will decline due to declining K-12 enrollment** despite improving outcomes
- **Transfer demand will increase at 1% annually** based on 5-year CAGR
- **The share of adults who return to higher education will remain constant** but the number of adult learners will increase due to a growing adult population

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2 The number of students demanding 4-year degrees in LA exceeds available seats today and this gap will grow by 2030

■ Demand ■ Capacity



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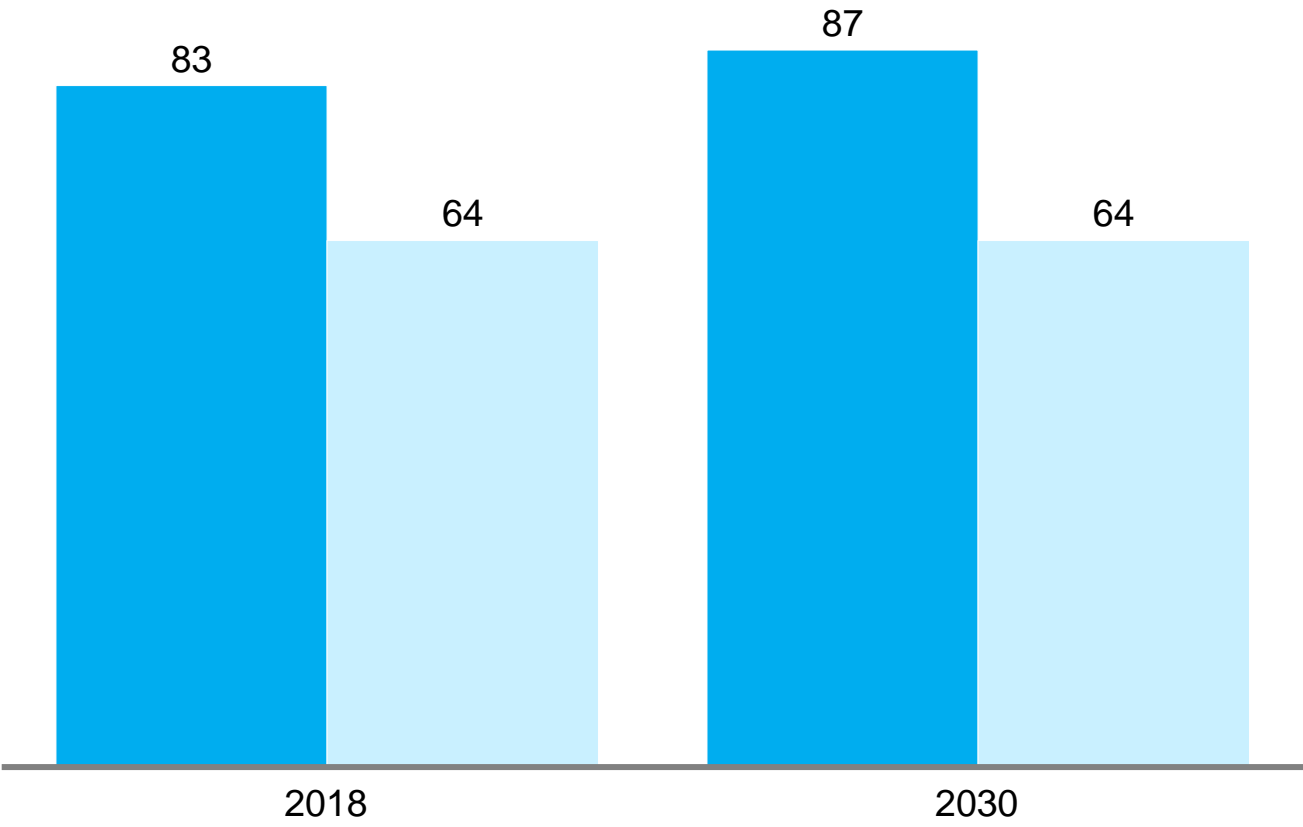
¹ Demand for 4-year degrees includes recent high school graduates who are UC/CSU eligible and study in CA, demand for 4-year degrees from recent high school graduates who are not UC/CSU eligible and study in CA, and demand from adult learners for 4-year degrees who study in CA. UC/CSU eligibility is defined by completion of A-G requirements

2 LA's UC/CSU campuses do not have capacity to educate all eligible students from the region and this gap will grow by 2030

■ Demand
■ Capacity

Demand from UC/CSU eligible¹ students for 4-year degrees in LA vs. UC/CSU capacity in LA, 2018 and 2030

Number of students and number of seats, thousands



▪ LA's UC/CSU campuses will only have capacity to educate ~70% of eligible students in the region by 2030

¹ Eligibility is defined as completion of the A-G requirements in an LA high school or status in the 'transfer cohort' at LA CCCs. The transfer cohort includes students enrolled in community colleges who have completed at least 12 credits and attempted transfer-level English or math

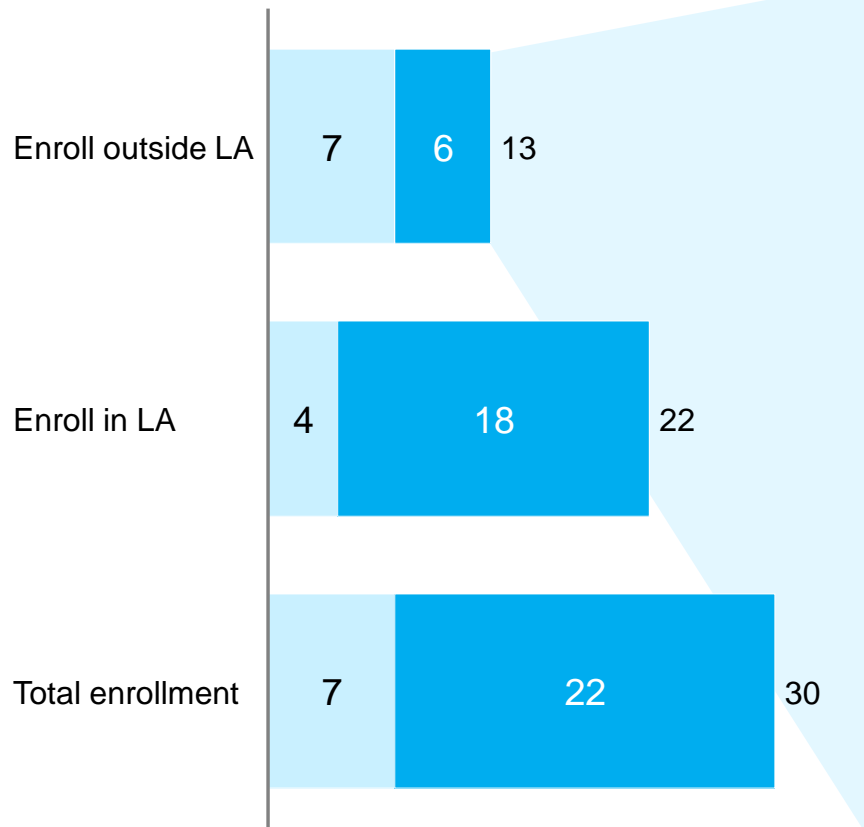
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2 The largest share of students from LA who attend UC/CSU institutions outside the region attend institutions near home

UC
CSU

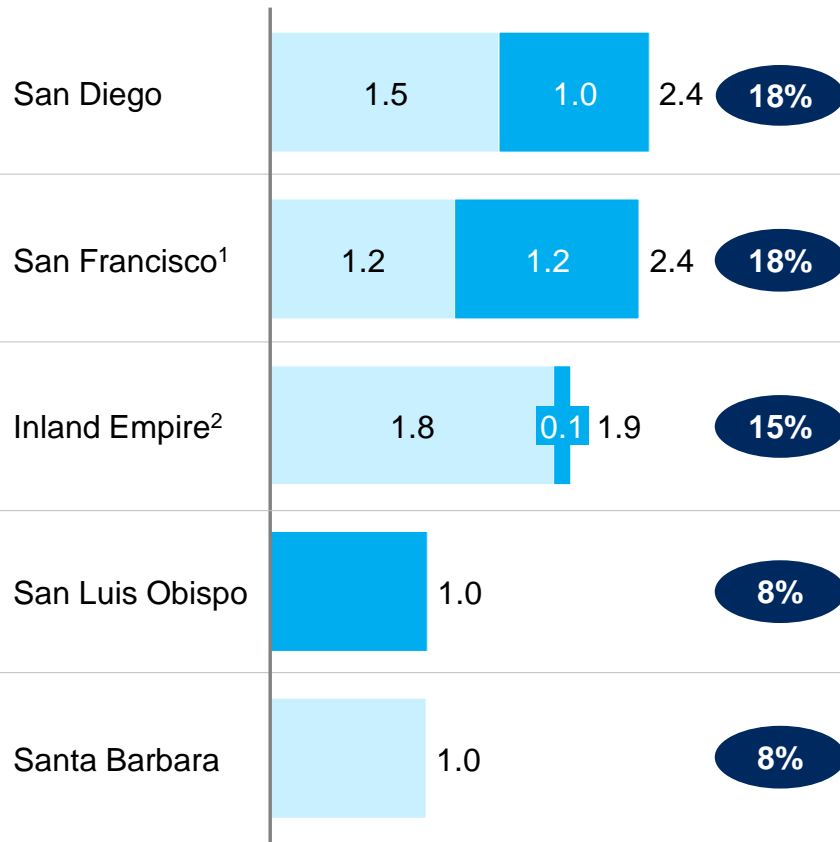
Enrollment in UC/CSU institutions by first-time freshmen from LA, Fall 2017

Number of enrollees, thousands



Enrollment by first-time freshmen from LA in UC/CSU institutions outside LA by region, Fall 2017

Number of enrollees, thousands



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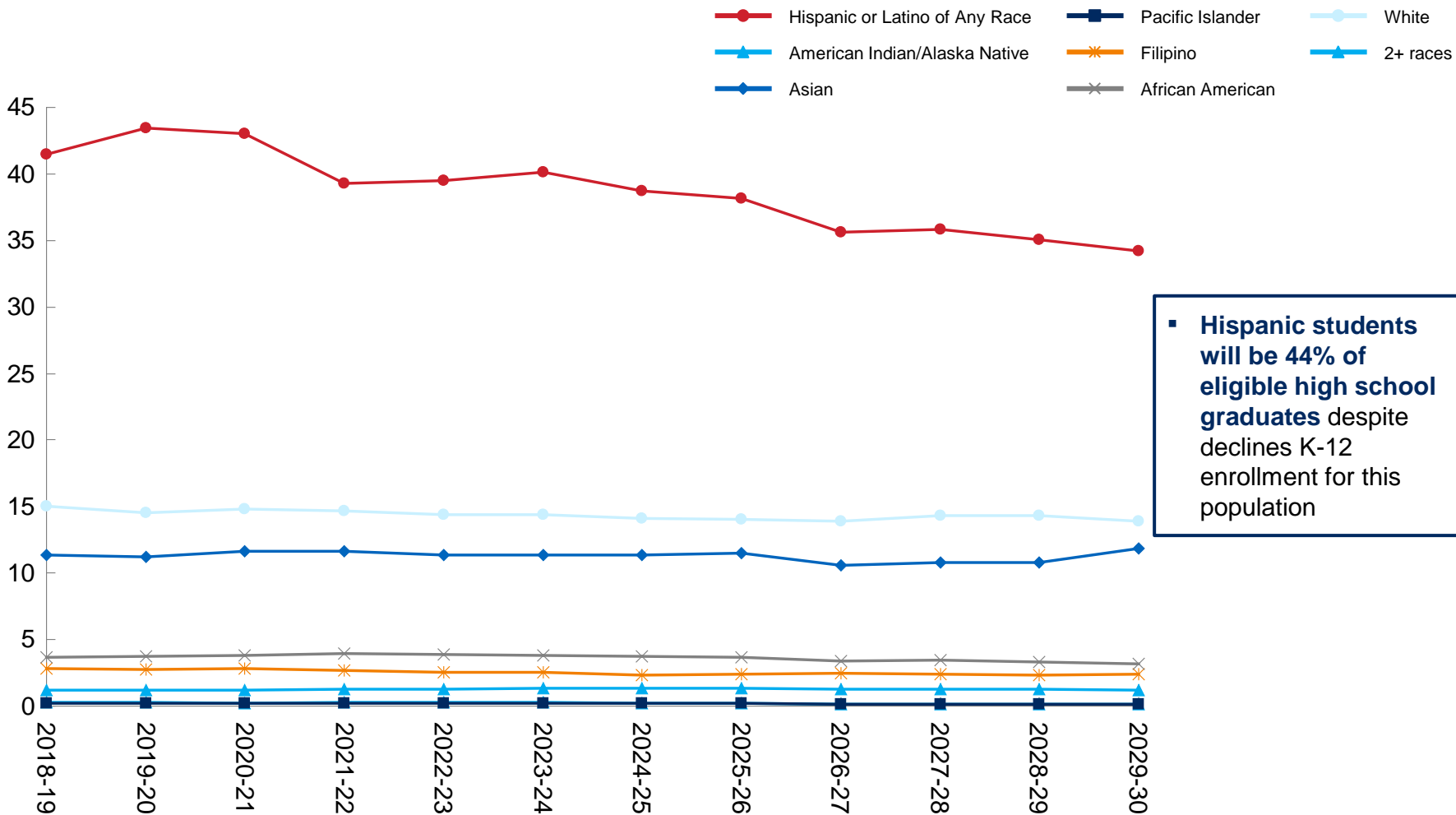
¹ San Francisco includes Alameda, Contra Costa, Marin, San Francisco, and San Mateo counties

² Inland Empire includes Riverside and San Bernardino counties

2 Half of UC/CSU eligible high school graduates in LA will be students of color¹ by 2030

Projected UC/CSU eligible students² by race/ethnicity in LA, 2030

Number of students, thousands



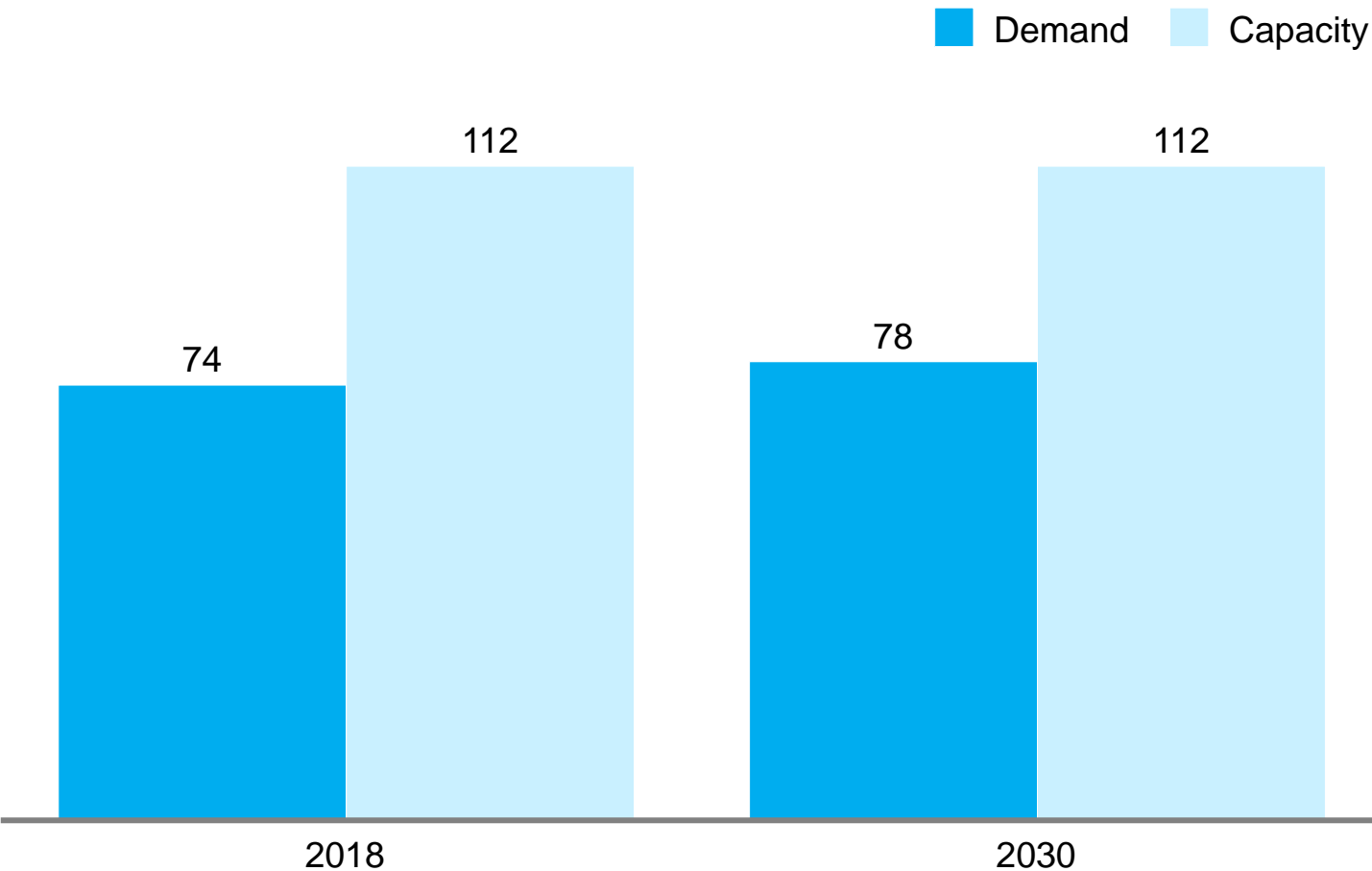
Hispanic students will be 44% of eligible high school graduates despite declines K-12 enrollment for this population

¹ Includes Hispanic, American Indian/Alaska Native, Pacific Islander, and African American students
² Eligibility is defined as completing the A-G requirements

2 There is enough capacity in LA to fulfill demand for 2-year degrees and this trend will continue through 2030

Demand for 2-year degrees in LA¹ vs. supply of 2-year degrees in LA, 2018 and 2030

Number of students and seats, thousands



- **71% of demand comes from adult learners, who will demand 61k² 2-year degrees in 2030**
- Even in a recession scenario, there would still be enough capacity to meet demand for 2-year degrees

¹ Demand for 2-year degrees includes demand from non-UC/CSU eligible recent high school graduates from LA and adult learners from LA

² The high demand scenario reflects a recession scenario

Methodology

Statewide capacity

Regional capacity

- Los Angeles capacity assessment
- Central Valley capacity assessment
- Inland Empire capacity assessment

The capacity assessment includes 3 key analyses

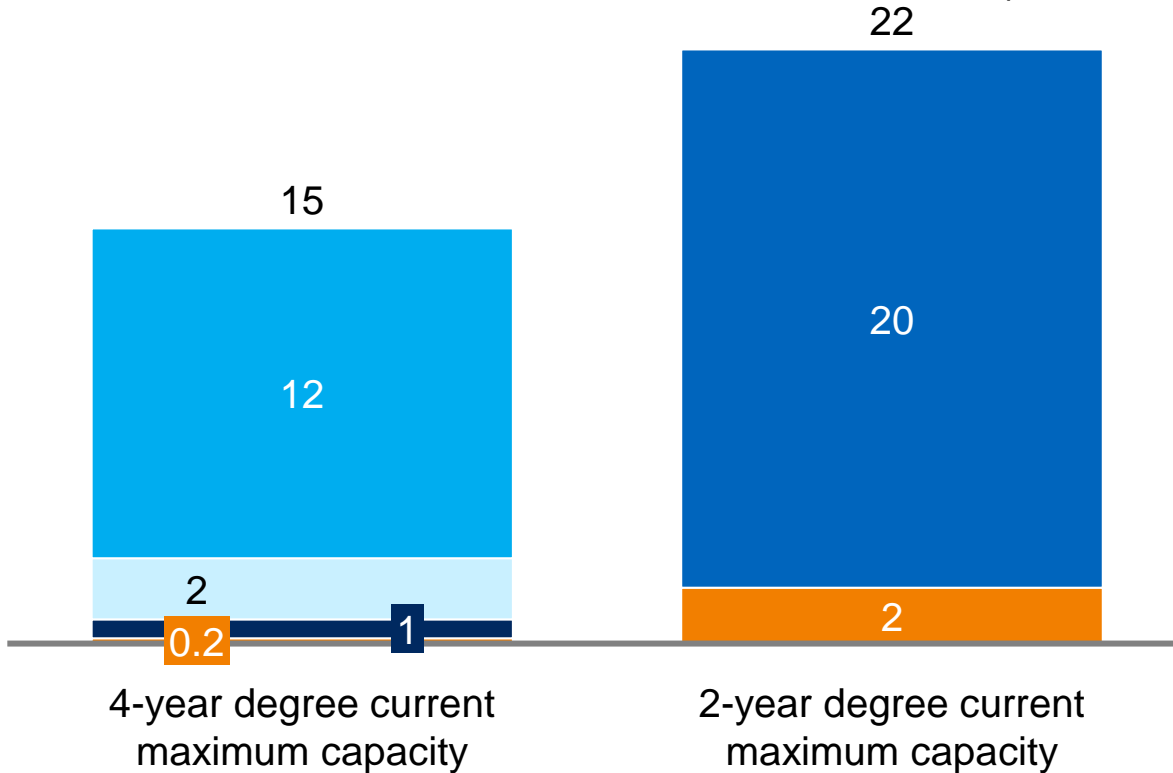
- 1 Capacity for higher education in the Central Valley
- 2 Demand for higher education in the Central Valley
- 3 Labor market assessment in the Central Valley

1 Central Valley baseline undergraduate capacity will be 20k for 2-year degrees and 16k for 4-year degrees

2030 Central Valley undergraduate capacity

Number of students (headcount), thousands

■ CCCs
 ■ CSU
 ■ UC
 ■ Private nonprofits
 ■ Private for-profits



- **Baseline scenario assumes the current maximum capacity**, calculated from the 5-year peak in enrollment. No additional seats are included given uncertainty about budget allocation in coming years
- **For UC and CSU institutions, a ~13% capacity increase could come from graduation initiatives based on CSU analyses.** This will decrease the capacity gap from 14k to 12k

1 Baseline capacity in the CV is projected based on historical enrollment

	<u>Baseline capacity</u>	<u>Increased capacity due to graduation initiatives</u>
CSU	<ul style="list-style-type: none"> ▪ 2-year¹ peak of in-state new student enrollment at the campus level gives a total of seats ▪ Following guidance from the working group, we use fall term freshmen and 12-month transfer enrollment 	<ul style="list-style-type: none"> ▪ Based on CSU analyses on new graduation initiatives, we increase new student enrollment by 1% per year. Following guidance from CSU this is not included in the baseline scenario
UC	<ul style="list-style-type: none"> ▪ 5-year peak of in-state new student enrollment at the campus level gives a total of seats ▪ Following guidance from the working group, we use fall term freshmen and 12-month transfer enrollment 	<ul style="list-style-type: none"> ▪ Based on CSU analyses on new graduation initiatives, we increase new student enrollment by 1% per year. Following guidance from UC this is not included in the baseline scenario
CCC	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2010 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Central Valley is in-state new student enrollment in 2010 ▪ Only freshmen fall term enrollment is used as transfers mainly come from within the CC system or are dually enrolled in a 4-year institution 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity
Private non-profits	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Central Valley is in-state new student enrollment in 2012 ▪ Fall enrollment is also used for transfers due to lack of 12-month data 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity
Private for-profits	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Central Valley is in-state new student enrollment in 2012 ▪ Fall enrollment is also used for transfers due to lack of 12-month data 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity

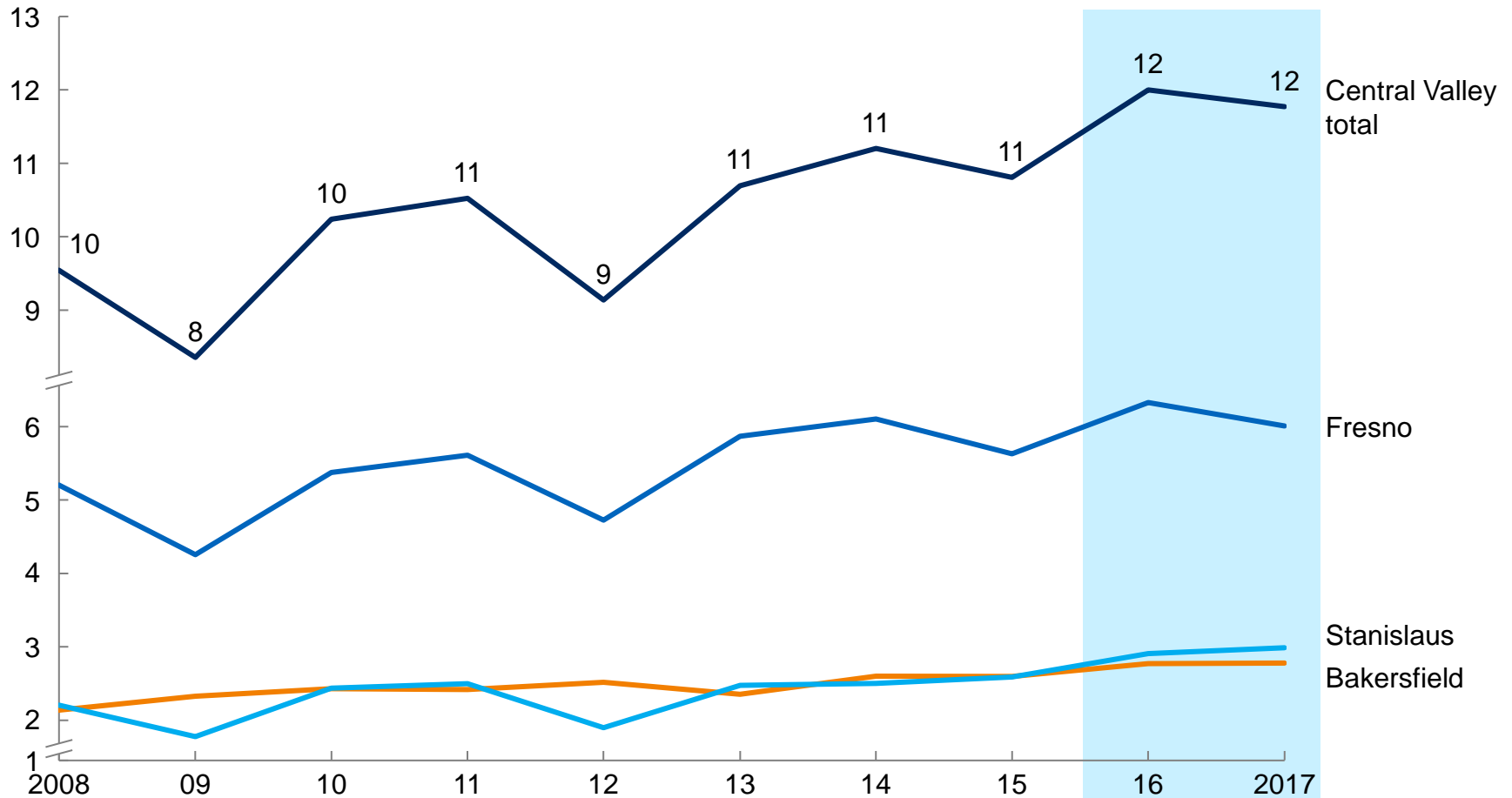
¹ Following suggestion from CSU as campuses are recovering from budget fall in 2011

1 CSU growth over the past five years was driven by a recovery from 2011-12 budget cuts and is not sustainable in the long run

Historical enrollment for new resident students in CSU campuses, 2008-17

Number of students (headcount), thousands

Time frame considered to calculate maximum capacity¹



¹ Based on conversations with CSU, given high variability in the past 5 years

1 Baseline capacity for CSU campuses in Central Valley is projected to be ~12k seats

Maximum capacity 2017-18 Number of students, thousands	Total growth based on graduation initiatives # of students, thousands	Enrollment as % of funded target 2017-18
Bakersfield 3	0.3	9.7
Fresno 6	0.7	6.9
Stanislaus 3	0.3	8.7
Total 12	~1k	

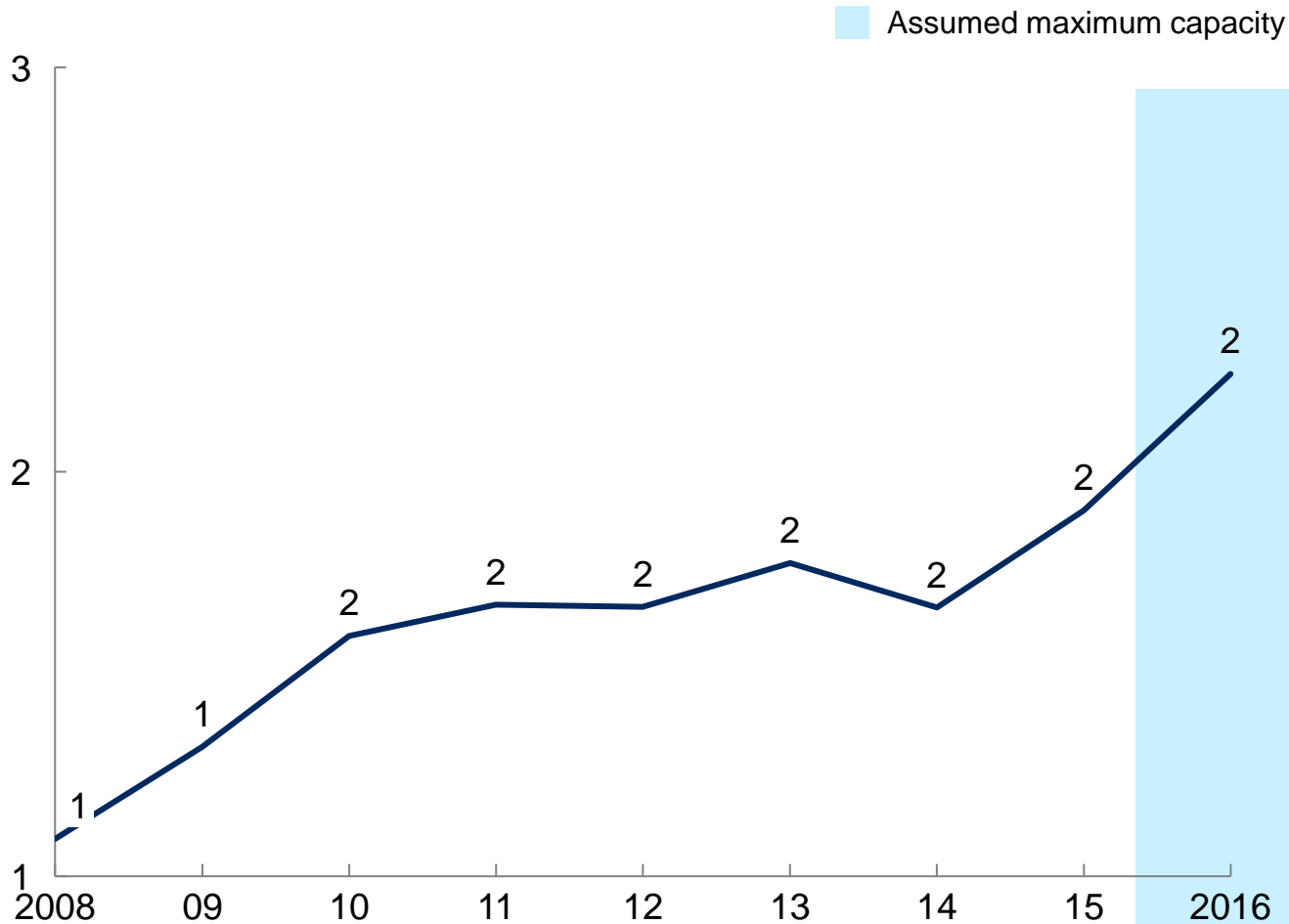
- **Maximum capacity is the 2-year¹ peak** of in-state new student enrollment by campus
- **No growth is assumed for the baseline scenario** given that:
 - Growth over the past five years was driven by a **recovery from 2011-12 budget cuts** and is not sustainable in the long run
 - **All campuses are currently enrolling above their funded target**, which limits resources (e.g. faculty) for capacity growth
- However, **successful graduation initiatives can grow capacity by 1% per year adding a total ~1k seats by 2030**

1 Following guidance from CSU as campuses are recovering from budget fall in 2011

1 Maximum in-state capacity for UC is based on the enrollment peak over the past 5 years

Historical enrollment for new resident students in UC Merced

Number of students (headcount), thousands

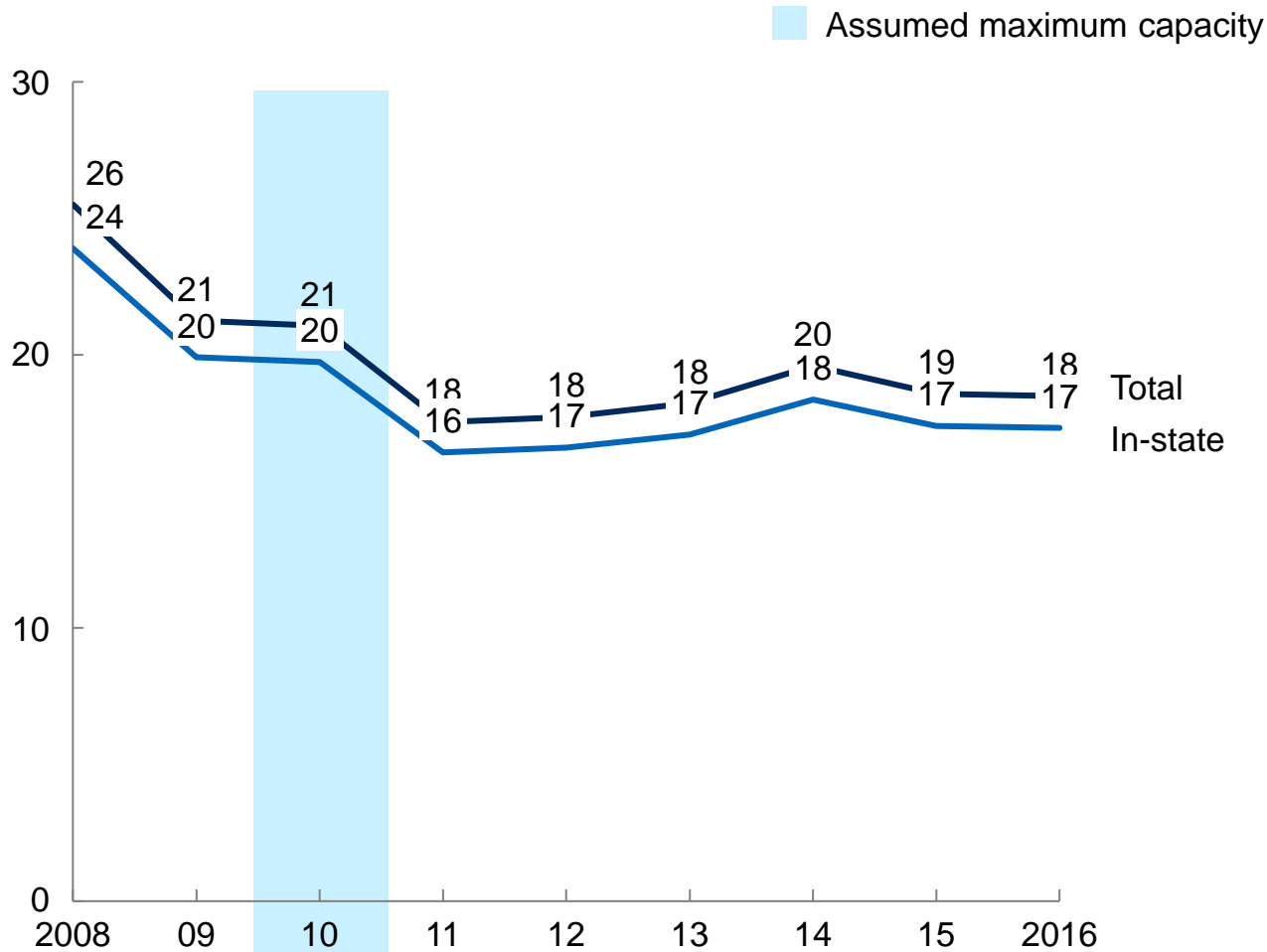


- **Maximum capacity is the 5-year peak** of in-state new student enrollment at Merced campus
- **No growth is assumed for the baseline scenario** given **uncertainty on budget allocation** for coming years
- However, **successful graduation initiatives can grow capacity by 1% per year**, adding a total ~0.3k seats by 2030

1 Maximum in-state capacity for community colleges is based on the enrollment peak over the past 5 years

Historical enrollment for new students in community colleges, 2008-16

Number of students (headcount), thousands

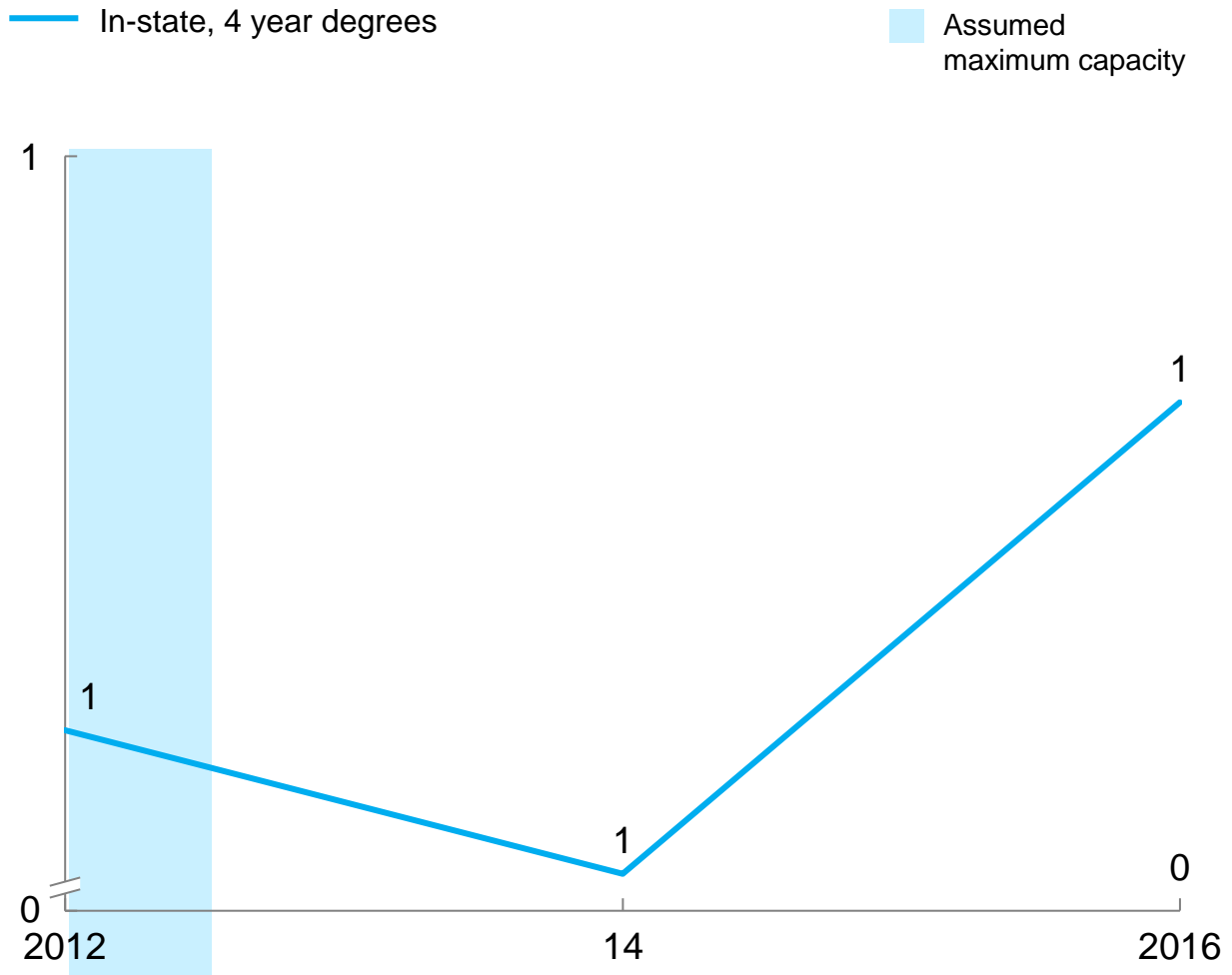


- **For consistency with the statewide assessment** in which 2010 enrollment provided the maximum capacity statewide, the assumed maximum capacity for Central Valley is **~20k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives to increase capacity** for all type of learners
 - Current maximum **capacity can meet projected future demand (~10k)**

1 Maximum in-state capacity for private nonprofit institutions is based on the enrollment peak over the past 5 years

Historical enrollment for new students in private nonprofits, 2012-16

Number of students (headcount), thousands

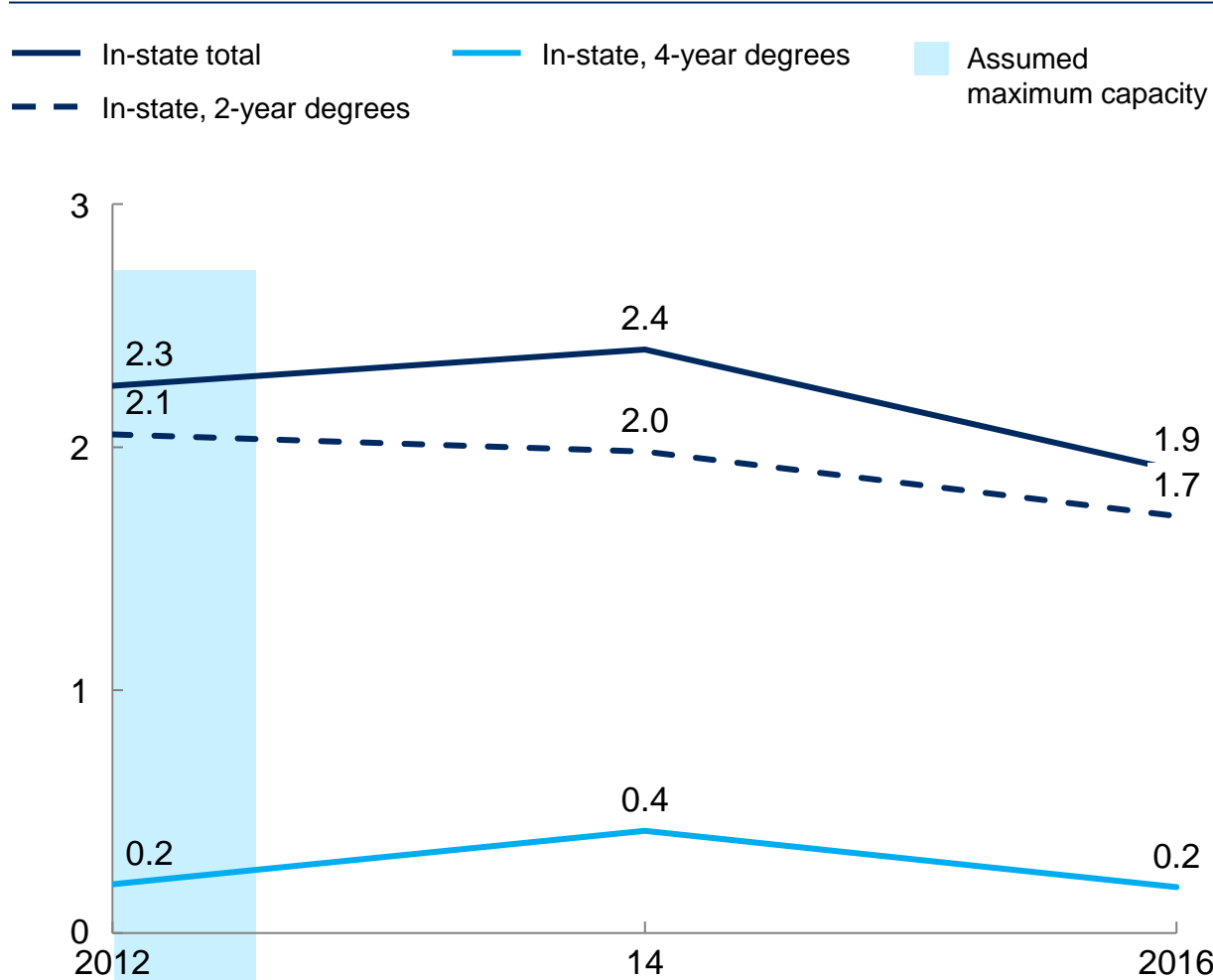


- **For consistency with the statewide assessment** in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Central Valley is **~1k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives** to increase capacity
 - AICCU members reported to be **operating under capacity**

1 Maximum in-state capacity for private for-profit institutions is based on the enrollment peak over the past 5 years

Historical enrollment for new students in private for-profits, 2012-16

Number of students (headcount), thousands



- **For consistency with the statewide assessment** in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Central Valley is **~2k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives** to increase capacity
 - **In-state new student enrollment** has plateaued over the past 2 years

2 Three key assumptions drive projections for demand in the Central Valley

Assumption	Baseline scenario
Number of 12th graders	<ul style="list-style-type: none"> Projected number of 12th graders is based on current K-12 enrollment with no significant migration
High school graduation rates	<ul style="list-style-type: none"> Graduation rates are a blended average by race/ethnicity, with each group growing at 5-year CAGR until reaching a 'ceiling' at the average rate of the next-highest quartile (from 90% to 93%)
UC/CSU eligibility rates	<ul style="list-style-type: none"> UC/CSU eligibility rate is defined as A-G course completion Eligibility rates are a blended average by race/ethnicity, with each group growing at 5-year CAGR until reaching a 'ceiling' at the average rate of the next-highest quartile (from 42% to 45%)
College-going rates for UC/CSU eligible students who do not attend UC/CSU	<ul style="list-style-type: none"> College-going rates for UC/CSU eligible students are higher than state average (85%)
College-going rates for non-UC/CSU eligible students	<ul style="list-style-type: none"> College-going rates for non-eligible students are lower than average (50%)
Demand for 2-year programs	<ul style="list-style-type: none"> Share of non-UC/CSU eligible students demanding 2-year degrees reflects historical enrollment in Kern, Stanislaus, Merced, and Fresno counties (58%)
Demand for 4-year programs	<ul style="list-style-type: none"> Share of non-UC/CSU eligible students demanding 4-year degrees reflects historical enrollment in Kern, Stanislaus, Merced, and Fresno counties (42%)
Transfer cohort ¹	<ul style="list-style-type: none"> Demand for 4-year programs from community college transfers reflects historic rates for 'transfer cohorts'¹ as a share of annual first-time enrollment for <25-years-old in CCCs in the region The transfer cohort as a share of annual first-time enrollment grows at 1% annually through 2030 as a result of ADT and Guided Pathways

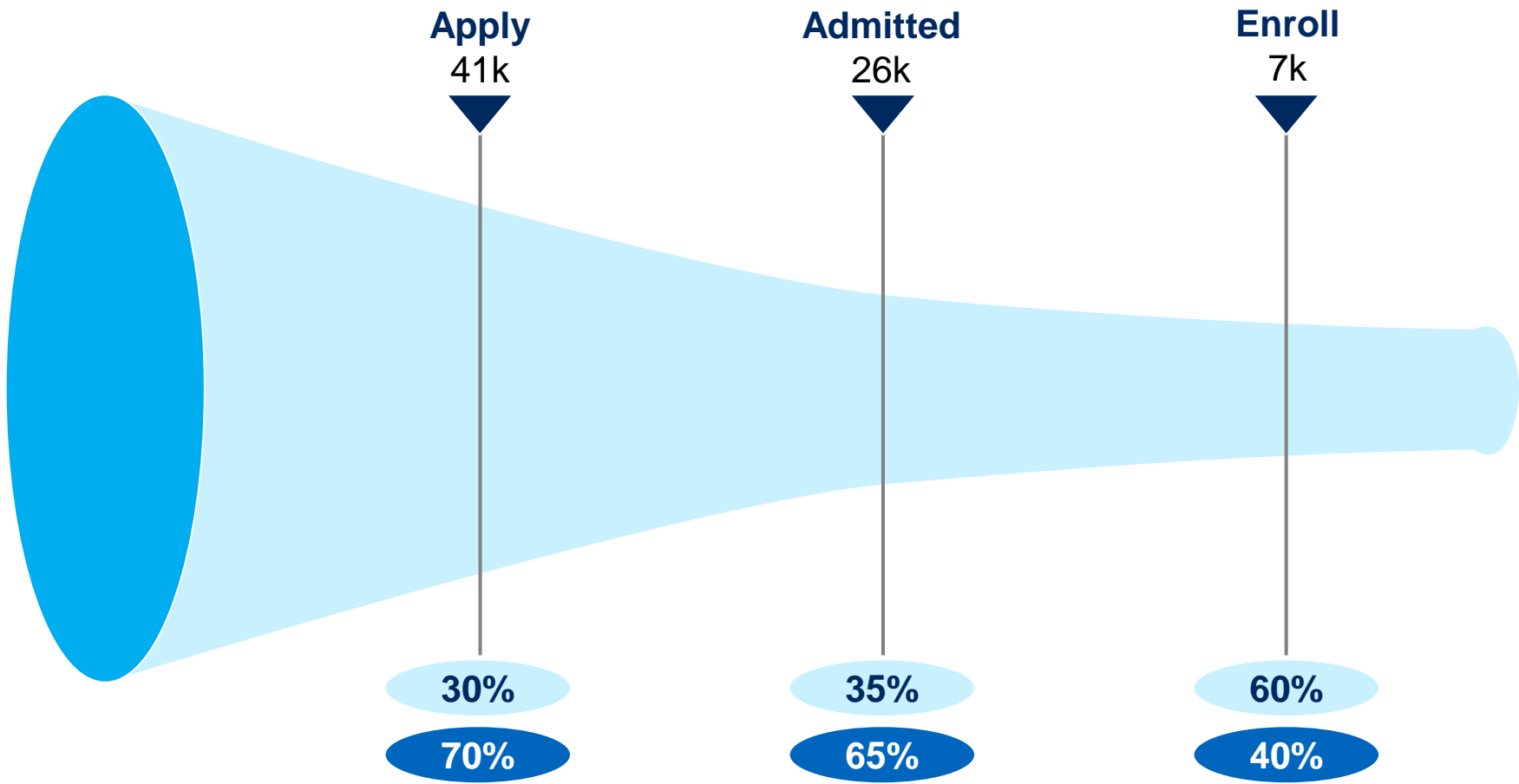
¹ Transfer cohort is defined as students who complete at least 12 credits and attempt transfer-level English or math
SOURCE: DataMart, UC InfoCenter, CSU, IPEDS, AICCU, NCHEMS, California Department of Education

2 Although a majority of applicants to Central Valley UC/CSU institutions are from outside the region most first-time enrollees are from the region

XX Demand from Central Valley XX Demand from outside Central Valley

Applicants, admits, and first-time enrollees¹ to Central Valley UC/CSU institutions

Number of students and % of students by origin

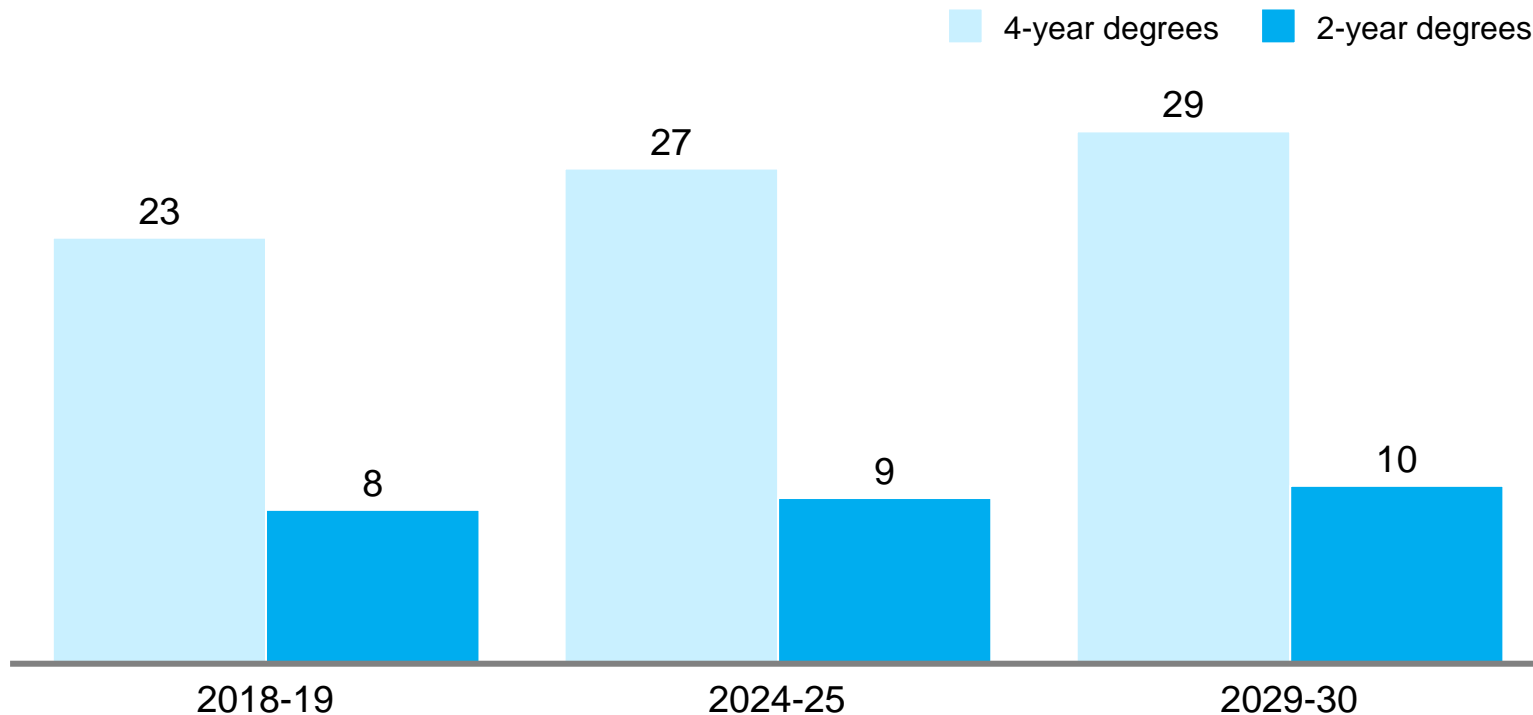


¹ Includes first-time fall enrollment. Does not include transfer students
² Includes CSU Bakersfield, CSU Fresno, CSU Stanislaus, and UC Merced
SOURCE: CSU, UC InfoCenter

2 Today there is a capacity gap for 4-year degrees in the Central Valley that will grow by 2030 and a capacity surplus for 2-year degrees

Projected annual demand for higher education in the Central Valley by type of degree through 2030

Number of students, thousands



Capacity gap for 4-year degrees

-8

-12

-14

Capacity gap for 2-year degrees

+14

+13

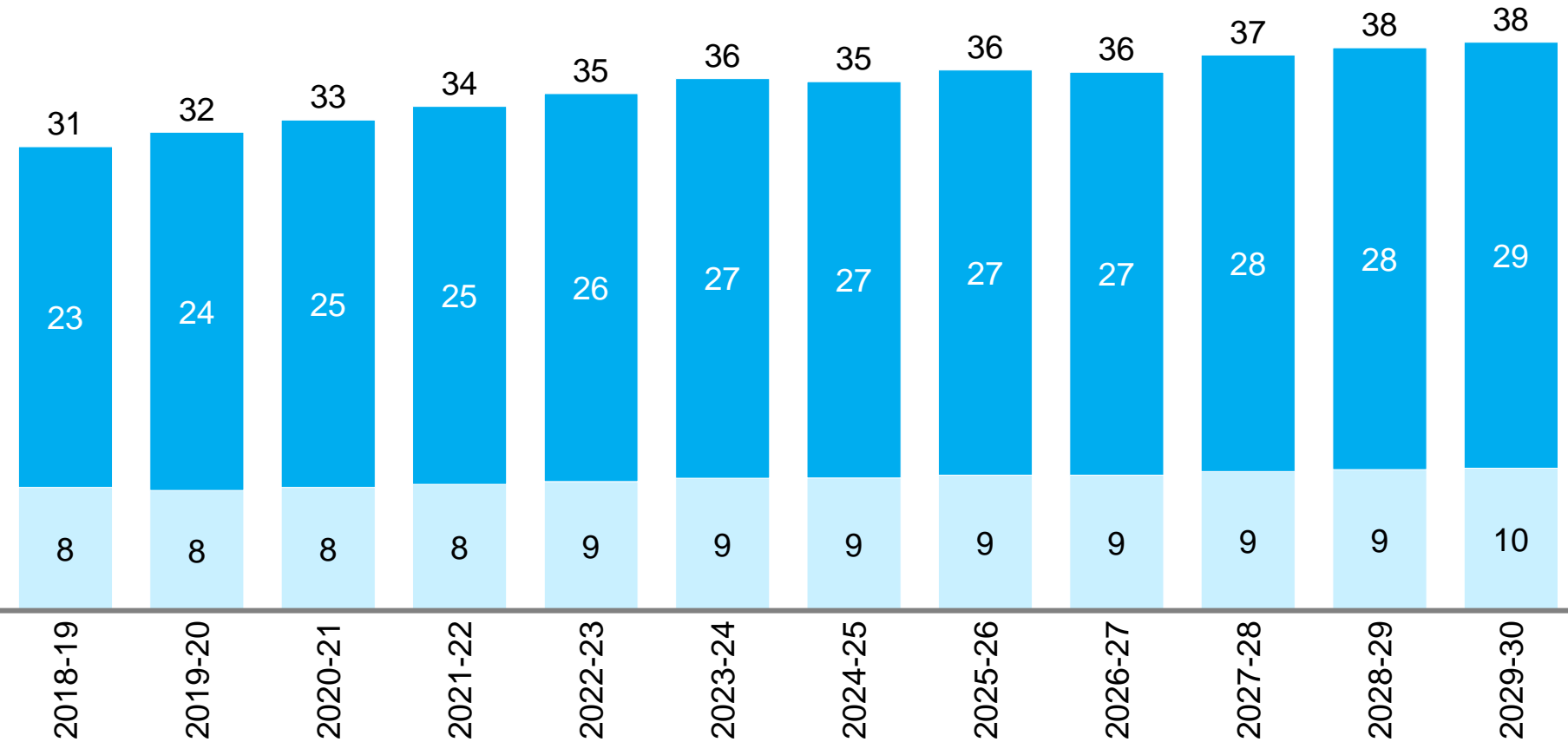
+12

2 Three quarters of demand for higher education in the Central Valley will be for 4-year degrees by 2030

Undergraduate demand¹ for 4- and 2-year degrees in the Central Valley, 2018-19 to 2029-30²

Number of students, thousands

- 4-year degrees
- 2-year degrees



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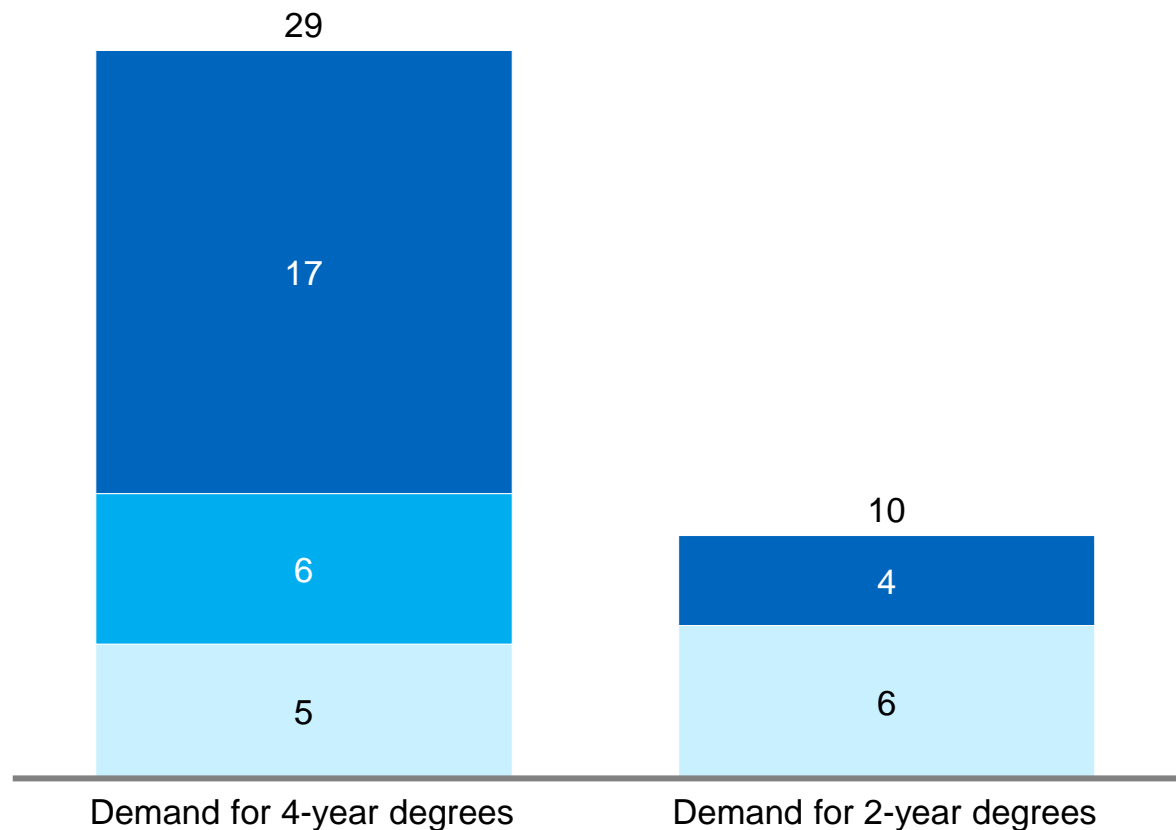
¹ Demand for 4-year degrees is inclusive of demand from graduates from Central Valley high schools, transfer students at Central Valley community colleges, and adults residing in Central Valley

² Baseline scenario shown

2 Demand for 4-year degrees will be driven by recent high school graduates and demand for 2-year degrees from high school graduates and adults

Demand for undergraduate degrees in Central Valley by type of degree and learner, 2030¹

Number of students, thousands



- High school graduates
- Transfers
- Adult learners

▪ **Transfer demand comes largely from individuals who could not access 4-year programs right out of high school, and therefore demand 2-year programs at the start of their higher education journey. If counted in 2-year demand, the capacity surplus would decrease to +4k**

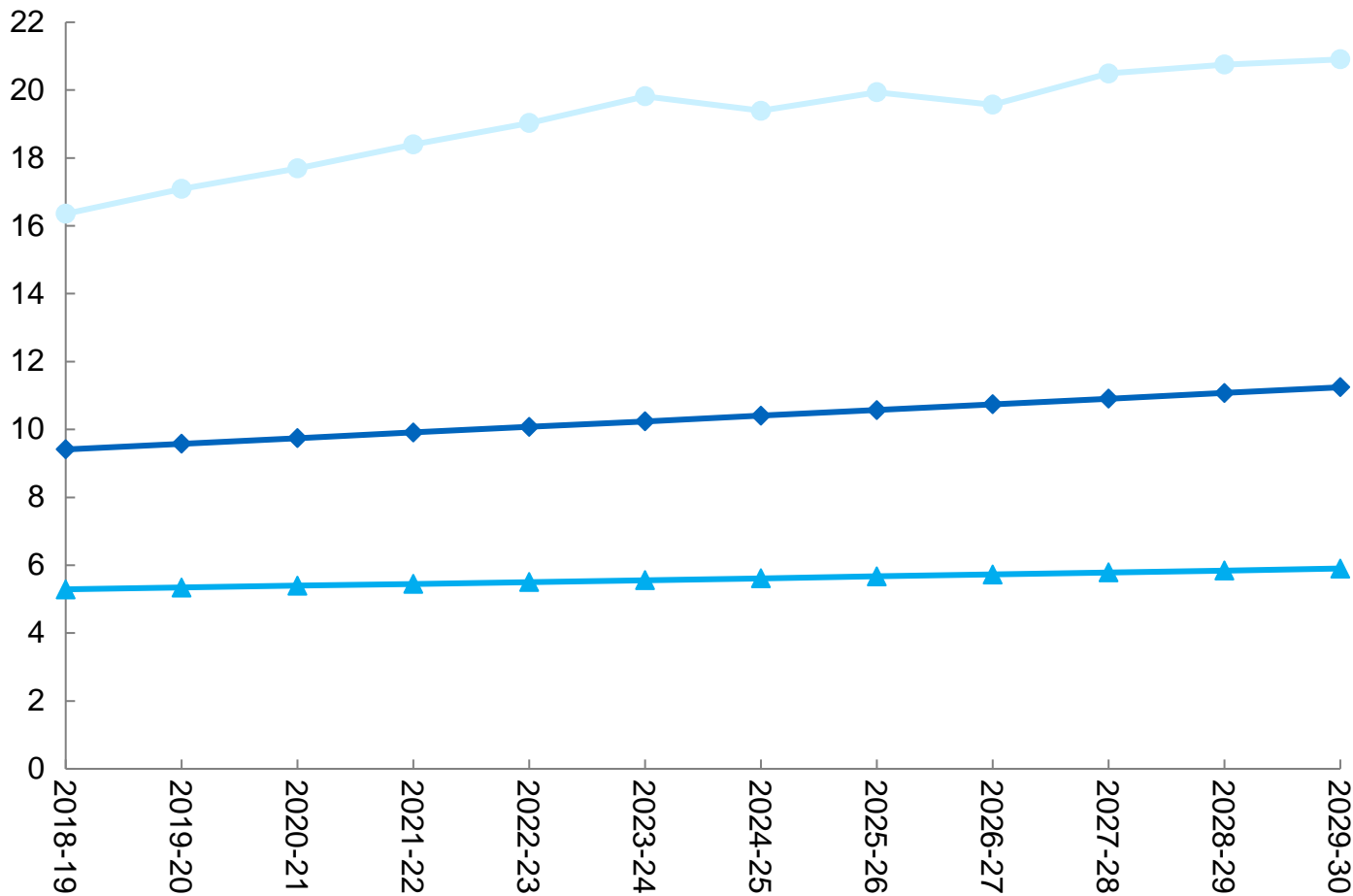
¹ Baseline scenario shown

2 Demand from recent high school graduates is projected to grow faster than from transfers or adult learners in the Central Valley through 2030

High school graduates Transfer students Adult learners

Demand for higher education in the Central Valley by learner segment, 2018-19 to 2029-30

Number of students, thousands

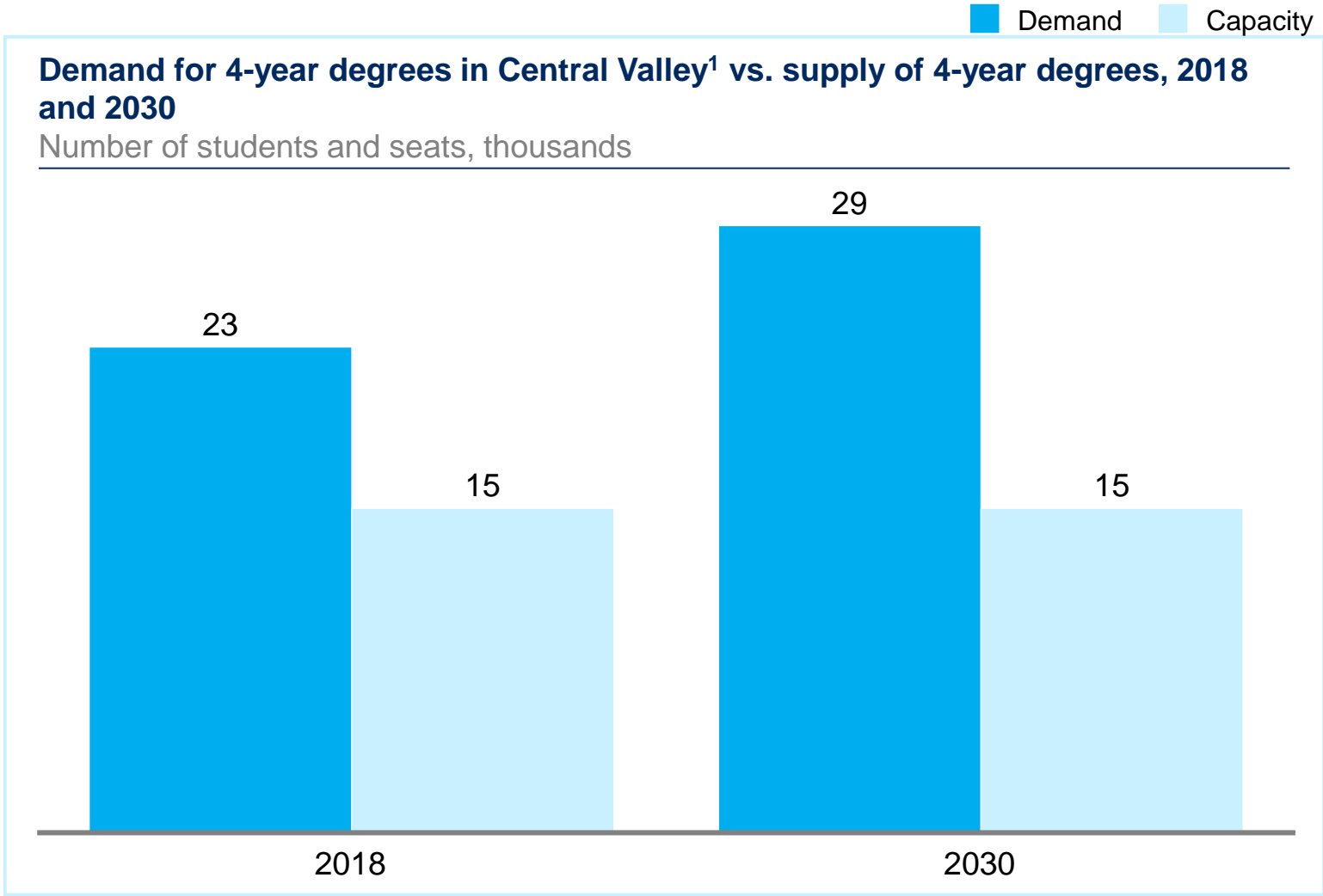


- Demand from high school graduates will grow due to improving outcomes
- Transfer demand will increase at 1% annually due to ADT and guided pathways
- The share of adults returning to higher education will remain stagnant unless there is a recession scenario

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2 The number of students demanding 4-year degrees in the Central Valley exceeds available seats today and this gap will grow by 2030

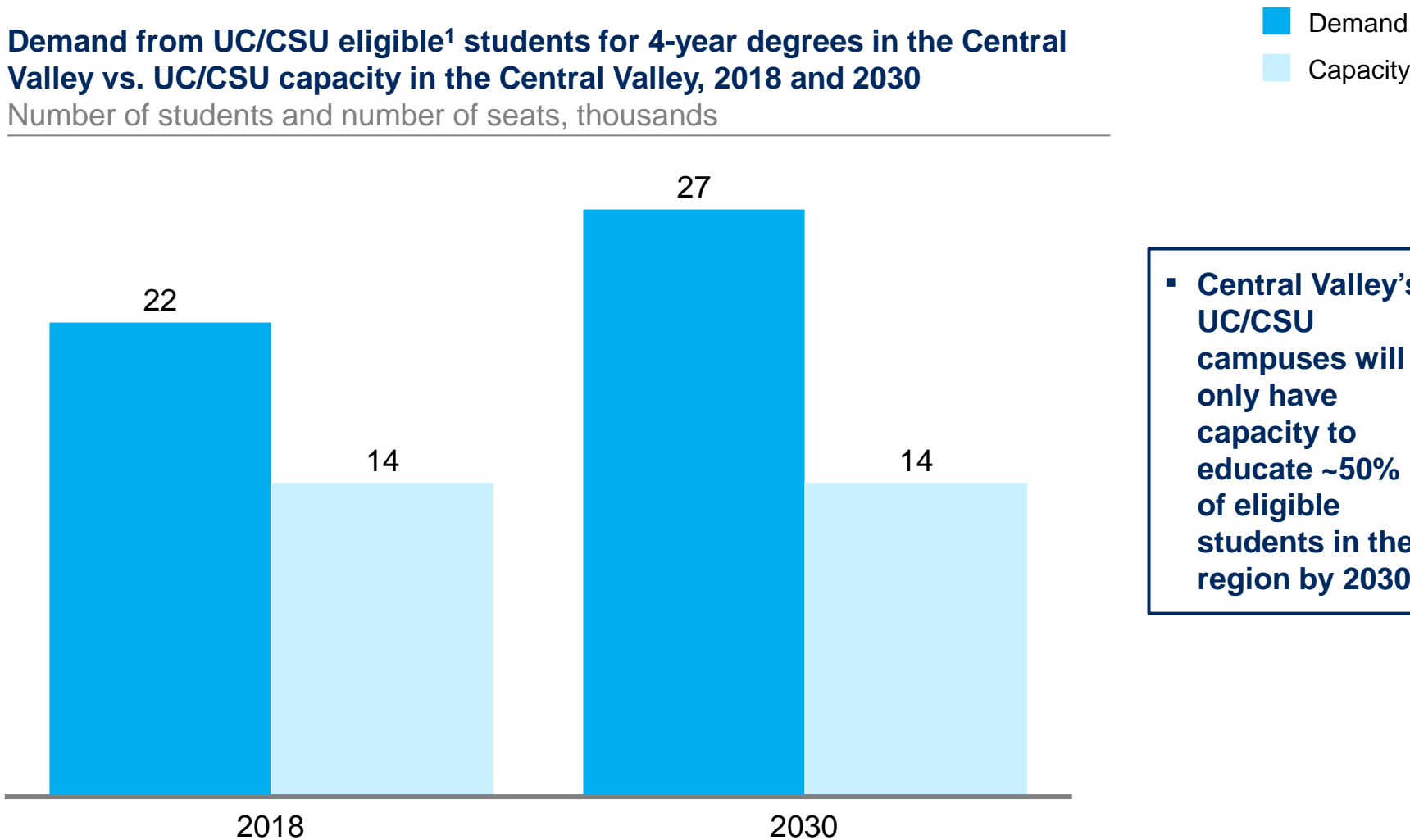


¹ Demand for 4-year degrees includes recent high school graduates who are UC/CSU eligible and study in CA, demand for 4-year degrees from recent high school graduates who are not UC/CSU eligible and study in CA, and demand from adult learners for 4-year degrees who study in CA. UC/CSU eligibility is defined by completion of A-G requirements

2 The Central Valley's public campuses do not have capacity to educate all eligible students from the region and this gap will grow by 2030

Demand from UC/CSU eligible¹ students for 4-year degrees in the Central Valley vs. UC/CSU capacity in the Central Valley, 2018 and 2030

Number of students and number of seats, thousands



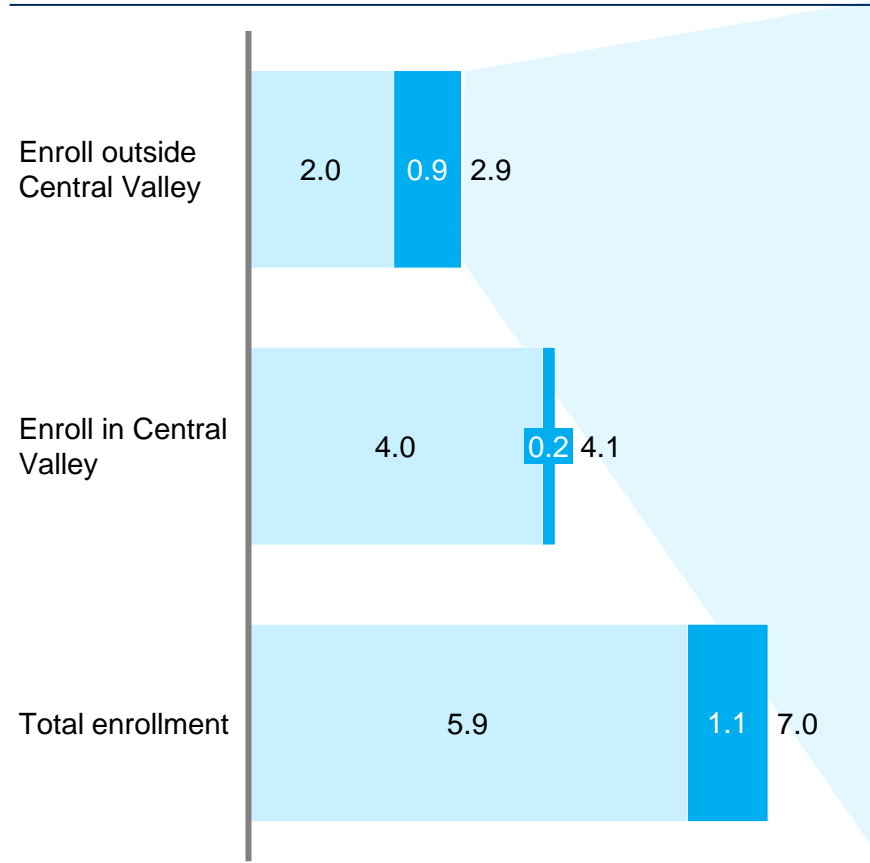
¹ Eligibility is defined as completion of the A-G requirements in a Central Valley high school or status in the 'transfer cohort' at Central Valley CCCs. The transfer cohort includes students enrolled in community colleges who have completed at least 12 credits and attempted transfer-level English or math

2 The largest share of students from the Central Valley who attend UC/CSU institutions outside the region choose schools near home

CSU
UC

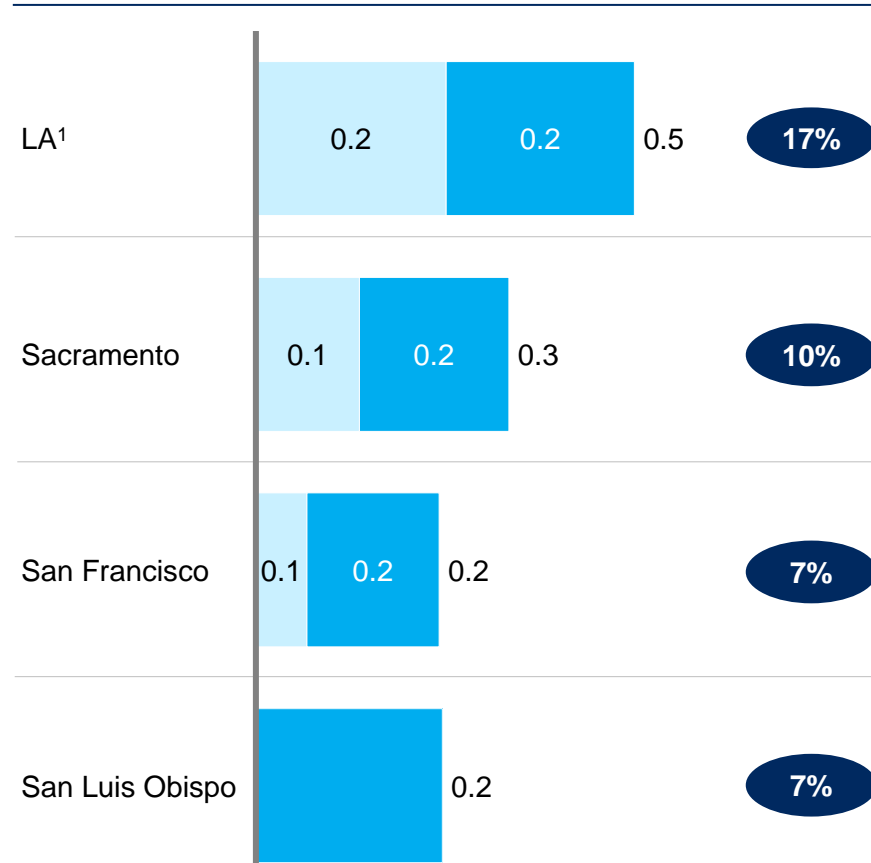
Enrollment in UC/CSU by first-time freshmen from the Central Valley, Fall 2017

Number of enrollees, thousands



Enrollment by first-time freshmen from the Central Valley in UC/CSU institutions outside the Central Valley by region, Fall 2017

Number of enrollees, thousands



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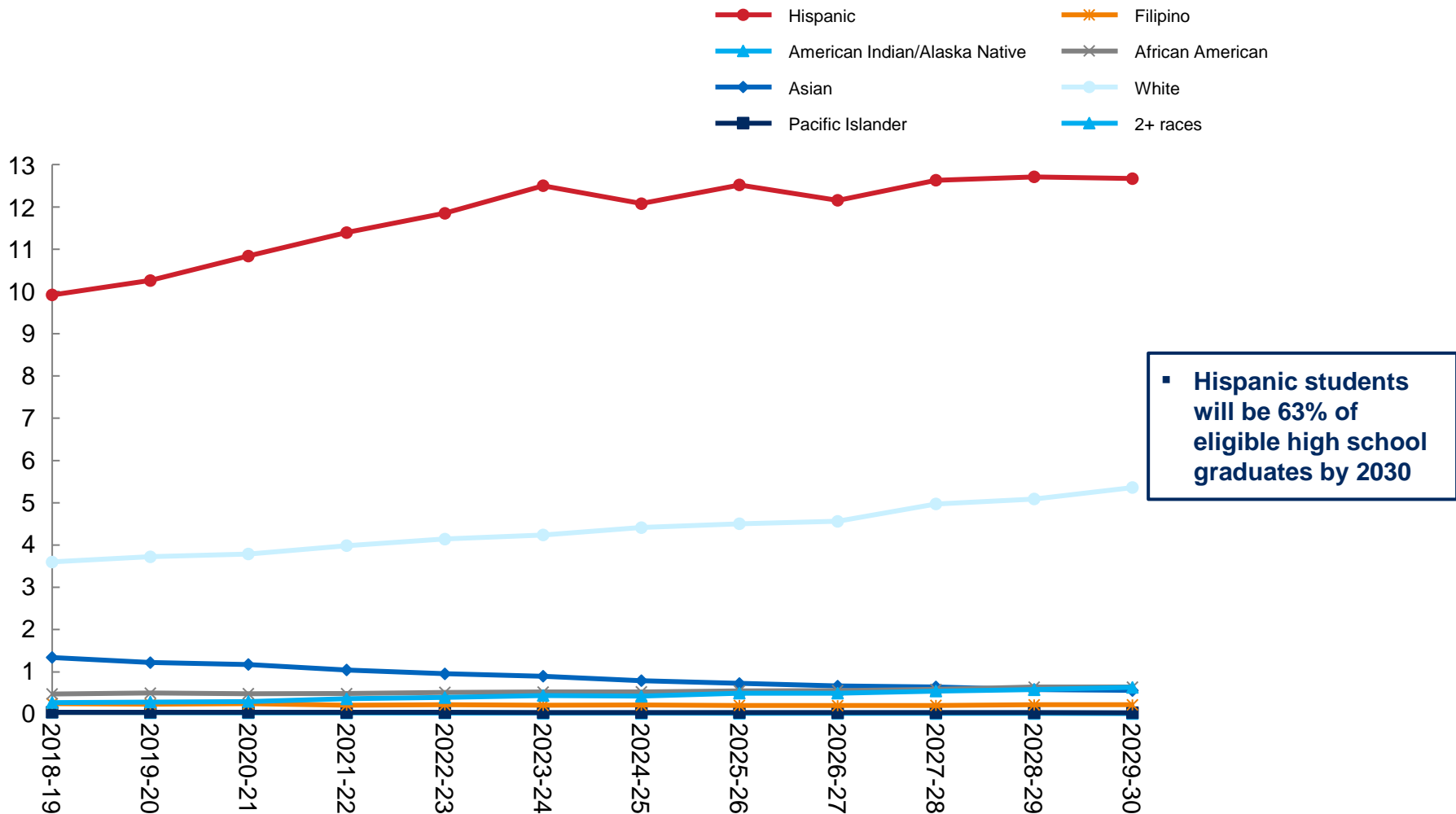
¹ Los Angeles includes Orange and Los Angeles counties

² San Francisco includes Alameda, Contra Costa, Marin, San Francisco, and San Mateo counties

2 Nearly two-thirds of UC/CSU eligible high school graduates will be students of color¹ by 2030

Projected UC/CSU eligible students² by race/ethnicity in Central Valley, 2030

Number of students, thousands



Hispanic students will be 63% of eligible high school graduates by 2030

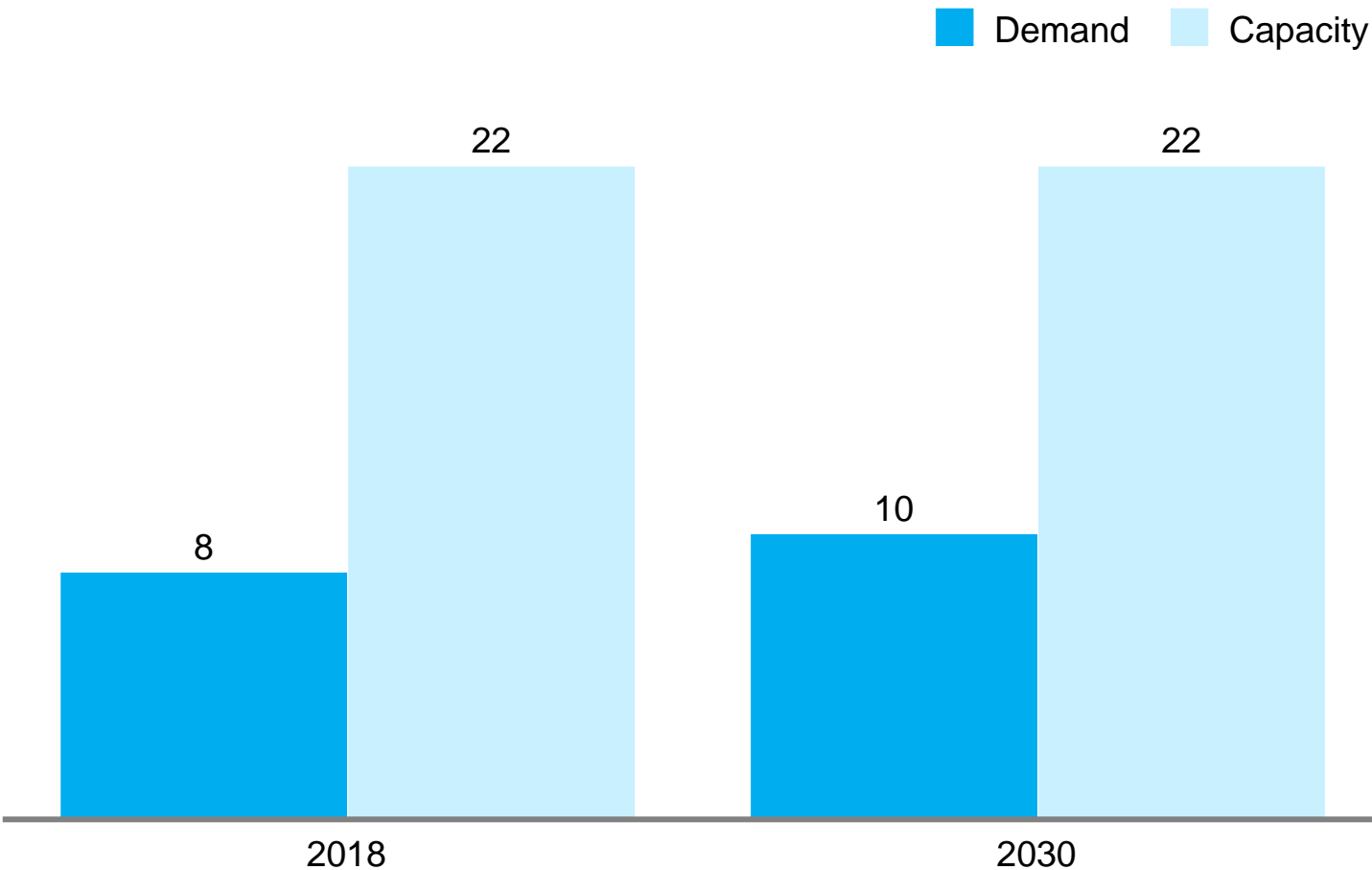
¹ Includes Hispanic, American Indian/Alaska Native, Pacific Islander, and African American students

² Eligibility is defined as completing the A-G requirements

2 There is enough capacity in the Central Valley to fulfill demand for 2-year degrees and this trend will hold through 2030

Demand for 2-year degrees in Central Valley¹ vs. supply of 2-year degrees in Central Valley, 2018 and 2030

Number of students and seats, thousands



- **More than half of demand comes from adult learners, who will demand 6k 2-year degrees in 2030**
- Even in a recession scenario, there is still enough capacity to meet demand for 2-year degrees

¹ Demand for 2-year degrees includes demand from non-UC/CSU eligible recent high school graduates from the Central Valley and adult learners from the Central Valley

SOURCE: IPEDS, DataMart

Methodology

Statewide capacity

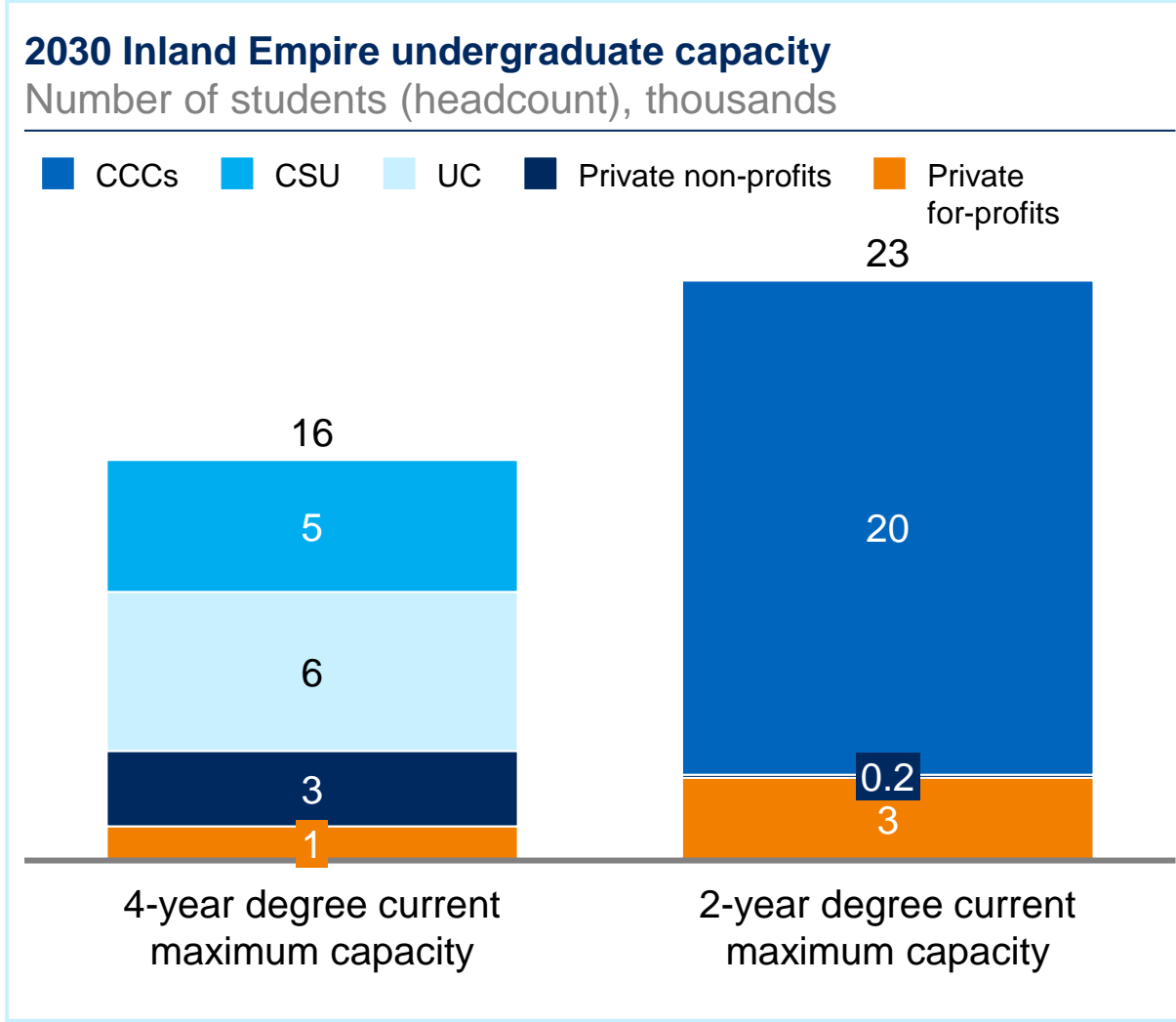
Regional capacity

- Los Angeles capacity assessment
- Central Valley capacity assessment
- Inland Empire capacity assessment

The capacity assessment includes 3 key analyses

- 1 Capacity for higher education in the Inland Empire
- 2 Demand for higher education in the Inland Empire
- 3 Labor market assessment in the Inland Empire

1 Inland Empire baseline undergraduate capacity will be 23k for 2-year degrees and 16k for 4-year degrees



- **Baseline scenario assumes the current maximum capacity**, calculated from the 5-year peak in enrollment. No additional seats are included given uncertainty about budget allocation in coming years
- **For UC and CSU institutions, a ~13% capacity increase could come from graduation initiatives based on CSU analyses.** This will decrease the capacity gap from -20k to -18k

1 Baseline capacity in Inland Empire was projected based on historical enrollment

Baseline capacity

Increased capacity due to graduation initiatives

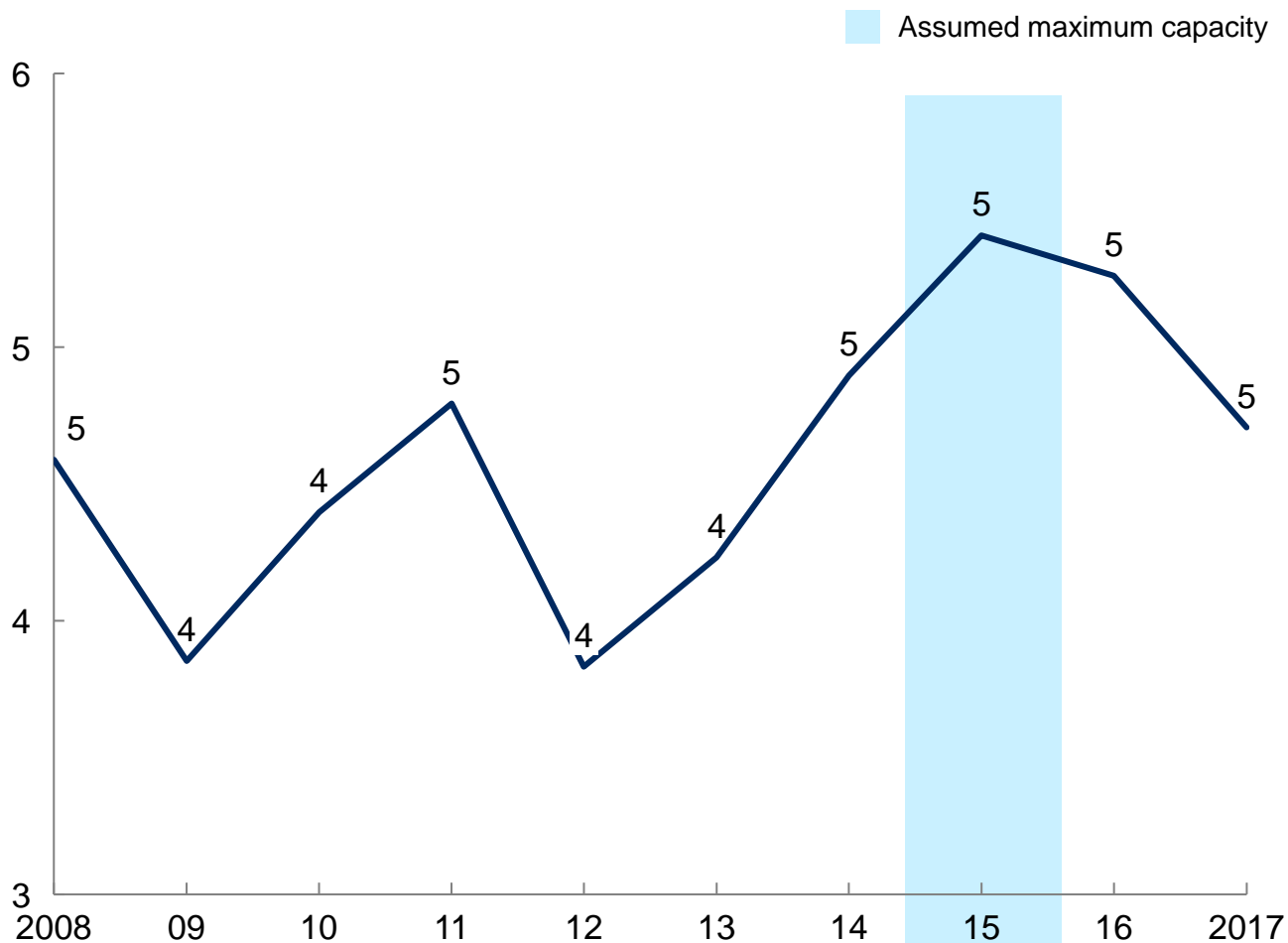
	Baseline capacity	Increased capacity due to graduation initiatives
CSU	<ul style="list-style-type: none"> ▪ 2-year¹ peak of in-state new student enrollment at the campus level gives a total of seats ▪ Following guidance from the working group, we use fall term freshmen and 12-month transfer enrollment 	<ul style="list-style-type: none"> ▪ Based on CSU analyses on new graduation initiatives, we increase new student enrollment by 1% per year. Following guidance from CSU this is not included in the baseline scenario
UC	<ul style="list-style-type: none"> ▪ 5-year peak of in-state new student enrollment at the campus level gives a total of seats ▪ Following guidance from the working group, we use fall term freshmen and 12-month transfer enrollment 	<ul style="list-style-type: none"> ▪ Based on CSU analyses on new graduation initiatives, we increase new student enrollment by 1% per year. Following guidance from UC this is not included in the baseline scenario
CCC	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2010 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Inland Empire is in-state new student enrollment in 2010 ▪ Only freshmen fall term enrollment is used as transfers mainly come from within the CC system or are dually enrolled in a 4-year institution 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity
Private non-profits	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Inland Empire is in-state new student enrollment in 2012 ▪ Fall enrollment is also used for transfers due to lack of 12-month data 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity
Private for-profits	<ul style="list-style-type: none"> ▪ For consistency with the statewide assessment in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Inland Empire is in-state new student enrollment in 2012 ▪ Fall enrollment is also used for transfers due to lack of 12-month data 	<ul style="list-style-type: none"> ▪ No known initiatives to increase capacity

¹ Following suggestion from CSU as campuses are recovering from budget fall in 2011

1 Maximum in-state capacity for CSU is based on the enrollment peak over the past 5 years

Historical enrollment for new resident students at CSU San Bernardino

Number of students (headcount), thousands

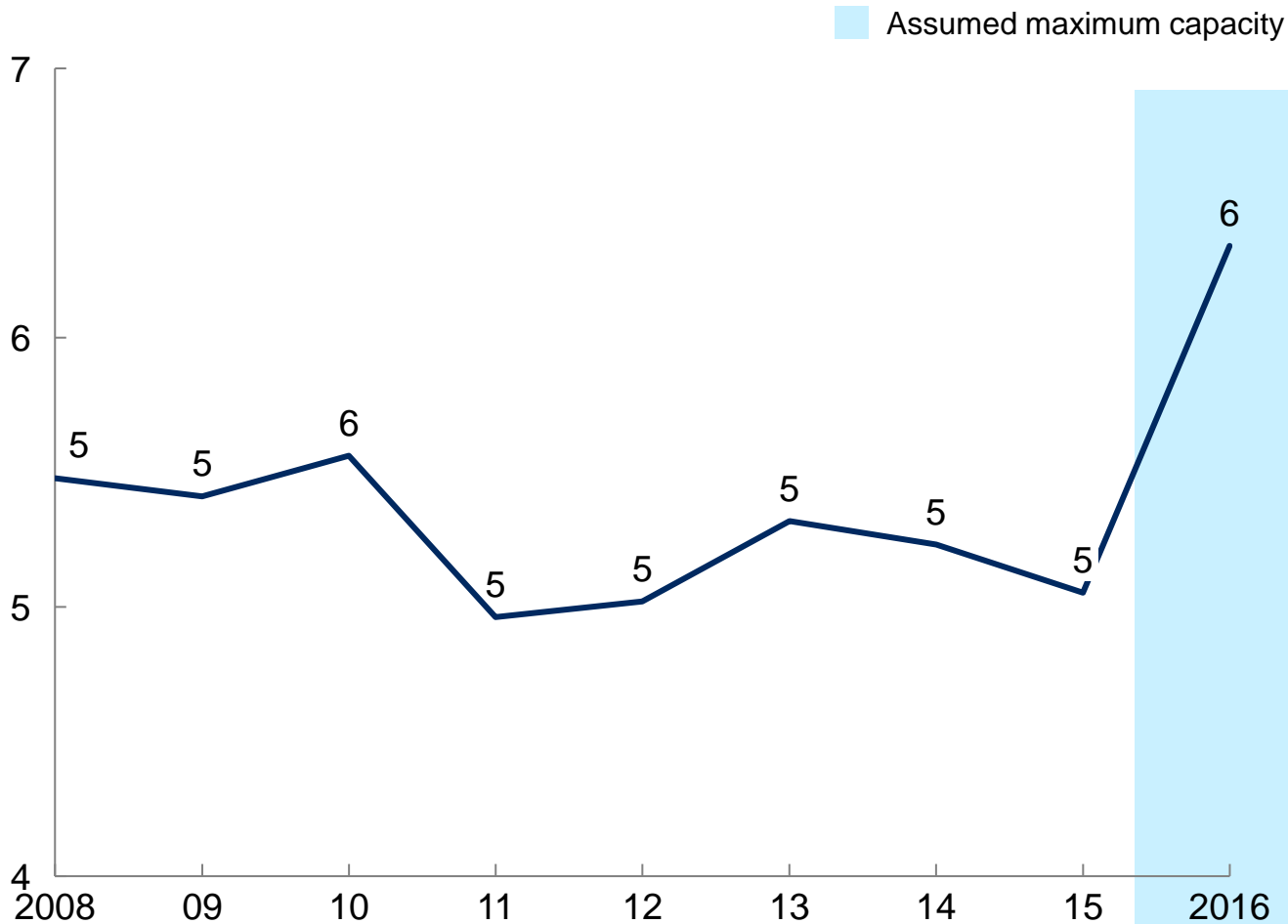


- **Maximum capacity is the 2-year¹ peak** of in-state new student enrollment by campus
- **No growth is assumed for the baseline scenario** given that:
 - Growth over the past five years was driven by a **recovery from 2011-12 budget cuts** and is not sustainable in the long run
 - **All campuses are currently enrolling above their funded target**, which limits resources (e.g. faculty) for capacity growth
- However, **successful graduation initiatives can grow capacity by 1% per year** adding a total ~0.6k seats by 2030

1 Maximum in-state capacity for UC is based on the enrollment peak over the past 5 years

Historical enrollment for new resident students at UC Riverside

Number of students (headcount), thousands

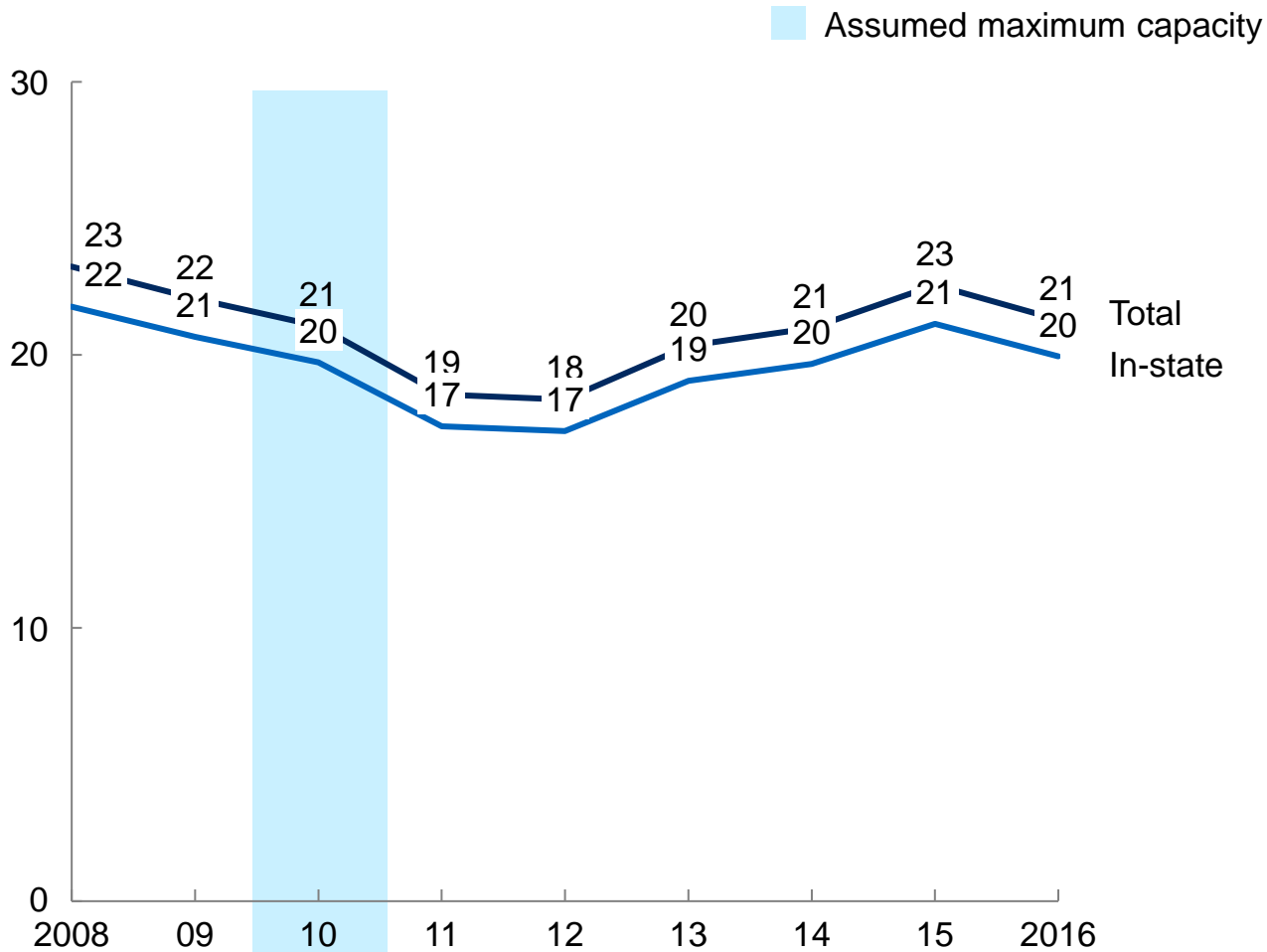


- **Maximum capacity is the 5-year peak** of in-state new student enrollment in Merced campus
- **No growth is assumed for the baseline scenario** given **uncertainty on budget allocation** for coming years
- However, **successful graduation initiatives can grow capacity by 1% per year**, adding a total ~0.7k seats by 2030

1 Maximum in-state capacity for community colleges is based on the enrollment peak over the past 5 years

Historical enrollment for new students in community colleges, 2008-16

Number of students (headcount), thousands

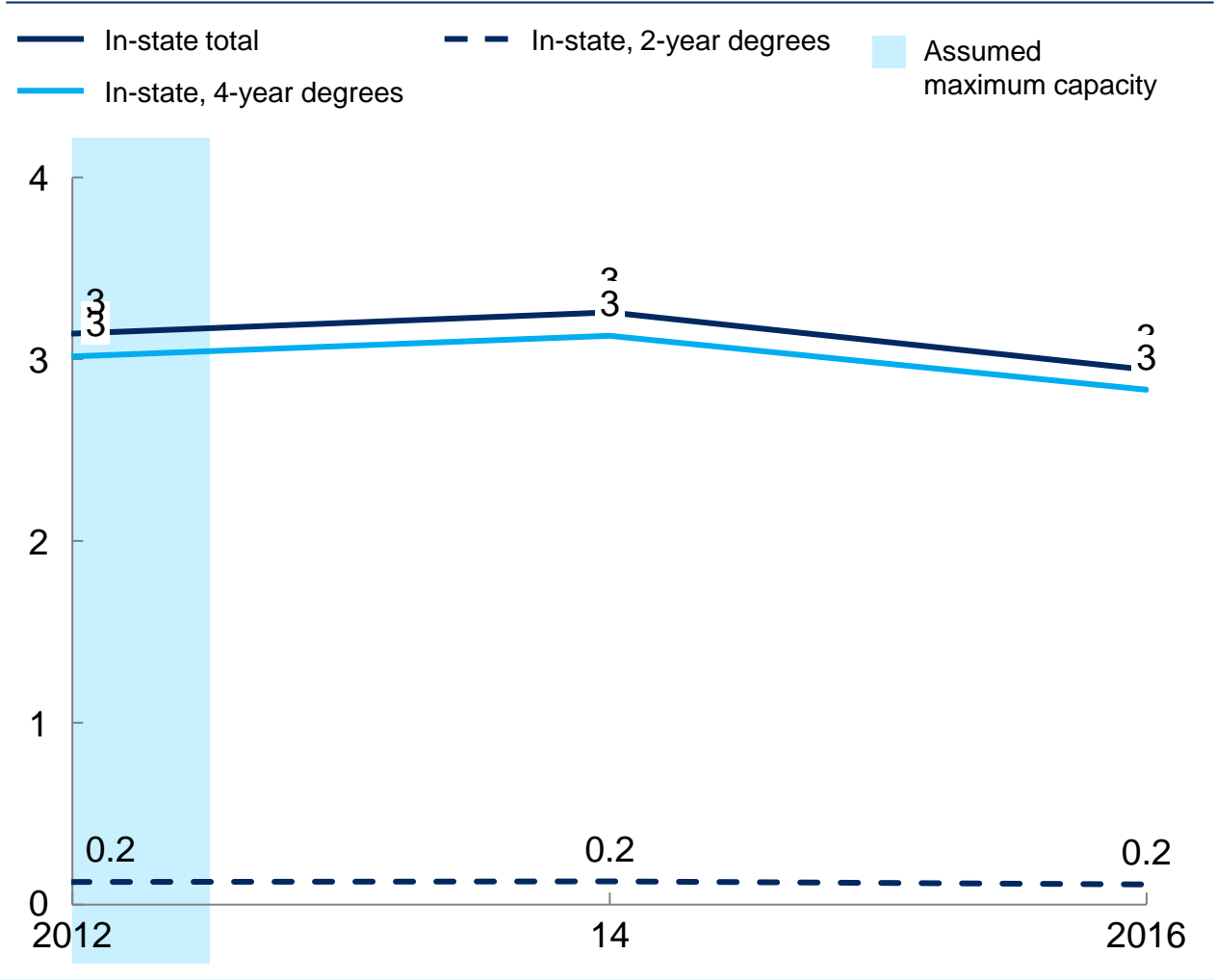


- **For consistency with the statewide assessment** in which 2010 enrollment provided the maximum capacity statewide, the assumed maximum capacity for Inland Empire is **~20k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives to increase capacity** for all type of learners
 - Current maximum **capacity can meet projected future demand (~20k)**

1 Maximum in-state capacity for private nonprofit institutions is based on the enrollment peak over the past 5 years

Historical enrollment for new students in private nonprofits, 2012-16

Number of students (headcount), thousands

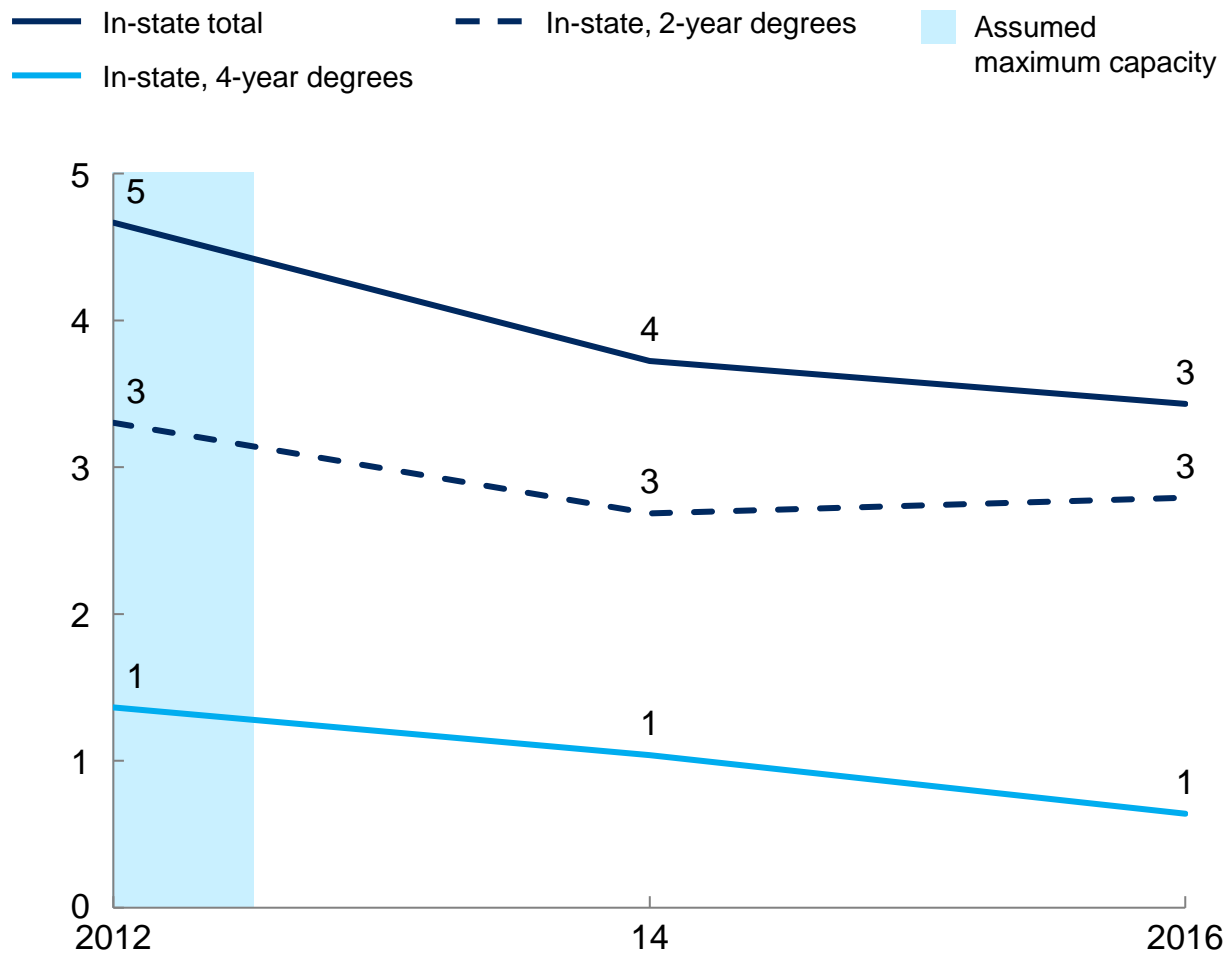


- **For consistency with the statewide assessment** in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for Inland Empire is **~3k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives** to increase capacity
 - AICCU members reported to be **operating under capacity**

1 Maximum in-state capacity for private for-profit institutions is ~5k based on the enrollment peak over the past 5 years

Historical enrollment for new students in private for-profits, 2012-16

Number of students (headcount), thousands



- **For consistency with the statewide assessment** in which 2012 enrollment provides the maximum capacity statewide, the assumed maximum capacity for the Inland Empire is **~5k in-state seats**
- **No growth** was considered for the baseline scenario given that:
 - There are **no known initiatives** to increase capacity
 - **In-state new student enrollment** has plateaued over the past 2 years

Three key assumptions drive projections for demand in the Inland Empire

Assumption	Baseline scenario
Number of 12th graders	<ul style="list-style-type: none"> Projected number of 12th graders is based on current K-12 enrollment with no significant migration
High school graduation rates	<ul style="list-style-type: none"> Graduation rates are a blended average by race/ethnicity, with each group growing at 5-year CAGR until reaching a 'ceiling' at the average rate of the next-highest quartile (from 90% to 91%)
UC/CSU eligibility rates	<ul style="list-style-type: none"> UC/CSU eligibility rate is defined as A-G course completion Eligibility rates are a blended average by race/ethnicity, with each group growing at 5-year CAGR until reaching a 'ceiling' at the average rate of the next-highest quartile (from 45% to 47%)
College-going rates for UC/CSU eligible students who do not attend UC/CSU	<ul style="list-style-type: none"> College-going rates for UC/CSU eligible students are higher than state average (85%)
College-going rates for non-UC/CSU eligible students	<ul style="list-style-type: none"> College-going rates for non-eligible students are lower than average (50%)
Demand for 2-year programs	<ul style="list-style-type: none"> Share of non-UC/CSU eligible students demanding 2-year degrees reflects historical enrollment in the Inland Empire (58%)
Demand for 4-year programs	<ul style="list-style-type: none"> Share of non-UC/CSU eligible students demanding 4-year degrees reflects historical enrollment in the Inland Empire (42%)
Transfer cohort ¹	<ul style="list-style-type: none"> Demand for 4-year programs from community college transfers reflects historic rates for 'transfer cohorts'¹ as a share of annual first-time enrollment for <25-years-old in CCCs in the region The transfer cohort as a share of annual first-time enrollment grows at 1% annually through 2030 as a result of ADT and Guided Pathways

¹ Transfer cohort is defined as students who complete at least 12 credits and attempt transfer-level English or math
 SOURCE: DataMart, UC InfoCenter, CSU, IPEDS, AICCU, NCHEMS, California Department of Education

2 A majority of applicants and enrollees to UC/CSU institutions in the Inland Empire are from the region

XX

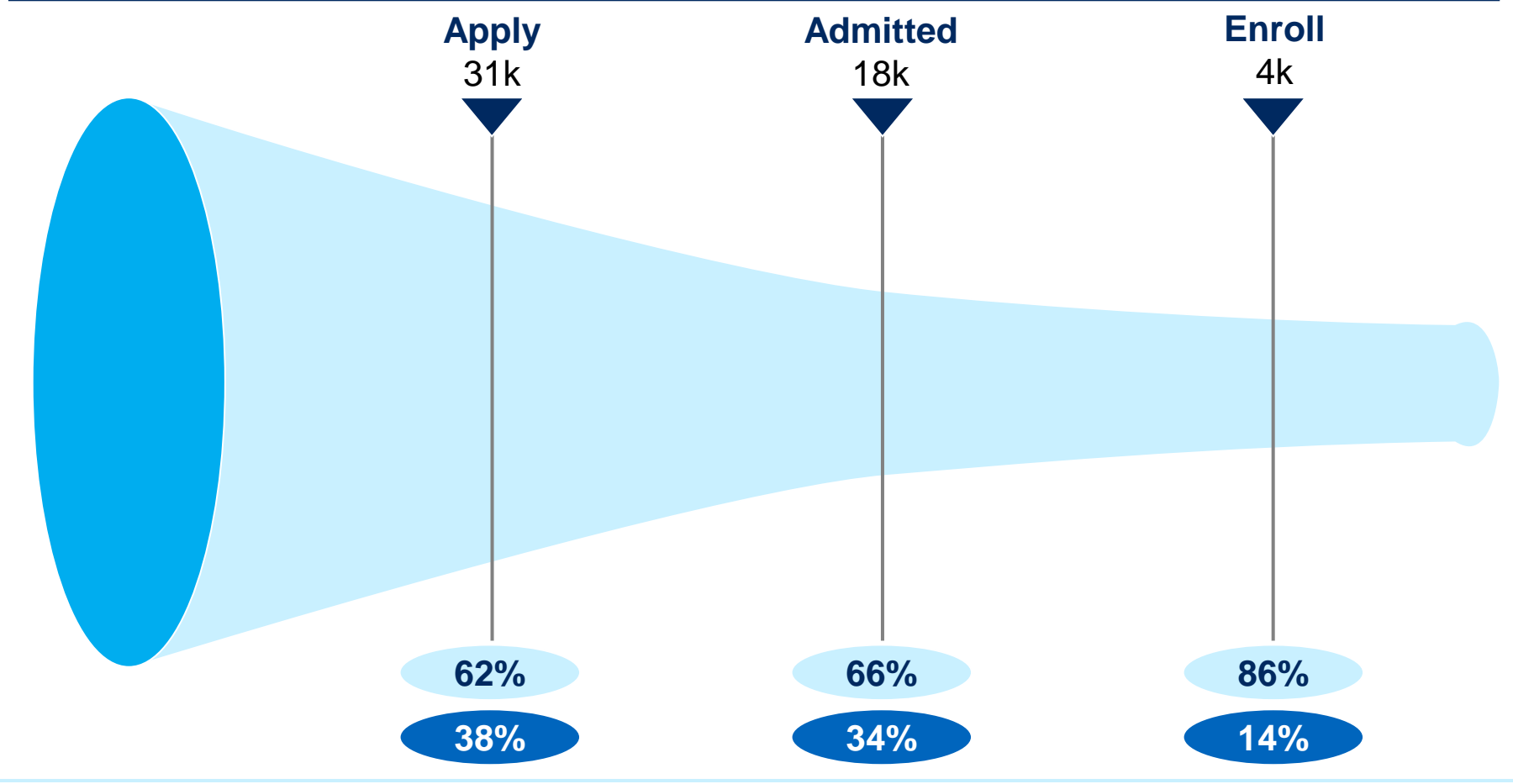
Demand from Inland Empire

XX

Demand from outside Inland Empire

Applicants, admits, and first-time enrollees¹ to UC/CSU institutions² in the Inland Empire, Fall 2017

Number of students and % of students by origin



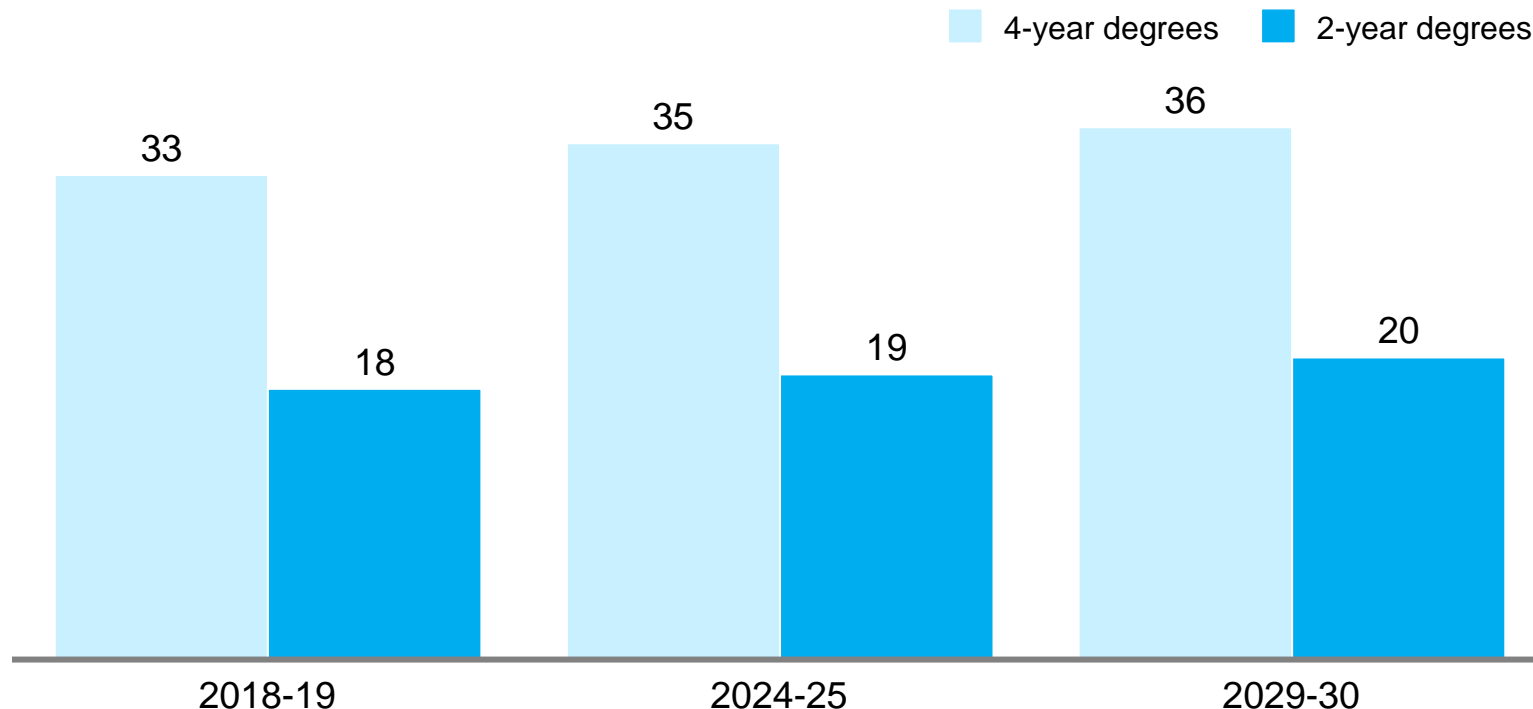
¹ Includes first-time fall enrollment. Does not include transfer students

² Includes UC Riverside and CSU San Bernardino

SOURCE: UC Infocenter, CSU

2 Today there is a capacity gap for 4-year degrees in the Inland Empire that will grow by 2030 and a surplus for 2-year degrees

Projected annual demand for higher education in the Inland Empire by type of degree through 2030
 Number of students, thousands



Capacity gap for 4-year degrees

-17

-19

-20

Capacity gap for 2-year degrees

+5

+4

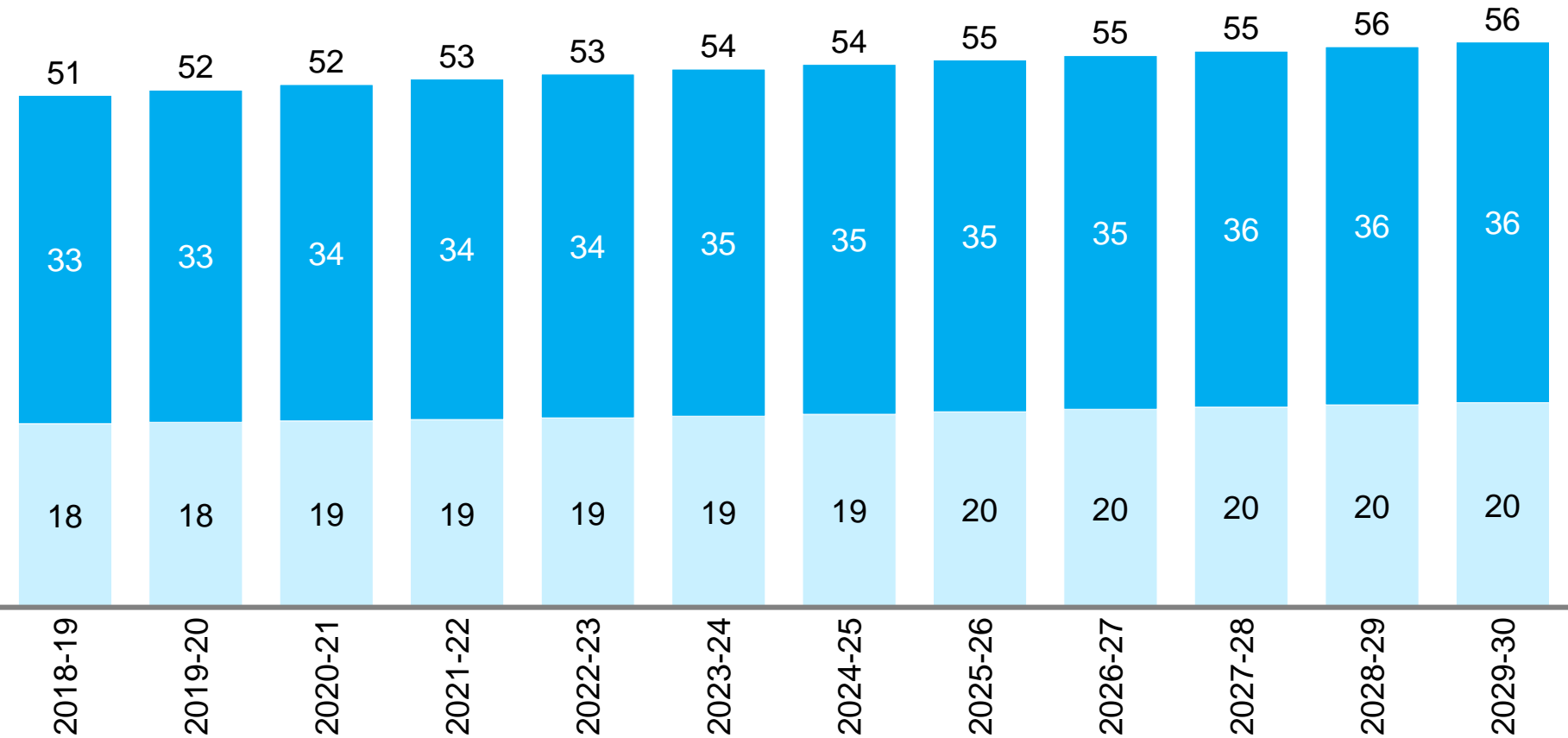
+3

2 Nearly two-thirds of demand for higher education in the Inland Empire will be for 4-year degrees by 2030

Undergraduate demand¹ for 4- and 2-year degrees in the Inland Empire, 2018-19 to 2029-30²

Number of students, thousands

■ 4-year degrees
■ 2-year degrees



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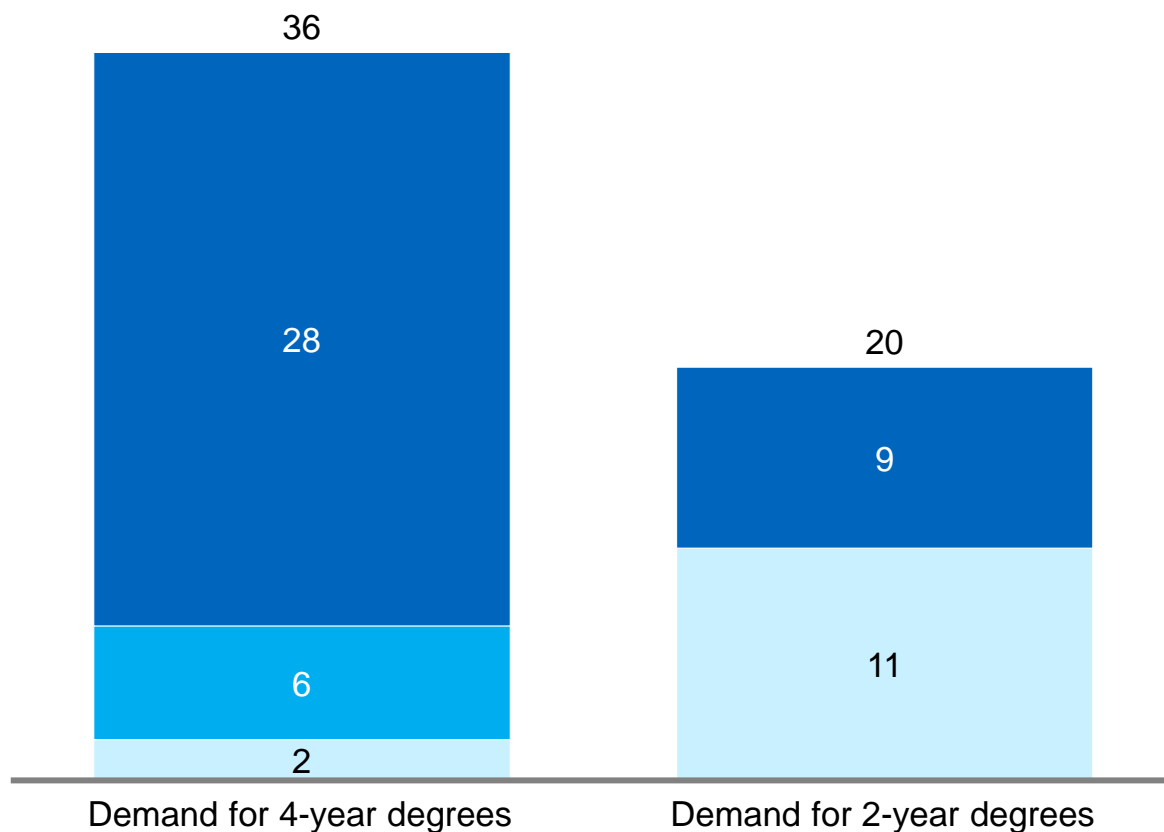
¹ Demand for 4-year degrees is inclusive of demand from graduates from Inland Empire high schools, transfer students at Inland Empire community colleges, and adults residing in the Inland Empire

² Baseline scenario shown

2 Demand for 4-year degrees will be driven by recent high school graduates and demand for 2-year degrees from high school graduates and adults

Demand for undergraduate degrees in the Inland Empire by type of degree and learner, 2030¹

Number of students, thousands



▪ **Transfer demand comes largely from individuals who could not access 4-year programs right out of high school, and therefore demand 2-year programs at the start of their higher education journey. If counted in 2-year demand, the capacity surplus would decrease to 0**

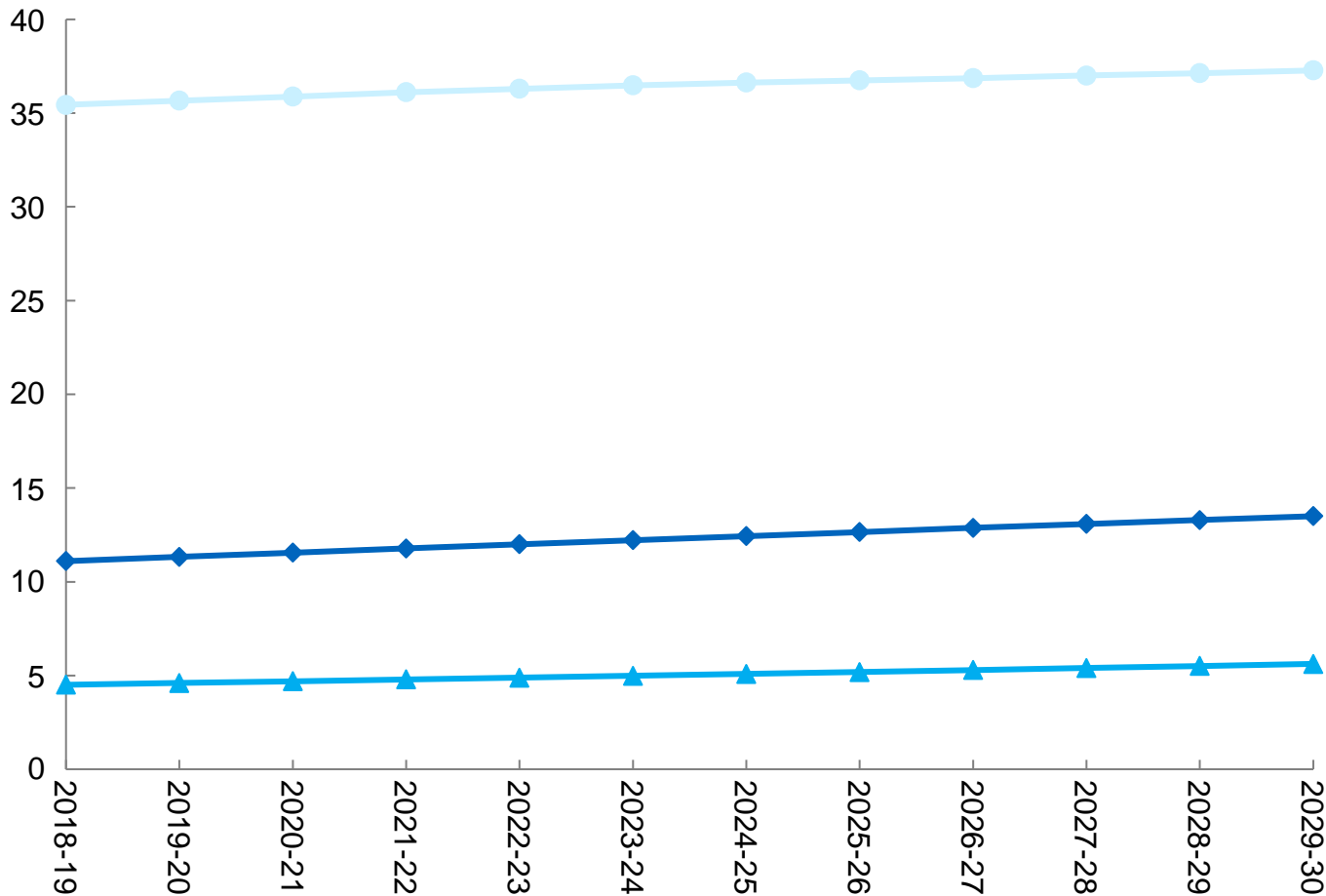
¹ Baseline scenario shown

2 Demand from recent high school graduates is projected to grow the most rapidly in the Inland Empire through 2030

High school graduates Transfer students Adult learners

Demand for higher education in the Inland Empire by learner segment, 2018-19 to 2029-30

Number of students, thousands

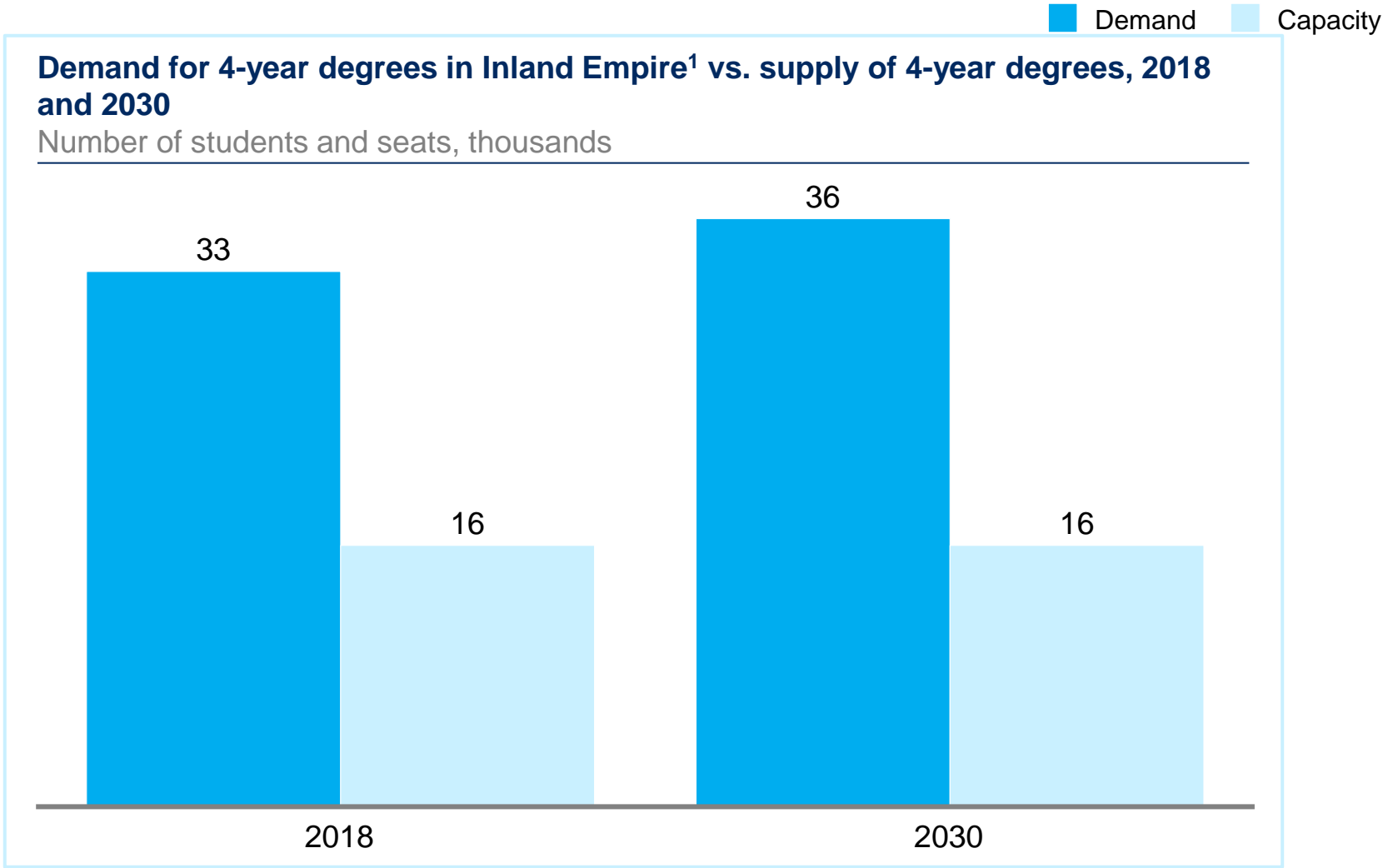


- Demand from high school graduates will grow modestly due to improving outcomes despite decreasing K-12 enrollment
- Transfer demand will grow by 2% annually due to ADT and guided pathways
- The share of adults returning to higher education will grow modestly in a baseline scenario and more rapidly in a recession scenario

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2 The number of students demanding 4-year degrees in the Inland Empire exceeds available seats today and this gap will grow by 2030



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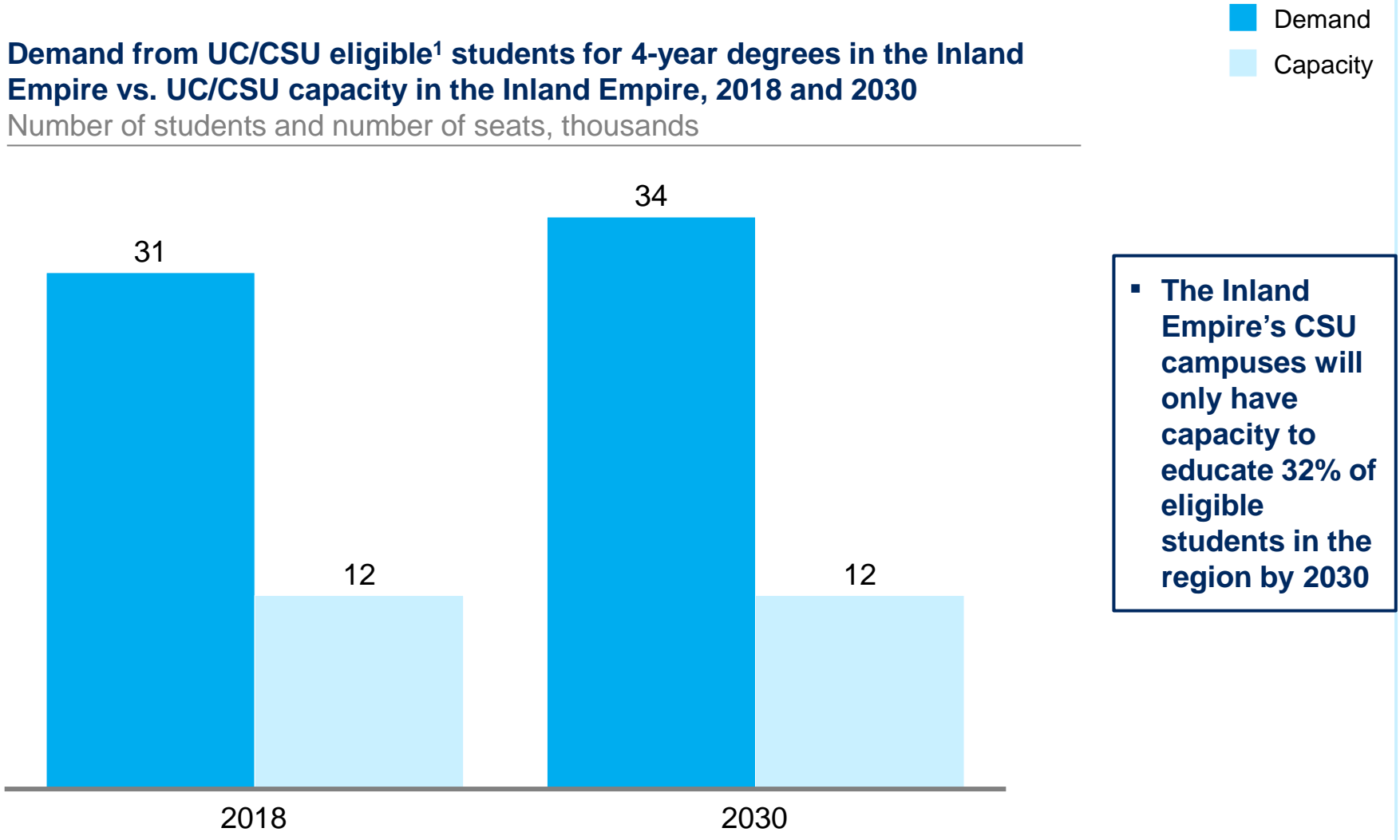
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¹ Demand for 4-year degrees includes recent high school graduates who are UC/CSU eligible and study in CA, demand for 4-year degrees from recent high school graduates who are not UC/CSU eligible and study in CA, and demand from adult learners for 4-year degrees who study in CA. UC/CSU eligibility is defined by completion of A-G requirements

2 The Inland Empire's UC/CSU campuses do not have capacity to educate all eligible students from the region and this gap will grow by 2030

Demand from UC/CSU eligible¹ students for 4-year degrees in the Inland Empire vs. UC/CSU capacity in the Inland Empire, 2018 and 2030

Number of students and number of seats, thousands



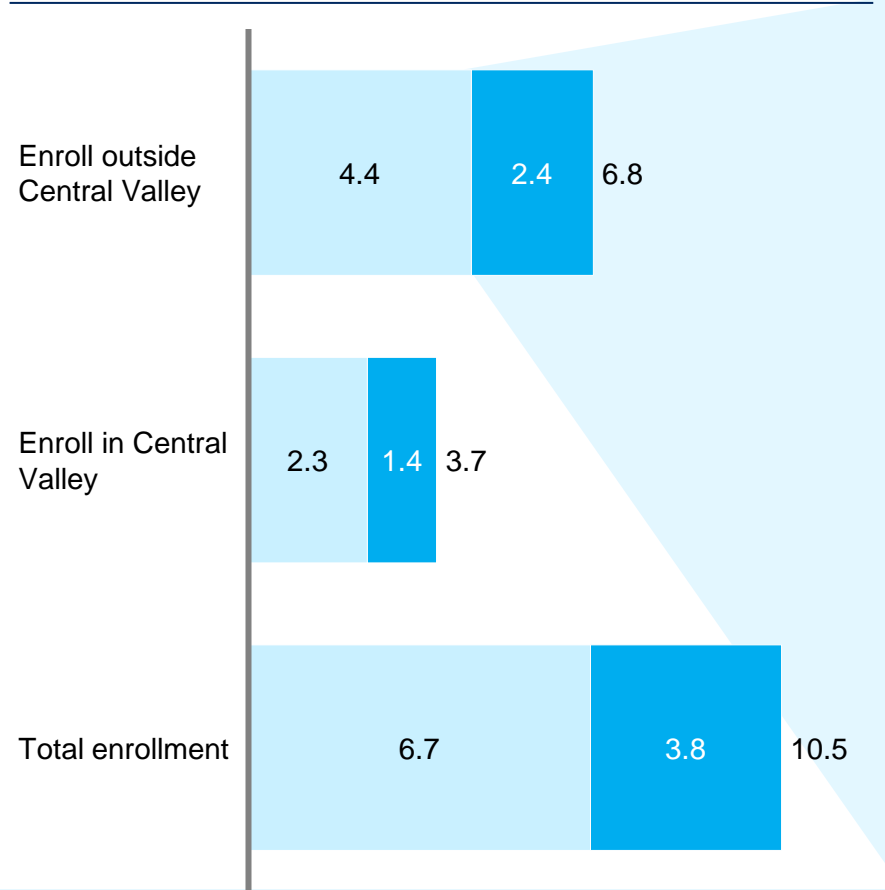
¹ Eligibility is defined as completion of the A-G requirements in an Inland Empire high school or status in the 'transfer cohort' at Inland Empire CCCs. The transfer cohort includes students enrolled in community colleges who have completed at least 12 credits and attempted transfer-level English or math

2 Most students from the Inland Empire who attend UC/CSU choose institutions in nearby regions

UC
CSU

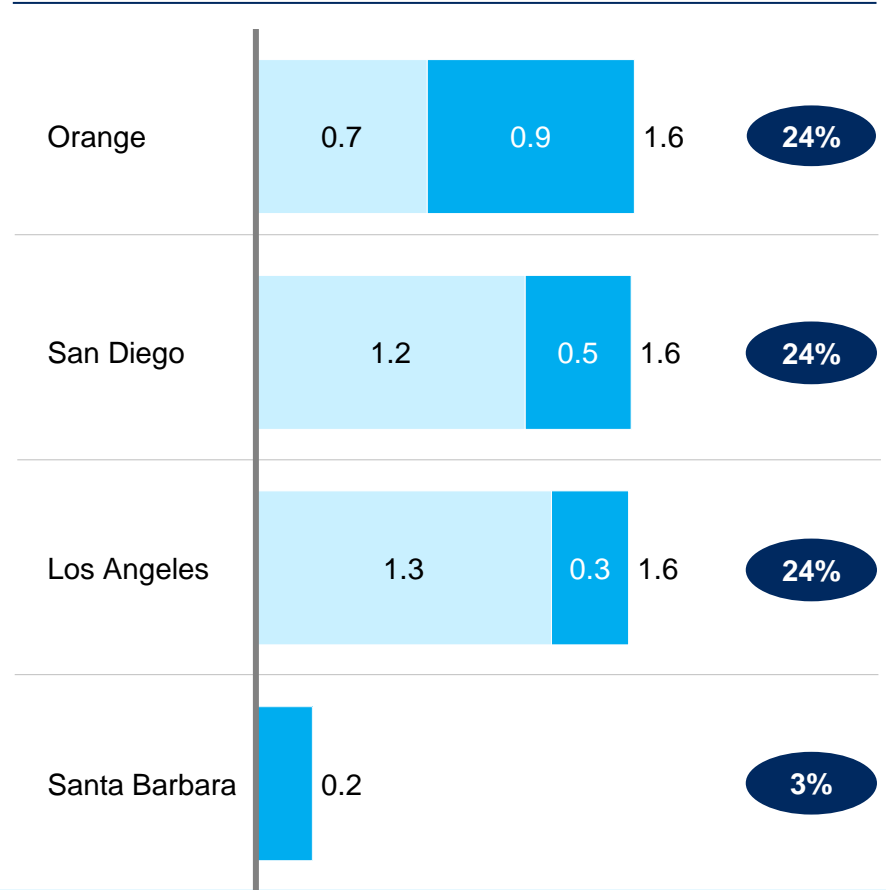
Enrollment in UC/CSU by first-time freshmen from the Inland Empire, Fall 2017

Number of enrollees, thousands



Enrollment by first-time freshmen from the Inland Empire in UC/CSU institutions outside the Inland Empire by region, Fall 2017

Number of enrollees, thousands



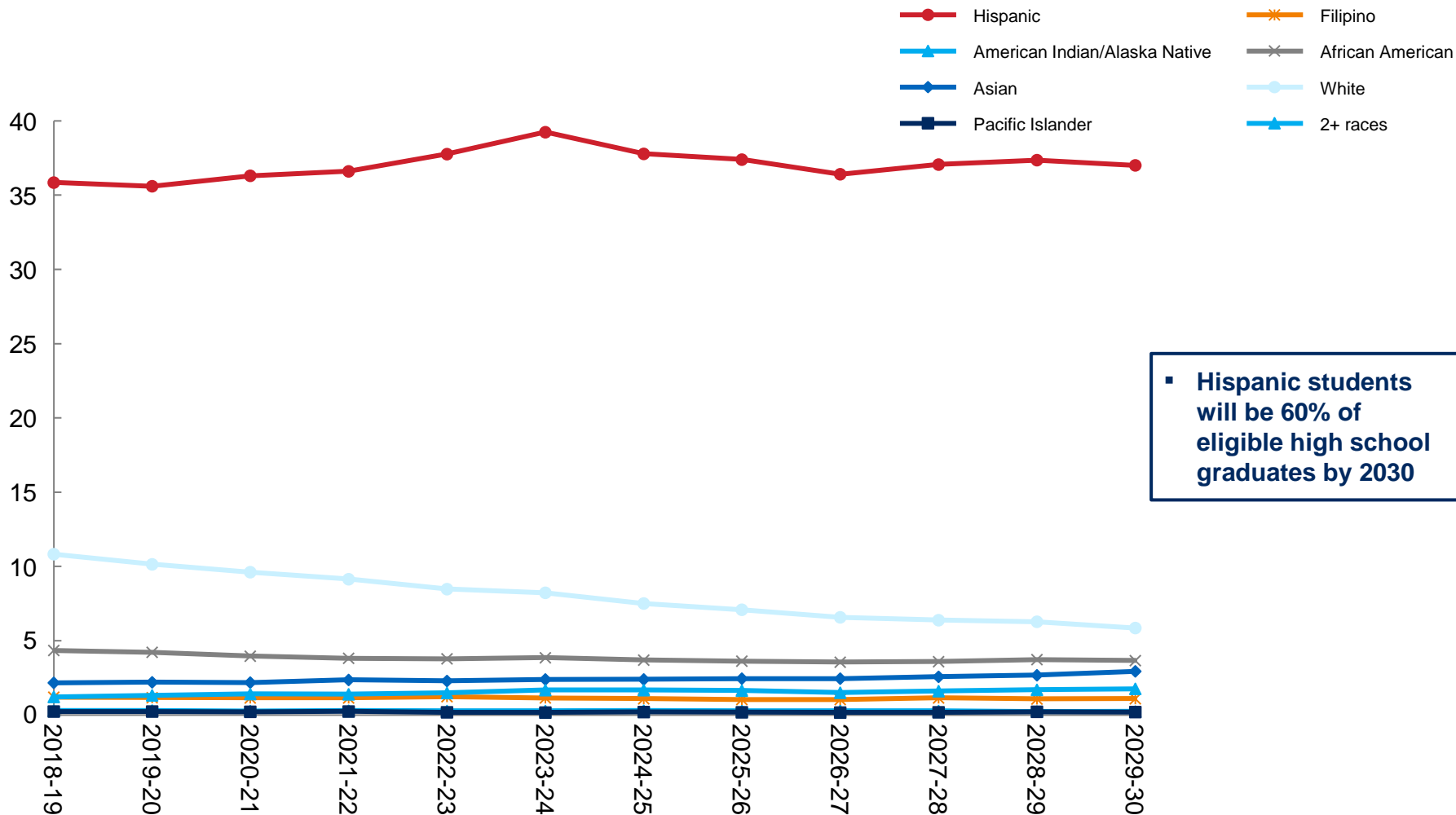
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Two-thirds of UC/CSU eligible high school graduates will be students of color¹ by 2030

Projected UC/CSU eligible students² by race/ethnicity in the Inland Empire, 2030

Number of students, thousands



Hispanic students will be 60% of eligible high school graduates by 2030

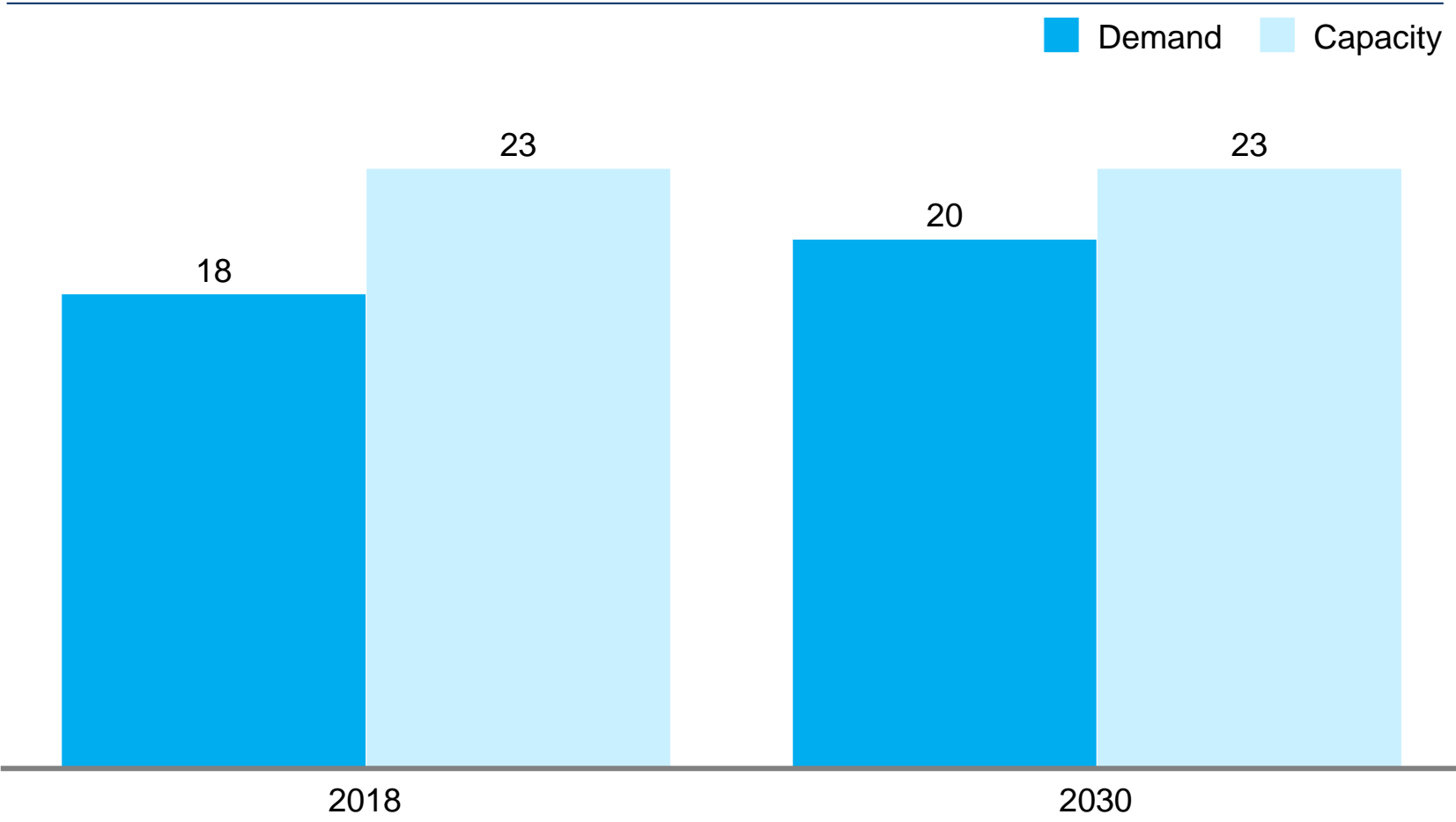
¹ Includes Hispanic, American Indian/Alaska Native, Pacific Islander, and African American students

² Eligibility is defined as completing the A-G requirements

2 There is a surplus in the Inland Empire for 2-year degrees and this trend will continue through 2030

Demand for 2-year degrees in Inland Empire¹ vs. supply of 2-year degrees in Inland Empire, 2018 and 2030

Number of students and seats, thousands



¹ Demand for 2-year degrees includes demand from non-UC/CSU eligible recent high school graduates from the Inland Empire and adult learners from the Inland Empire

SOURCE: IPEDS, DataMart